

GENERAL AGREEMENT ON TARIFFS AND TRADE

RESTRICTED

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Limited Distribution

TRAINING ACTIVITIES

The GATT Commercial Policy Courses

Note by the Director-General

1. Two courses in commercial policy were held in Geneva during the year 1975, the first, for English-speaking participants, from February to June, and the second, for French-speaking participants, from August to December. The courses were, as usual, open to officials from developing countries, GATT and non-GATT alike, who have, or may in the future have, responsibilities in the formulation and conduct of foreign trade policy in their countries and who are granted fellowships under the United Nations Development Programme. The demand for places on these commercial policy courses continues to exceed the number available. Since 1955, 523 officials from ninety-seven countries and two regional organizations have attended the forty courses in Geneva (see Annex A).
2. In 1975 the Thirty-Ninth Course (February-June) was attended by twenty officials and twenty others are at present attending the Fortieth Course (August-December). The participants in these two courses are listed in Annex B.
3. The principal aim of the GATT Commercial Policy Courses is to help participants to a greater understanding of trade policy matters and to enable them to acquire a full, up-to-date knowledge of the work undertaken by GATT and other international bodies in the field of trade policy which will be helpful to them in work within their own administrations. In recent courses, particular attention has been focused on GATT trade negotiations.
4. The programme of the course, which covers topical questions in the field of international economic relations, includes lectures and discussions on the principles and the structure of international trade, the working out and implementation of trade policy, the principal problems of international trade, the expansion of the trade and promotion of the exports of the developing countries, the provisions of the General Agreement, the work of the CONTRACTING PARTIES and the various GATT bodies, the relationship between international trade and monetary problems, etc.

Particular emphasis is laid on practical work, which involves the organization of seminars and discussion groups and, especially, the preparation of a study on a subject of particular interest to the participant. In addition to GATT secretariat officials, a number of guest lecturers are invited to contribute to the courses, including senior officials of delegations and of international organizations, and occasionally members of the academic world or the private sector. Opportunities are also provided whenever possible for participants to attend meetings of GATT, so as to allow them to gain direct knowledge of the methods and procedures followed by the GATT in dealing with specific problems.

5. Towards the end of the course, to round-up the training, a fortnight's study tour abroad takes place, during which the host governments prepare a work programme that allows participants to get acquainted with the trade policy of the countries concerned, to visit industrial and commercial centres, and to establish useful relations with both the public and the private sectors. During the course, three or four days are also reserved for study visits in Switzerland.

At the invitation of the Governments of Yugoslavia and the Federal Republic of Germany, participants in the Thirty-Ninth Course visited those countries where a most instructive programme had been prepared for them. Participants in the Fortieth course will be visiting Belgium and Italy at the invitation of the two Governments.

6. The Director-General wishes to express his gratitude to the United Nations Development Programme for providing fellowships for the courses, to the governments which have kindly received the participants during visits and study tours for their co-operation and hospitality, and to those lecturers from outside the GATT who have given their time to participate in the courses.

ANNEX A

Area Distribution of Participants in the Geneva Courses
from December 1955 to December 1975

	United Nations Fellowship Holders	Non-Fellowship Participants
<u>Africa</u> (Thirty-four countries)	<u>144</u>	<u>3</u>
Algeria	1	
Burundi	6	
Cameroon	4	
Central African Republic	1	
Chad	1	
Congo	6	
Dahomey	5	
Egypt	18	1
Ethiopia	2	
Gabon	3	
Gambia	2	
Ghana	9	1
Ivory Coast	2	
Kenya	3	
Libya	1	
Madagascar	13	
Malawi	7	
Mali	5	
Morocco	1	
Niger	2	
Nigeria	9	
Rhodesia and Nyasaland (ex. Fed. of)	4	
Rwanda	1	
Senegal	3	
Sierra Leone	3	
Somalia	2	
Sudan	3	
Tanzania	5	
Togo	7	
Tunisia	5	
Uganda	1	
Upper Volta	2	
Zambia	1	
Zaire	6	1

