

**GENERAL AGREEMENT  
ON TARIFFS AND TRADE**

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TRAINING ACTIVITIES

The GATT Trade Policy Courses

Note by the Director-General

1. The GATT Secretariat organized three Trade Policy Courses during 1993. Two of these were regular Courses, of fourteen weeks duration each, in English and in French. The third was a nine-week Special Course, in English, for officials from Eastern and Central European and Central Asian countries.

I. Regular Courses

2. Participants in the regular Trade Policy Courses are government officials from developing countries (both contracting parties to the General Agreement and others) with responsibilities in the formulation and implementation of trade policy. The increase in the number of developing countries which have acceded to the GATT in recent years and others which have applied for observer status with a view to eventual accession, and the greater awareness of trade policy issues resulting from the Uruguay Round negotiations, have engendered an increased interest in participation in the GATT Trade Policy Courses. Applications for participation regularly far exceed the number of fellowships available.

3. The main objective of the Trade Policy Courses is to provide the participating officials with a clear understanding of trade policy matters, with an up-to-date knowledge of the GATT as an institution, the General Agreement and its related instruments, the functioning of the multilateral trading system, and of trade negotiations in GATT. A better understanding of the functioning of the multilateral trading system is expected to enable the participants to work more effectively in their own administrations and to promote a more active participation of their countries in the work of the GATT.

4. The Course programme includes lectures and discussions on the theory and structure of international trade, the formulation and implementation of trade policy, the interaction between monetary and fiscal policies and trade policy, the provisions of the General Agreement and its related instruments, the work of the CONTRACTING PARTIES and the various GATT bodies, the main problems and issues in international trade relations, and Multilateral Trade Negotiations in GATT. The issues covered in the Uruguay Round negotiations are examined with particular attention, especially those more relevant for developing countries, such as agriculture and textiles, as well as the new subjects dealt with in the negotiations. Issues which have been recently gathering importance in international trade relations, such as regional integration, and the interaction between trade and environmental policies are also addressed in the Course programme.

5. The lectures on the topics covered in the Course programme are given by GATT officials who directly deal with the respective subjects. The lectures are complemented by presentations by a number of outside consultants, senior officials from other international organizations, and guest speakers from some of the permanent delegations in Geneva. The Courses also include practical work, which comprises group discussions, round tables, and the preparation and presentation of seminar papers on GATT-related

of outside consultants, senior officials from other international organizations, and guest speakers from some of the permanent delegations in Geneva. The Courses also include practical work, which comprises group discussions, round tables, and the preparation and presentation of seminar papers on GATT-related subjects. Participants take part in a workshop on negotiating techniques, organized with the financial support of the Swiss Government. They also take part in a trade negotiations simulation exercise, involving the practical use and application of the knowledge of trade policy issues and of the functioning of the GATT acquired in the Course. Finally, also as a means of reinforcing their understanding of the functioning of the GATT, participants take part in a dispute settlement simulation exercise.

6. The Course programme also includes attendance at some official meetings in the GATT. The participants are thus enabled to observe directly the procedures followed by the GATT in dealing with problems that emerge in the multilateral trading system.

7. As a complement to its curricular activities, the Course programme includes two study tours: one in Switzerland and another abroad. The purpose of these study tours is to familiarize the participants with the trade and general economic policies of the host countries, and with the social, economic and political factors that typically underlie the formulation of these policies. The study tours also aim at offering the participants the opportunity to get acquainted with the organization, structure and operations of some leading industrial and commercial enterprises of the host countries engaged in international trade. To achieve both purposes, the study tours include meetings and discussions with senior officials from the host governments involved in the formulation and implementation of trade policies, as well as visits to industrial and commercial centres. The meetings and visits organized during the study tours are also expected to promote mutually beneficial contacts between the participants and the public and private sector institutions and enterprises in the host countries.

8. The first of the two regular Trade Policy Courses organized during 1993, the Seventy-fifth, took place from 25 January to 30 April and was conducted in French. The second Course, the Seventy-sixth, in English, began on 23 August and will end on 30 November. As part of the Course programme, participants in the French-speaking Course undertook a study tour in Belgium and France, organized with the co-operation and assistance of the Belgian and French Governments and the Commission of the European Communities. The participants in the current English-speaking Course undertook their study tour in Norway, Sweden and Finland. Arrangements for this tour were made with the financial support and co-operation of the respective host governments. For each of these Courses, a short study tour in Switzerland was also organized.

9. Since 1955, when the GATT Trade Policy Courses started, 1,341 officials from 123 countries and ten regional organizations have participated in the regular Courses (Annex A). Annex B contains lists of the government officials who participated in the regular GATT Trade Policy Courses in 1993.

