

**Table 1**  
**Comparison of the prices of the 10 best-selling prescription drugs in America**  
**with prices in Canada, Great Britain, Australia and Mexico.**

Drug	Condition	U.S.A	Canada	Great Britain	Australia	Mexico
Prilosec	Heartburn/Ulcer	\$3.31	\$1.47	\$1.67	\$1.29	\$0.99
Prozac	Depression	\$2.27	\$1.07	\$1.08	\$0.82	\$0.79
Lipitor	High cholesterol	\$2.54	\$1.34	\$1.67	\$1.32	\$3.60
Prevacid	Ulcer	\$3.13	\$1.34	\$0.82	\$0.83	\$1.18
Epogen	Anemia	\$23.40	\$21.44	\$27.48	\$29.24	N/A
Zocor	High cholesterol	\$3.16	\$1.47	\$1.73	\$1.75	\$3.66
Zoloft	Depression	\$1.98	\$1.07	\$0.95	\$0.84	\$1.96
Zyprexa	Mood Disorder	\$5.27	\$3.39	\$2.86	\$2.63	N/A
Claritin	Allergies	\$1.96	\$1.11	\$0.41	\$0.48	\$0.92
Paxil	Depression	\$2.22	\$1.13	\$1.70	\$0.82	\$1.83

Source: USA Today November 10, 1999 based on data from IMS Health: drugstore.com; Ontario Ministry of Health; November Monthly Index of Medical Specialties, Haymarket Medical Ltd., London; Australia Health Insurance Commission; Farmacia Rio Grande



Table 2  
**Ranitidine (Zantac)**

Source: Dr. K Balasubramaniam. "Retail Prices in the Asia-Pacific Region" *HAI News*, No. 86; December 1995. Published by Health Action International

Country	Dose	Manufacturer	Brand Name/Generic	Price*
Australia	150 mg/100 tab	Glaxo	Zantac	\$20
Bangladesh	150 mg/100 tab	-	generic	\$5
Bangladesh	150 mg/100 tab	Glaxo	Zantac	\$33
Belgium	150 mg/100 tab	Glaxo	Zantac	\$128
Canada	150 mg/100 tab	-	generic	\$31
Canada	150 mg/100 tab	Glaxo	Zantac	\$81
Colombia	150 mg/100 tab	-	generic	\$44
Colombia	150 mg/100 tab	Glaxo	Zantac	\$47
Finland	150 mg/100 tab	Glaxo	Zantac	\$156
Germany	150 mg/100 tab	-	generic	\$67
Germany	150 mg/100 tab	Glaxo	Zantac	\$149
Greece	150 mg/100 tab	Glaxo	1	\$71
Hong Kong	150 mg/100 tab	Glaxo	Zantac	\$119
India	150 mg/100 tab	-	generic	\$3
India	150 mg/100 tab	Glaxo	Zantac	\$3
Indonesia	150 mg/100 tab	Glaxo	Zantac	\$150
Italy	150 mg/100 tab	Glaxo	Zantac	\$77
Malaysia	150 mg/100 tab	Glaxo	Zantac	\$86
Mexico	150 mg/100 tab	-	generic	\$18
Mexico	150 mg/100 tab	Glaxo	Zantac	\$57
Nepal	150 mg/100 tab	-	generic	\$3
Nepal	150 mg/100 tab	Glaxo	Zantac	\$3
Netherlands	150 mg/100 tab	Glaxo	Zantac	\$131
New Zealand	150 mg/100 tab	Glaxo	Zantac	\$52
Pakistan	150 mg/100 tab	-	generic	\$14
Pakistan	150 mg/100 tab	Glaxo	Zantac	\$39
Philippines	150 mg/100 tab	Glaxo	1	\$95
Sri Lanka	150 mg/100 tab	Glaxo	Zantac	\$63
Switzerland	150 mg/100 tab	Glaxo	Zantac	\$284
Thailand	150 mg/100 tab	-	generic	\$20-40
Thailand	150 mg/100 tab	Glaxo	1	\$74-132
UK	150 mg/100 tab	Glaxo	1	\$73
US	150 mg/100 tab	Glaxo	Zantac	\$169
Western Samoa	150 mg/100 tab	-	generic	\$28
Western Samoa	150 mg/100 tab	Glaxo	Zantac	\$71
Zimbabwe	150 mg/100 tab	Glaxo	1	\$87