	United Nations Fellowship Holders	Non-Fellowship Participants
<u>Asia</u> (Excluding Middle East) (Twenty-one countries)	<u>111</u>	<u>4</u>
Afghanistan	1	
Bangladesh	2	
Burma	5	
Fiji	1	
Hong Kong	9	
India	19	
Indonesia	10	
Iran	4	
Japan		3
Khmer Republic	2	
Korea	8	
Laos	3	
Malaysia	5	
Nepal	2	
Pakistan	10	
Philippines	10	
Singapore	1	
Sri Lanka	8	
Thailand	7	1
Vietnam	2	
Other	2	
<u>Middle East</u> (Seven countries)	<u>41</u>	<u>1</u>
Iraq	2	
Israel	11	1
Jordan	1	
Lebanon	3	
Saudi Arabia	1	
Syria	9	
Turkey	14	
<u>Latin America and Caribbean Area</u> (Twenty-two countries) (Two organizations)	<u>119</u>	<u>15</u>
Argentina	9	
Barbados	1	
Bolivia	2	

	United Nations Fellowship Holders	Non-Fellowship Participants
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<u>Latin America and Caribbean Area</u>		
(cont'd)		
Brazil	10	
Chile	13	1
Colombia	6	
Costa Rica	2	
Cuba	11	4
Dominican Republic	3	
Ecuador	6	
El Salvador	1	
Haiti	6	
Honduras	2	
Jamaica	2	
Mexico	9	3
Nicaragua	2	1
Panama		1
Paraguay	2	1
Peru	11	
Trinidad and Tobago	4	
Uruguay	6	1
Venezuela	5	3
LAFTA	5	
SIECA	1	
<u>Europe</u> (Thirteen countries)	<u>75</u>	<u>10</u>
Bulgaria	7	
Cyprus	1	
Czechoslovakia	1	2
Finland	3	
Germany, Fed. Rep. of		2
Greece	17	
Hungary	8	
Malta	3	1
Poland	14	3
Portugal		1
Romania	12	
Spain	1	1
Yugoslavia	8	
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TOTAL (Ninety-seven countries and two organizations)	490	33

ANNEX B

Participants in the Thirty-Ninth and Fortieth
Geneva Courses

1. Thirty-Ninth (English-speaking) Commercial Policy Course - February-June 1975

Country	Name and Title
Afghanistan	Mr. Ghulam H. BAYAT, General Director of Trade Licences, Ministry of Commerce, Kabul.
Argentina	Mr. Alberto Gustavo SOSA, Commercial Secretary, Foreign Commercial Service, National Export Administration, Buenos Aires.
Bangladesh	Mr. Mohammad Nurul HAQ, Section Officer, Foreign Trade Division, Ministry of Commerce, Dacca.
Colombia	Miss Martha RAMIREZ Guerrero, Economist, Section of Industrial Matters, INCOMEX, Bogota.
Egypt	Mr. Abdel Moneim Hussein SHALTOUT, Commercial Secretary, Trade Representation, Ministry of Foreign Trade, Cairo.
Ghana	Mr. Korle E. W. CLOVER-ATTEY, Commercial Counsellor, Permanent Mission of Ghana at Geneva.
Hungary	Mr. György VAS, Chief of Section, Ministry of Foreign Trade, Budapest.
India	Mr. K. C. MATHEW, Section Officer, Trade Policy Division, Ministry of Commerce, New Delhi.
Israel	Mr. Moshe TAMARI, Deputy Director, International Organizations Department, Ministry of Commerce and Industry, Jerusalem.
Malawi	Mr. Tipu VARETTA, Senior Trade Officer, Ministry of Trade, Industry and Tourism, Blantyre.
Malaysia	Mr. Mohd. YUSOF Bin Haji Mohamed, Senior Assistant Director, International Trade Division, Ministry of Trade and Industry, Kuala Lumpur.

