

**MULTILATERAL TRADE  
NEGOTIATIONS  
THE URUGUAY ROUND**

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Group of Negotiations on Services

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**COMMUNICATION FROM PAKISTAN**

**Draft Schedule of Pakistan Concerning  
Initial Commitments on Trade in Services**

The following communication is circulated at the request of Pakistan to the members of the Group of Negotiations on Services.

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Pakistan hereby presents its draft schedule of initial commitments on trade in Services.

Pakistan reserves the right to modify the schedule in the light, inter alia, of:

- satisfactory resolution of the MFN issue in relation to the Financial Services sector;
- the extent of concessions made to Pakistan particularly in regard to the areas of interest to it including in textiles and agriculture, as well as with regard to the movement of natural persons.

PAKISTAN'S DRAFT SCHEDULE OF INITIAL  
COMMITMENTS ON TRADE IN SERVICES

Sector or Sub-Sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
All sectors	(3)	(i) Except in the case of representative offices, where specifically provided for in this Schedule, commitments under 'commercial presence' are subject to incorporation in Pakistan with maximum foreign equity participation of fifty one percent unless a different percentage is inscribed against a particular sector or sub-sector.	Acquisition of real estate by non-Pakistani entities is subject to authorization on case-by-case basis.	(ii) All expenses of representative offices, where specifically provided for in this Schedule, shall be met by remittances from abroad. Such offices

\* Mode of Supply: 1) = Cross Border Supply      2) = Consumption Abroad  
                   3) = Commercial Presence      4) = Presence of Natural Persons

Sector or Sub-Sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
All sectors	(4)	shall restrict their activities to the undertaking of liaison work or of representing the interest of the parent company abroad.	Unbound, except for the entry or temporary stay of natural persons upto a maximum of fifty percent in superior categories (namely, Executives and Specialists). These natural persons shall have been employed by juridical persons of another member for a period of not less than one year prior to the date of application for entry into Pakistan, and shall be transferred to render services to the juridical person in Pakistan.	* Mode of Supply: 1) = Cross Border Supply 2) = Consumption Abroad 3) = Commercial Presence 4) = Presence of Natural Persons

Sector or Sub-Sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
				<p>(i) <b>Executives</b> are:</p> <p>persons within an organization who primarily direct the management of the organization or establish goals and policies for the organization or a major component or function of the organization, exercise wide latitude in decision-making, and receive only general supervision or direction from higher level executives, or the Board of Directors.</p> <p>(ii) <b>Specialists</b> are:</p> <p>persons within the organization who possess knowledge at an advanced level of expertise and who possess proprietary knowledge of the organization's product, service, research equipment, techniques and management.</p>

\* Mode of Supply: 1) = Cross Border Supply      2) = Consumption Abroad  
                  3) = Commercial Presence      4) = Presence of Natural Persons

Sector or Sub-Sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
1. Services incidental to Agriculture and Forestry. (Excluding fishing and hunting) (CPC No. 331+382)	1) Unbound 2) Unbound* 3) None 4) None			
2. Services incidental to Mining (CPC No. 333+5115)	1) Unbound 2) Unbound* 3) None 4) None	1) Unbound 2) Unbound* 3) None 4) None	1) Unbound 2) Unbound* 3) None 4) None	1) Cross Border Supply 3) Commercial Presence 2) Consumption Abroad 4) Presence of Natural Persons

\* Mode of Supply:  
1) = Cross Border Supply  
3) = Commercial Presence  
2) = Consumption Abroad  
4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
3. Engineering Services for Building Infrastructures: Harbours, dams, hydral power, and airports, only (CPC No. 8672)	1) Unbound 2) Unbound* 3)  (i) Maximum of 40% foreign share holding in engineering consultancy companies.  (ii) Subject to provisions of Pakistan Engineering Council Act, 1976.	1) Unbound 2) Unbound*  (i) Maximum of 40% foreign share holding in engineering consultancy companies.  (ii) Subject to provisions of Pakistan Engineering Council Act, 1976.	1) Unbound 2) Unbound*  (i) Maximum of 40% foreign share holding in engineering consultancy companies.	
4. Integrated Engineering Services (CPC NO. 8673)	4)  None	4)  None	4)  None	
	1) 2) 3)  (i) Maximum of 40% foreign share holding in engineering consultancy companies.	1) 2)  (i) Maximum of 40% foreign share holding in engineering consultancy companies.	1) 2)  (i) Maximum of 40% foreign share holding in engineering consultancy companies.	
	4)	None	4)	