Table 3

**Amoxicillin (Amoxicillin, Amoxil, Trimox)**

Source: Dr. K Balasubramaniam. "Retail Prices in the Asia-Pacific Region" HAI News, No. 86; December 1995. Published by Health Action International

Country	Dose	Manufacturer	Brand Name/Generic	Price*
Australia	250 mg/100 tab	-	generic	\$37
Australia	250 mg/100 tab	SmithKline Beecham	Amoxil	\$40
Bangladesh	250 mg/100 tab	-	generic	\$6-9
Belgium	250 mg/100 tab	-	-	-
Canada	250 mg/100 tab	-	generic	\$8
Canada	250 mg/100 tab	SmithKline Beecham	Amoxil	\$14
China	150 mg/100 tab	~	~	~
Colombia	250 mg/100 tab	-	generic	\$27
Colombia	250 mg/100 tab	SmithKline Beecham	Amoxil	\$37
Finland	250 mg/100 tab	-	generic	\$86
France	250 mg/100 tab	-	generic	\$39
France	250 mg/100 tab	SmithKline Beecham	Amoxil	\$37
Germany	250 mg/100 tab	-	generic	\$60
Greece	250 mg/100 tab	-	-	-
Hong Kong	250 mg/100 tab	-	-	-
India	250 mg/100 tab	-	generic	\$9
India	250 mg/100 tab	SmithKline Beecham	Amoxil	\$10
Indonesia	250 mg/100 tab	-	generic	\$10
Indonesia	250 mg/100 tab	SmithKline Beecham	Amoxil	\$40
Italy	250 mg/100 tab	-	generic	\$16
Latvia	250 mg/100 tab	~	generic	\$8
Latvia	250 mg/100 tab	SmithKline Beecham	Amoxil	\$18
Malaysia	250 mg/100 tab	-	generic	\$16
Malaysia	250 mg/100 tab	SmithKline Beecham	Amoxil	\$34
Mexico	250 mg/100 tab	-	-	-
Nepal	250 mg/100 tab	-	generic	\$8
Nepal	250 mg/100 tab	SmithKline Beecham	Amoxil	\$10
Netherlands	250 mg/100 tab	-	generic	\$22
Netherlands	250 mg/100 tab	SmithKline Beecham	Amoxil	\$40
New Zealand	250 mg/100 tab	-	generic	\$22
New Zealand	250 mg/100 tab	SmithKline Beecham	Amoxil	\$22
Pakistan	250 mg/100 tab	-	generic	\$5
Pakistan	250 mg/100 tab	SmithKline Beecham	Amoxil	\$8
Phillipines	250 mg/100 tab	-	generic	\$22
Phillipines	250 mg/100 tab	SmithKline Beecham	Amoxil	\$29
Sri Lanka	250 mg/100 tab	-	generic	\$4
Sri Lanka	250 mg/100 tab	SmithKline Beecham	Amoxil	\$24
Switzerland	250 mg/100 tab	-	generic	\$104
Tanzania	150 mg/100 tab	~	~	~
Thailand	250 mg/100 tab	-	generic	\$5-24
Thailand	250 mg/100 tab	SmithKline Beecham	Amoxil	\$17-26
UK	250 mg/100 tab	-	generic	\$7
UK	250 mg/100 tab	SmithKline Beecham	Amoxil	\$27
US	250 mg/100 tab	-	generic	\$20
US	250 mg/100 tab	SmithKline Beecham	Amoxil	\$36
US	250 mg/100 tab	Apothecon	Trimox	\$24

Western Samoa	250 mg/100 tab	-	generic	\$11
Western Samoa	250 mg/100 tab	SmithKline Beecham	Amoxil	\$30
Zimbabwe	250 mg/100 tab	-	generic	\$10
Zimbabwe	250 mg/100 tab	SmithKline Beecham	Amoxil	\$24

**Table 5**  
**Retail Pharmacy Price Markups on Generic Drugs**

Source: December 31, 1998, Elyse Tanouye, "Price Markups on Generics Can Top Brand-Name Drugs," Wall Street Journal.

