

**MULTILATERAL TRADE
NEGOTIATIONS
THE URUGUAY ROUND**

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Group of Negotiations on Services

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COMMUNICATION FROM GHANA

Draft Schedule of Ghana Concerning
Specific Commitments on Trade in Services

The following communication is circulated at the request of Ghana to members of the Group of Negotiations on Services.

Ghana presents its draft schedule of specific commitments for negotiations in the framework of the draft General Agreement on Trade in Services (GATS), as contained in the Draft Final Act.

The present offer is subject to a satisfactory outcome of initial commitments negotiations in the services sector. Consequently, Ghana reserves the right to modify or withdraw the offer, should no satisfactory result be reached in the negotiations.

Ghana's readiness to maintain the current offer will be dependent on the willingness of her developed negotiating partners to assume commitments that would help in developing Ghana's services sectors and improve her participation in world services trade.

The description of sectors and sub-sectors in which commitments are made are based on the classification set out in document MTN.GNS/W/120. Ghana reserves the right to modify the offer to take into account any further clarifying discussions.

- (1) Cross-border supply
- (2) Consumption abroad
- (3) Commercial presence
- (4) Presence of natural persons

Sector/Sub-Sector	Limitations on Market Access	National Treatment
<p><u>ALL SECTORS</u></p>	<p>(1) None</p> <p>(2) None</p> <p>(3) Foreign-owned enterprises including joint-venture enterprises with Ghanians must satisfy minimum capital outlay and foreign equity requirements as follows: wholly foreign-owned company requires a minimum equity capital outlay of US\$ 200,000. Joint venture company should have a minimum foreign equity capital of at least US\$ 10,000 in cash or kind. Agency establishment must have authority to negotiate and conclude contracts on behalf of foreign parent companies.</p> <p>(4) Automatic entry and work permit is granted to up to 4 expatriate senior executives and specialised skill personnel in accordance with relevant provisions in the Investment Promotion Law. Approval is required for any additional expatriate workers beyond the automatic level. Enterprises must also provide for training in higher skills for Ghanaians to enable them to assume specialized roles.</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) None</p>

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5. <u>Educational services</u> <u>Secondary and specialist</u> (CPC 922, 929)	(1) None (2) None (3) None (4) Unbound except as indicated under horizontal measures	(1) None (2) None (3) None (4) Unbound except as indicated under horizontal measures
9. <u>Tourism</u> A. <u>Hotel and restaurants</u> (CPC 641-643) B. <u>Travel agencies and tour operators</u> (CPC 7471)	(1) None (2) None (3) None (4) Unbound except as indicated under horizontal measures (1) None (2) None (3) None (4) Unbound except as indicated under horizontal measures	(1) None (2) None (3) None (4) Unbound except as indicated under horizontal measures (1) None (2) None (3) None (4) Unbound except as indicated under horizontal measures

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<p>3. <u>Construction and related engineering services (including maintenance and equipment repair services)</u></p> <p>A. <u>General construction work for buildings (CPC 512)</u></p> <p>B. <u>General construction work for civil engineering (CPC 513)</u></p> <p>C. <u>Installation and assembly work (CPC 514, 516)</u></p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal measures</p> <p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal measures</p> <p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal measures</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal measures</p> <p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal measures</p> <p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal measures</p>

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Sector/Sub-Sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<p><u>FINANCIAL SERVICES</u></p> <p>(1) <u>Banking and non-banking services</u></p> <p>(2) <u>Insurance services</u></p> <p>(a) Life</p> <p>(b) Non-Life including fire, marine, transport and aviation, motor vehicle</p> <p>(c) Reinsurance</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal provisions</p> <p>(1) None</p> <p>(2) Except in case of personal effects every insurance effected in respect of any goods imported into Ghana shall be placed with an insurer registered in Ghana.</p> <p>(3) At least 20% of the capital or other proprietary interest in that business shall be owned by the Government of Ghana, and at least 40% of capital or proprietary interest shall be owned by a Ghanaian.</p> <p>(4) Unbound except as indicated under horizontal provisions</p>	<p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal provisions</p> <p>(1) None</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal provisions</p>	

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<p><u>TRANSPORT SERVICES</u></p> <p>MARITIME TRANSPORT SERVICES (International Transport freight and passengers, less cabotage transport)</p>	<p>(1) 40% of bulk and liner cargo reserved for national vessels</p> <p>(2) None</p> <p>(3) (a) Establishment of registered company for the purpose of operating a fleet under the flag of Ghana.</p> <p>(b) Other forms of commercial presence to undertake locally all activities necessary for the supply to their customers of a partially or integrated transport service, within which the maritime transport constitutes a substantial element.</p> <p>(4) (a) Ships crew Unbound</p> <p>(b) Key personnel employed in relation to commercial presence as defined under horizontal measures.</p>	<p>(1) 40% of bulk and liner cargo reserved for national vessels</p> <p>(2) None</p> <p>(3) None</p> <p>(4) Unbound except as indicated under horizontal measures</p>	<p>The following services are made available to international maritime transport suppliers on reasonable and non-discriminatory conditions:</p> <p>(1) Pilotage</p> <p>(2) Towing and tug assistance</p> <p>(3) Provisioning, fuelling and watering</p> <p>(4) Garbage collecting and ballast waste disposal</p> <p>(5) Port Captain's services</p> <p>(6) Navigation aids</p> <p>(7) Fire fighting and ambulance</p>

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<p>MARITIME AUXILIARY SERVICES</p> <ul style="list-style-type: none"> (1) (a) Cargo handling services (b) Storage and warehouse services (c) Container station and depot services 	<ul style="list-style-type: none"> (1) None (2) None (3) These services are currently provided by state monopoly. Privatization is envisaged within five to seven years. (4) Unbound except as indicated under horizontal measures 	<ul style="list-style-type: none"> (1) None (2) None (3) These services are currently provided by state monopoly. Privatization is envisaged within five to seven years. (4) Unbound except as indicated under horizontal measures 	<p>.</p>