## II. Special Course

10. The Third Special Trade Policy Course for Eastern and Central European and Central Asian Countries, organized by the GATT with the financial support of the Swiss Government, took place from 24 May to 23 July 1993. Twenty-five officials from twenty-one countries participated in the Course (see Annex C). The scope of participation in the Third Special Course was extended to include the newly independent countries in Eastern Europe, the Caucasus region and Central Asia. Armenia, Azerbaijan, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Slovenia and Uzbekistan were represented for the first time in a Trade Policy Course.

11. The programme for the Third Special Course was carefully adjusted to ensure that it responded closely to the needs of the participants, including those coming from countries which have not had substantial exposure to the multilateral trading system so far. The central part of the programme dealt

with the work of the GATT and Multilateral Trade Negotiations in GATT, with particular emphasis on the Uruguay Round negotiations. The Course programme also covered topics of particular relevance to the participating countries, such as the analysis of trade policy instruments, taking into account the particular situation of the economies in transition; the analysis of the process of economic reform and the institutional framework necessary to carry forth the adjustment process; and the interaction between monetary and fiscal policy and international trade policy.

12. A study tour in Switzerland was organized for the participants in the Special Course as a part of the Course programme. The programme of the study tour included meetings and discussions with senior officials in the Swiss Federal Government responsible for the formulation and implementation of trade and economic policies and policies towards the economies in transition, and visits to some important Swiss industries and institutions connected with foreign trade.

### III. Acknowledgements

13. The Director-General wishes to express his deep appreciation and gratitude to the Swiss Government for its continued financing of the Special Trade Policy Courses for Eastern and Central European and Central Asian Countries, as well as the workshop on negotiating techniques included in the Course programmes. He would also like to place on record his gratitude to the Governments of Belgium and France and the Commission of the European Communities for their co-operation and support in organizing the study tour for the 75th Trade Policy Course, and to the Governments of Finland, Norway and Sweden for their co-operation in organizing and hosting the study tour for the 76th Trade Policy Course. He would also like to express his warm appreciation for the continued co-operation and contributions made to the GATT training activities by some of the Permanent Missions, and by other international organizations and bodies, namely the International Monetary Fund, the World Bank, the United Nations Conference on Trade and Development, the Economic Commission for Europe, the International Trade Centre UNCTAD/GATT, the World Intellectual Property Organization, and the United Nations Development Programme.

ANNEX A

Area Distribution of Participants in the Regular Courses  
from December 1955 to October 1993

	Fellowship Holders	Non-Fellowship Participants
<u>Africa</u> (Forty-six countries) (Five organizations)	<u>418</u>	<u>4</u>
Algeria	6	
Angola	1	
Benin	13	
Botswana	1	
Burkina Faso	3	
Burundi	11	
Cameroon	12	
Central African Republic	12	
Chad	4	
Comoros	3	
Congo	13	
Côte d'Ivoire	9	
Egypt	33	1
Equatorial Guinea	3	
Ethiopia	7	
Gabon	7	
Gambia	5	
Ghana	22	1
Guinea	7	
Guinea-Bissau	2	
Kenya	14	
Lesotho	3	
Liberia	1	
Libya	2	
Madagascar	23	
Malawi	16	
Mali	12	
Mauritius	4	
Morocco	10	
Mozambique	1	
Niger	3	
Nigeria	22	1
Rwanda	4	
Senegal	15	
Sierra Leone	6	
Somalia	3	
Sudan	10	
Swaziland	1	
Tanzania	16	
Togo	16	
Tunisia	14	

	Fellowship Holders	Non-Fellowship Participants
Uganda	8	
Zaire	15	1
Zambia	8	
Zimbabwe	5	
Other	4	
CEAO	1	
CEPGL	1	
Mano River Union	2	
OAU	1	
UDEAC	3	
<u>Asia (Excluding Middle East)</u> (Twenty-nine countries)	<u>299</u>	<u>21</u>
Afghanistan	1	
Bangladesh	14	
Bhutan	1	
Brunei Darussalam	1	
China	13	
Fiji	3	
Hong Kong	9	16
India	35	
Indonesia	25	
Iran	7	
Japan		3
Kampuchea	3	
Korea	18	
Lao P.D.R.	5	
Macau	1	
Malaysia	17	
Maldives	1	
Mongolia	2	
Myanmar	16	
Nepal	5	
Pakistan	22	
Papua New Guinea	4	
Philippines	25	
Singapore	8	
Sri Lanka	24	
Thailand	22	2
Tonga	2	
Viet Nam	13	
Other	2	
<u>Middle East (Nine countries)</u> (One organization)	<u>77</u>	<u>1</u>
Iraq	3	
Israel	18	1