Generic drug/Brand name <i>Treatment</i> Dosage	No. of pills	Generic manuf's	Generic retail	Brand- name retail
<b>Acyclovir/Zovirax</b> <i>Antiviral drug</i> 400 mg tablet	44	\$7.22	\$61.64	\$98.12
<b>Cimetidine/Tagamet</b> <i>Ulcer drug</i> 400 mg tablet	57	2.85	37.09	90.63
<b>Captopril/Capoten</b> <i>High blood pressure</i> 25 mg tablet	79	1.46	24.49	66.36
<b>Glipizide/Glucotrol</b> <i>Diabetes</i> 10 mg tablet	76	3.76	25.80	52.44
<b>Diazepam/Valium</b> <i>Antianxiety drug</i> 5 mg tablet	46	0.44	6.84	33.12
<b>Haloperidol/Haldol</b> <i>Antipsychotic</i> 5 mg tablet	52	0.62	18.08	82.16
<b>Diltiazem/Cardizem</b> <i>Angina (chest pain)</i> 60 mg tablet	88	3.08	31.61	66.00
<b>Alprazolam/Xanax</b> <i>Antianxiety drug</i> 0.5 mg tablet	56	0.78	15.56	51.52
<b>Atenolol/Tenormin</b> <i>High blood pressure</i> 50 mg tablet	43	0.62	14.68	43.00
<b>Note:</b> prices and pill quantities are based on the average retail prescriptions from Scott-Levin <i>Source of data: Mylan document; Scott-Levin; WSJ research</i>				

**Table 6**  
**Competitive prices for active ingredients for four HIV drugs**

Period	AZT	D4T	3TC	Nevirapine
98-99	800	10,000	10,000	10,000
	700	6,000	5,000	7,000
99-2000	750	2,500	5,000	7,000
	700	2,000	2,000	5,000
2000-2001	750	1,500	2,000	2,000
	650	1,000	750	1,500

**Table 7**  
**Number of patients referenced in FDA NDA**

	Industry only Sponsored	Government sponsored or Co-sponsored	Total
Nucleoside Analogue Reverse Transcriptase Inhibitors (NARTI)	409	850	1,259
Protease Inhibitors (PI) 1,109	1,050	59	
Non-Nucleoside Reverse Transcriptase Inhibitors (NNRTI)	930	380	1,310
Mean, 14 drugs	750	466	1,216





**Table 8**  
**Cost of Trials referenced in FDA NDA**  
**Fourteen HIV antiretroviral drugs**  
(millions of US dollars)

Out of Pocket

	Industry only		Industry plus government	
	@ \$3k	@\$10k	@ \$3k	@ \$10k
NARTI	\$ 1.2	\$ 4.1	\$ 3.8	\$12.6
PI	\$ 3.2	\$10.5	\$ 3.3	\$11.1
NNRTI	\$ 2.8	\$ 9.3	\$ 3.9	\$13.1
Mean for 14 drugs	\$ 2.3	\$ 7.5	\$ 3.7	\$12.2

Adjusted for Risk of Failures, at 2.2

	@ \$3k	@\$10k	@ \$3k	@ \$10k
NARTI	\$ 2.6	\$ 9.0	\$ 8.4	\$27.7
PI	\$ 7.0	\$23.1	\$ 7.3	\$24.4
NNRTI	\$ 6.2	\$20.5	\$ 8.6	\$28.8
Mean for 14 drugs	\$ 5.1	\$16.5	\$ 8.1	\$26.8