\* Mode of Supply: 1) = Cross Border Supply 2) = Consumption Abroad  
 3) = Commercial Presence 4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
5. Consultancy Services related to the installation of computer hardware (CPC No. 341)	1) Unbound 2) Unbound 3) None 4) None	1) Unbound 2) Unbound 3) None 4) None	1) Unbound 2) Unbound 3) None 4) None	
6. Software Implementation Services (CPC No. 342)	1) Unbound 2) None 3) None 4) None	1) Unbound 2) None 3) None 4) None	1) Unbound 2) None 3) None 4) None	
7. Data Processing Services (CPC No. 343)	1) Unbound 2) None 3) None 4) None	1) Unbound 2) None 3) None 4) None	1) Unbound 2) None 3) None 4) None	
* Mode of Supply:	1) = Cross Border Supply 3) = Commercial Presence	2) = Consumption Abroad 4) = Presence of Natural Persons		

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
8. Data Base Services (CPC No. 844)	1) Unbound 2) 3) 4)	None None None	1) Unbound 2) None 3) None 4) None	
9. R&D Services on Natural Sciences (CPC No. 851)	1) 2) 3) 4)	Unbound None None None	1) Unbound 2) None 3) None 4) None	
10. Technical Testing and Analysis Services (CPC No. 8676)	1) 2) 3) 4)	Unbound* None None None	1) Unbound* 2) None 3) None 4) None	
* Mode of Supply:		1) = Cross Border Supply 3) = Commercial Presence	2) = Consumption Abroad 4) = Presence of Natural Persons	

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
11. On Line Information and Data Base Retrieval (CPC No. 7523)	1) None 2) Unbound 3) As in measures applicable to all sectors.	(a) As in measures applicable to all sectors.  (b) Subject to use of Pakistan Telecommunication Corporation network.	1) None 2) Unbound 3) None	1) None 2) Unbound 3) None
12. On Line Information and/or Data Processing (CPC No. 843)	4) None		4) None	4) None

\* Mode of Supply: 1) = Gross Border Supply      2) = Consumption Abroad  
                  3) = Commercial Presence      4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment:	Additional Commitments
13. Construction Work for Civil Engineering for Bridges, Elevated Highways, Tunnels and Subways (CPC No. 5132)	1) Unbound* 2) Unbound* 3) (i) As in measures applicable to all sectors. 4) (ii) Subject to provisions of Pakistan Engineering Council Act, 1976.	1) Unbound* 2) Unbound* 3) None 4) None	1) Unbound* 2) Unbound* 3) None 4) Unbound	
14. Construction Work for Civil Engineering for Waterways, Harbours, Dams and other Waterworks (CPC No. 5133)	1) Unbound* 2) Unbound* 3) (i) As in measures applicable to all sectors. 4) (ii) Subject to provisions of Pakistan Engineering Council Act, 1976.	1) Unbound* 2) Unbound* 3) None 4) None	1) Unbound* 2) Unbound* 3) None 4) Unbound	
15. Insurance: Life Insurance (CPC No. 81211)	1) Unbound 2) Unbound 3) Maximum of 25% of foreign share holding in existing life insurance companies. 4) None	1) Unbound 2) Unbound 3) Unbound 4) None	2) = Consumption Abroad 4) = Presence of Natural Persons	