	Fellowship Holders	Non-Fellowship Participants
Jordan	1	
Kuwait	1	
Lebanon	5	
Oman	1	
Saudi Arabia	5	
Syria	12	
Turkey	30	
GCC	1	
<u>Latin America and Caribbean Area</u>	<u>370</u>	<u>19</u>
(Twenty-six countries)		
(Four organizations)	33	
Argentina		
Bahamas	1	
Barbados	5	
Bolivia	14	
Brazil	30	
Chile	26	1
Colombia	22	
Costa Rica	8	1
Cuba	24	4
Dominican Republic	7	
Ecuador	14	
El Salvador	6	
Guatemala	5	
Guyana	1	
Haiti	16	
Honduras	8	
Jamaica	12	
Mexico	19	3
Nicaragua	7	1
Panama	6	2
Paraguay	16	1
Peru	27	
Suriname	1	
Trinidad and Tobago	10	2
Uruguay	17	1
Venezuela	16	3
Andean Group	3	
CARICOM	1	
LAIA	9	
SIECA	6	
<u>Europe (Thirteen countries)</u>	<u>121</u>	<u>11</u>
Bulgaria	14	1
Cyprus	2	
Czechoslovakia	1	2

	Fellowship Holders	Non-Fellowship Participants
Finland	3	
Germany, Fed. Rep. of		2
Greece	19	
Hungary	11	
Malta	4	1
Poland	17	3
Portugal	7	1
Romania	20	
Spain	1	1
Yugoslavia	22	
<b>TOTAL (One hundred and twenty- three countries and ten organizations)</b>	<b>1,285</b>	<b>56</b>

ANNEX BParticipants in the Regular Courses in 19931. Trade Policy Course (75th Course - French) - January-April 1993

Country	Name and Title
Algeria	Mr. Amar AOUIDEF, Assistant Director, Directorate-General for the Organization of Trade, Ministry of the Economy, Alger.
Benin	Mr. Wassi ADEKPEDJOU, Director of Foreign Trade, Ministry of Trade and Tourism, Cotonou.
Cameroon	Mr. Paul EKORONG A. DONG, Chief, North-South Economic and Technical Organizations Service, UN and Multilateral Cooperation Directorate, Ministry of Foreign Affairs, Yaoundé.
Central African Republic	Mr. Marc TOMBOKO, Trade Research Officer, Ministry of Trade, Industry and Small and Medium-sized Enterprises, Bangui.
Chad	Mr. Daouda TABANDA, Chief, Foreign Trade Division, Trade Directorate, Ministry of Trade and Industry, N'Djamena.
Chile	Mrs. Maria Cecilia WIDMER FONTANNAZ, Assistant Director, Directorate of Multilateral Economic Affairs, Ministry of Foreign Affairs, Santiago de Chile.
China	Mr. Weigang MAO, Civil Servant, Department for Europe, Ministry of External Economic Relations and Trade, Beijing.
Comoros	Mr. Mohamed BEN ALI, Chief, Promotion of Trade and Statistics, Directorate of Foreign Trade, Ministry of the Economy and Trade, Moroni.
Congo	Mr. Séraphin SITUWE-OUATOULA, Chief, Cooperation Service, Directorate-General for Trade and Small and Medium-sized Enterprises, Ministry of Trade, Brazzaville.
Côte d'Ivoire	Mr. Church Johnson AKADJE, Chief, Export Incentives Service, Directorate of Foreign Trade Promotion, Ministry of Industry and Trade, Abidjan.
Cuba	Miss Liana CARBONERES DEL BARRIO, Trade Policy Expert, Directorate of Western Europe Trade Policy, Ministry of Foreign Trade, Havana.
Guinea	Mr. Mohamed CISSE, Research Officer, International Organizations Division, Directorate of International Cooperation, Ministry of Foreign Affairs and Cooperation, Conakry.
Lao People's Democratic Republic	Mr. Sisounthone SITHIMOLADA, Directeur de Cabinet, Ministry of Trade, Vientiane.