Country	Name and Title
Philippines	Miss Aida B. CABARDO, Domestic Trade Adviser, Bureau of Foreign Trade, Department of Trade, Quezon City.
Singapore	Mr. Chye CHENG Tong, Assistant Director, Department of Trade, Ministry of Finance, Singapore.
Sri Lanka	Mr. W. D. GUNASINGHE, Assistant Director of Commerce, Department of Commerce, Colombo.
Sudan	Mr. Badr Eldin M. SALEEM, Assistant Inspector, Ministry of Finance and National Economy, Khartoum.
Syria	Mr. Nader MASSRI, Co-Director of Planning of Foreign Trade Department, Ministry of Economy and Foreign Trade, Damascus.
Tanzania	Mr. Elangwa J. MBAGA, Commercial Officer, Foreign Trade Development Division, Ministry of Commerce and Industries, Dar Es Salaam.
Thailand	Mr. Karun KITTISATAPORN, Economist, Department of Business Economics, Ministry of Commerce, Bangkok.
LAFTA	Mr. Julio GIAMBRuno Viana, Technical Assistant, Trade Policy Department, Secretariat of the Latin American Free Trade Association, Montevideo.
SIECA	Mr. José Antonio BARAHONA Lopez, Adviser on Trade Policies, Secretariat of the General Treaty for the Economic Integration of Central America (SIECA), Guatemala City.

2. Fortieth (French-speaking) Commercial Policy Course -
August - December 1975

Bulgaria	Mr. Christo F. STOYANOV, Research Officer, Scientific Centre for External Trade, Ministry of External Trade, Sofia.
Burundi	Mr. Théophile KAHUSHI, External Trade Inspector, Department of External Trade, Bujumbura.
Ivory Coast	Mr. Blaise ADJE-N'DOHOU, Studies Officer, Ministry of Trade, Abidjan.
Cuba	Mr. Ruben de Jesús MUÑOZ Griñán, Trade Policy Specialist, Ministry of External Trade, Havana.

Country	Name and Title
Dahomey	Mr. Edmond CAKPO, Director, Western Europe and North America Department, Ministry of Foreign Affairs and Co-operation, Cotonou.
Egypt	Mr. Kamal M. M. ISMAIL, Technical Officer, Ministry of Trade, Cairo.
Egypt	Mr. Oussama M. RASHAD, Market Expert, Import and Export Planning Authority, Egyptian External Trade Organization, Cairo.
Greece	Mr. Nicolas GLENTZIS, Rapporteur, International Agreements Directorate, Ministry of Finance, Athens.
Haiti	Mr. Henry Robert DUBOIS, Chief of Service, International Trade Zones and Institutions Section, Department of Trade and Industry, Port-au-Prince.
Hungary	Mrs. Judit GYARFAS Fekete, Chief of Section, Ministry of External Trade, Budapest.
Madagascar	Mr. Olivier RAPARISON, Chief of Provincial Trade Service, Directorate of Trade and Prices, Majunga.
Mali	Mr. Mohamed L. SAKO, Technical Counsellor, Ministry of Trade, Bamako.
Mexico	Mr. José G. CARRERA Domínguez, Legal Counsellor to the Political Delegation of Coyoacan, Mexico City.
Mexico	Mr. Armando JASSO Hernandez, Assistant Director, Department of Commercial Policy, Directorate General for Financial Studies and International Affairs, Mexico City.
Paraguay	Mr. Oscar J. CABELLO Sarubbi, Assistant Director, Department of International Organizations, Treaties and Activities, Ministry of External Relations, Asuncion.
Peru	Miss Cecilia CACERES Bouroncle, Market Studies Officer, Ministry of Trade, Lima.
Peru	Mr. Ricardo YORI Umlauff, Assistant, International Affairs, Ministry of Trade, Lima.

Country	Name and Title
Romania	Mr. Liviu PAUNESCU, Economist, Department of International Economic Relations, Ministry of Foreign Trade and International Economic Co-operation, Bucarest.
Turkey	Mr. Nail Ahmet MENGI, Head of Section, Department of External Relations, Ministry of Customs and Monopolies, Ankara.
Zaire	Mr. Hunshi YENKON, Chief of Bureau, International Relations in Customs Matters, Customs Directorate, Kinshasa.