\* Mode of Supply: 1) = Cross Border Supply      2) = Consumption Abroad  
                   3) = Commercial Presence      4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
16. Re-insurance Services and Retrosession (CPC No. 31299)	1) Unbound 2) None 3) Unbound 4) Unbound	1) Unbound 2) None 3) Unbound 4) Unbound	1) Unbound 2) None 3) Unbound 4) Unbound	
17. Services Auxiliary to Insurance (including broking and agency services) (CPC No. 8140)	1) Unbound 2) None 3) Representative office only 4) None	1) Unbound 2) None 3) Unbound 4) Unbound	1) Unbound 2) None 3) Unbound 4) Unbound	* Mode of Supply: 1) = Cross Border Supply 3) = Commercial Presence 2) = Consumption Abroad 4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
18. Banking Services:	1) Unbound The following: 1) Acceptance of deposits of money and other repayable funds from the public.	1) Unbound 2) Unbound 3) Subject to economic needs test, the central bank may grant licences to foreign banks to undertake permissible banking activities through establishment of locally incorporated subsidiaries with a maximum share holding of the bank not exceeding 30% of the total paid-up	1) Unbound 2) Unbound 3) Unbound	* Mode of Supply: 1) = Cross Border Supply 3) = Commercial Presence 2) = Consumption Abroad 4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
4)	Payments, money collection and transmission services.	capital of the subsidiary. Prior permission of the central bank is required by any person for having beneficial ownership of shares of a banking company in excess of 4% of paid-up capital of the banking company.		
5)	Guarantees and commitments.			
6)	Trading for own account or for account of customers, on an exchange or an over-the-counter market, the following:-	4) None	4) None	
	(i) Cheques and other bills of exchange.			
	(ii) Foreign exchange.			
* Mode of Supply:		1) = Cross Border Supply	2) = Consumption Abroad	
		3) = Commercial Presence	4) = Presence of Natural Persons	

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(iii) Forward exchange rate agreements				
(iv) Approved securities.				
(v) Other negotiable instruments.				
7 ) Participation in issues and underwriting of all kinds of securities and provision of services related to such issues.				
8 ) Money broking.				
9 ) Customers' Fund Management.				
10) Financial and investment Advisory Services.				
* Mode of Supply:	1) = Cross Border Supply 3) = Commercial Presence	2) = Consumption Abroad 4) = Presence of Natural Persons		

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
19. Participation in issuance of Securities including Under-writing and provision of Services relating to such issues only. (CPC No. 8132)	1) Unbound 2) Unbound 3) (a) As in measures applicable to all sectors. (b) Subject to membership of local stock exchange. 4) None	1) Unbound 2) Unbound 3) None	1) Unbound* 2) None 3) (a) As in measures applicable to all sectors. (b) Subject to Pakistan Medical and Dental Council Regulations. 4) None	
20. Hospital Services (CPC No. 9311)	1) Unbound 2) None 3) (a) As in measures applicable to all sectors.		1) Unbound* 2) None 3) None	1) = Cross Border Supply      2) = Consumption Abroad 3) = Commercial Presence      4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
21. Medical and Dental Services (CPC No. 9312)	1) Unbound* 2) None 3)  (a) As in measures applicable to all sectors.  (b) Subject to Pakistan Medical and Dental Council Regulations.	1) Unbound*  (a) As in measures applicable to all sectors.  (b) Subject to Travel Agencies Act, 1976.	1) Unbound*  (a) As in measures applicable to all sectors.  (b) Subject to Travel Agencies Act, 1976.	2) = Consumption Abroad 4) = Presence of Natural Persons
22. Tourism and Travel Related Services: a) Hotels and Restaurants (including Catering) (CPC No. 614--643)	4)  None	1) Unbound*  2) Unbound  3)  (a) As in measures applicable to all sectors.  4)	1) Unbound*  2) Unbound  3) None  4) None	1) = Cross Border Supply 3) = Commercial Presence

\* Mode of Supply: 1) = Cross Border Supply 2) = Consumption Abroad  
3) = Commercial Presence 4) = Presence of Natural Persons

Sector or Sub-sector	Mode of Supply*	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
b) Travel Agencies and Tour Operator Services (CFC No. 7471)	1) Unbound 2) Unbound 3) 4)	1) Unbound 2) Unbound , (a) As in measures applicable to all sectors. (b) Subject to Travel Agencies Act, 1976. None None	1) Unbound 2) Unbound , 3) None 4) None	

\* Mode of Supply: 1) = Cross Border Supply      2) = Consumption Abroad  
                   3) = Commercial Presence      4) = Presence of Natural Persons