Country	Name and Title
Madagascar	Miss Olgatte ABDYOU, Chief, Specialized Agencies Division, Directorate of International Trade Relations, Ministry of Trade, Antananarivo.
Mali	Mr. Balia B. KOUYATE, Inspector, Directorate-General for Customs, Bamako.
Mauritius	Mr. Achad BHUGLAH, Officer in Charge of Foreign Trade, Department of Foreign Trade, Ministry of Trade and the Navy, Port Louis.
Morocco	Mr. Reda EL MERINI, Officer in Charge of Multilateral Trade Relations, Ministry of Foreign Trade, Rabat.
Niger	Mr. Seydou BOZARI, Counsellor for Foreign Affairs, Ministry of Foreign Affairs and Cooperation, Niamey.
Peru	Miss Yvette BEOUTIS Candahuana, Second Secretary, Directorate of World Organizations, Ministry of Foreign Affairs, Lima.
Rwanda	Mr. Jean-Bosco RUTAGENGWA, Director-General of Foreign Trade, Ministry of Trade, Industry and Handicraft, Kigali.
Senegal	Mr. Robert NIOUKY, Chief, Research and Regulations Office, Foreign Trade Division, Ministry of Industry, Trade and Handicraft, Dakar.
Togo	Mr. Manamba SIMFEYEDJOWA, Chief, Common Affairs Division, Directorate of Foreign Trade, Ministry of Trade and Transport, Lomé.
Tunisia	Mr. Ridha SFAXI, Assistant Director, Ministry of the National Economy, Tunis.
Viet Nam	Mrs. Kim Yen VU THI, Market Studies and Marketing Expert, Foreign Economic Relations Research Institute, Ministry of Trade, Hanoi.

2. Trade Policy Course (76th Course - English) - August-November 1993

Country	Name and Title
Bhutan	Mr. Sonam WANGCHUK, Assistant Trade Officer, Ministry of Trade and Industry, Thimphu.
Botswana	Mrs. Mosadinyana G. NTHOMIWA, Commercial Officer, Ministry of Commerce and Industry, Gaborone.
China	Mrs. Yanxia ZHAO, Official, Ministry of Foreign Economic Relations and Trade, Beijing.
Egypt	Mr. Mohamed Ezz El-Din SADEK, Second Secretary (Commercial), Commercial Representation, Ministry of Economy and Foreign Trade, Cairo.
Ghana	Mr. Edwin Nii-Mensah KOMEY, Commercial Officer, Legal Division, Ministry of Trade and Tourism, Accra.
Guyana	Mr. Neville B. TOTARAM, Director of Foreign Trade, Ministry of Trade, Tourism and Industry, Georgetown.
Hong Kong	Mr. Kar-keung CHAN, Trade Officer, Trade Department, Trade and Industry Branch, Kowloon.
India	Mr. Atul KAUSHIK, Under Secretary, Ministry of Commerce, Udyog Bhawan, New Delhi.
Indonesia	Mr. Darmansjah DJUMALA, Head of GATT Section, Ministry of Foreign Affairs, Jakarta Pusat.
Iraq	Mr. Mohammad Hassan ABBASZADEH, Economic Adviser to the Minister, Ministry of Commerce, Tehran.
Israel	Mr. Assaf HAREL, Assistant to the Director, Multilateral Affairs Department, Ministry of Industry and Trade, Jerusalem.
Kenya	Mr. Simon M. KAMANU, Trade Development Officer, Department of External Trade, Ministry of Commerce and Industry, Nairobi.
Malawi	Mr. John H. SHABA, Senior Assistant Trade Officer, Ministry of Trade and Industry, Lilongwe.
Mongolia	Mr. Munkhoo ENKHBAATAR, Officer, Foreign Trade Department, Ministry of Trade and Industry, Ulaanbaatar.
Mozambique	Mr. Felisberto G. FERRAO, Head, Department of Coordination of Regional and International Cooperation, Ministry of Trade, Maputo.
Pakistan	Mr. Mussadaq M. KHAN, Deputy Secretary, Export Policy, Ministry of Commerce, Islamabad.
Papua New Guinea	Mr. Vincent W. SUMALE, Principal Trade Officer, Department of Trade and Industry, Waigani.
Philippines	Mrs. Arlene LIGAD, Senior Trade and Industry Development Specialist, Bureau of International Trade Relations, Department of Trade and Industry, Makati Metro Manila.

Country	Name and Title
Sierra Leone	Mr. Hamid A.B. FOFANA, Senior Assistant Secretary, Department of Trade, Industry and State Enterprises, Freetown.
Sri Lanka	Mrs. Sonali N.I. WIJERATNE, Assistant Director of Commerce, Department of Commerce, Ministry of Trade and Commerce, Colombo.
Sudan	Mr. Nadir E. ABDALLA, First Inspector, Trade Information Service, Ministry of Industry and Commerce, Khartoum.
Tanzania	Mr. Pastory M.D.S. MASOMHE, Foreign Trade Officer, Ministry of Industries and Trade, Dar-es-Salaam.
Thailand	Mr. Pitak UDOMWICHAIWAT, Economist, Multilateral Trade Division, Department of Business Economics, Bangkok.
Uganda	Mr. Vincent F.S. MAYIGA, Principal Commercial Officer, External Trade Department, Ministry of Commerce, Industry and Cooperatives, Kampala.

ANNEX C

Third Special Trade Policy Course for Eastern and Central  
European and Central Asian Countries (24 May - 23 July 1993)

Country	Name and Title
Albania	Mr. Uran VESESHTA, Director, Ministry of Trade and Foreign Economic Cooperation, Tirana
Armenia	Mrs. Amalia SARIBEKIAN, Chief Specialist, Foreign Trade Division, Department of Foreign Economic Relations, Ministry of Economy, Erevan.
Azerbaijan	Mr. Kanan Yousif Oglu SAFAROV, Deputy Chief, Department of Export-Import Operations and Expertise, Ministry of Foreign Economic Relations, Baku.
Belarus	Mr. Sergyei I. MIKHNEVICH, Second Secretary, Foreign Economic Relations Department, Ministry of Foreign Affairs, Minsk.
Bulgaria	Mr. Venislav Alexandrov IOTOV, Expert, Integration Policy Department, Ministry of Trade, Sofia.
Czech Republic	Mr. Frantisek JURANEK, Chief Counsellor, Multilateral Trade Policy Affairs, Ministry of Industry and Trade, Prague.
Estonia	Mr. Andres TALVIK, Third Secretary, Foreign Economic Policy Department, Ministry of Foreign Affairs, Tallinn.
Georgia	Mr. George Nodarovich MEDZMARIASHVILI, Head, Department of Foreign Economic Relations, Ministry of Economy, Tbilisi.
Hungary	Mrs. Erika Mathé KOSZEGINE, Chief of Section, Department of International Organizations and Customs Policy, Ministry of International Economic Relations, Budapest.
Hungary	Mr. Gabor VARKONYI, Chief of Section, Ministry of International Economic Relations, Budapest.
Kazakhstan	Mr. Alexander Evgenyevich TROFIMOV, Deputy Head, Department of External Economic Policy, Ministry of Economy, Almaty.
Kyrgyzstan	Mr. Marlis DOUCHEGOULOV, Specialist, Department of International Economic Cooperation Development, Ministry of Economy and Finance, Bishkek.
Latvia	Miss Iveta SERS, Director, International Economic Organizations Department, Ministry of Foreign Affairs, Riga.
Lithuania	Mr. Romas SVEDAS, Second Secretary, Trade Division, Ministry of Foreign Affairs, Vilnius.
Moldova	Mr. Anatol Petrou ARAPOU, First Deputy Minister, Ministry of Foreign Economic Relations, Kishinev.

Country	Name and Title
Poland	Mrs. Barbara KOPIJKOWSKA-NOWAK, Chief Expert, Department of Licences and Customs Policy, Ministry of Foreign Economic Relations, Warsaw.
Poland	Mr. Jacek Dariusz PILATKOWSKI, Chief Expert, Multilateral Treaties Department, Ministry of Foreign Economic Relations, Warsaw.
Romania	Mr. Florian ANTHOHI, Economist, Directorate for International Organizations, Foreign Trade Department, Ministry of Trade, Bucharest.
Russian Federation	Mrs. Natalija JACHEISTOWA, Senior Researcher, Market Research Department, Ministry of External Economic Relations, Moscow.
Russian Federation	Mr. Evgueni Rifatovitch KHALILOV, Expert, International Financial Organizations Division, General Department of Multilateral Economic Cooperation, Ministry of External Economic Relations, Moscow.
Russian Federation	Mr. Alexander V. KRESTIANOV, Deputy Head, General Legal and Treaty Department, Ministry of External Economic Relations, Moscow.
Slovak Republic	Mrs. Alexandra VALACHOVA, Head, Department of Multilateral Cooperation, Ministry of Economy, Bratislava.
Slovenia	Mr. Dimitrij GRGAR, Counsellor to the Minister, Ministry of Economic Relations and Development, Ljubljana.
Ukraine	Mr. Andriy Ivanovich GONCHARUK, Chief, Principal Department for Foreign Economic Policy and International Economic Organizations, Ministry of Foreign Economic Relations, Kiev.
Uzbekistan	Mrs. Liliya Rikovna BAKIEVA, Head, International Economic Organizations Department, Foreign Economic Policy Department, Ministry of Foreign Economic Relations, Tashkent.