

CANADA

C A N A D A

Initial Suggestions as to Offers to be Made  
August 1, 1965 by Countries Having Expressed  
on April 15, 1965 a Willingness to Participate  
in the Trade Negotiations Conference

On March 18, 1965 the Trade Negotiations Committee approved a recommendation of the Subcommittee on the Participation of Less-Developed Countries in the Kennedy Round. This recommendation provided in part that on May 1, 1965 participants in the trade negotiations might make suggestions as to the offers which countries participating under the terms of this recommendation would make as a contribution to the overall objectives of the negotiations. The following general information is submitted by the Canadian Delegation pursuant to this recommendation and constitutes an initial submission which it is intended will be followed by more precise suggestions to individual countries by means of informal bilateral discussions.

The Canadian Delegation considers that in formulating their contribution to the trade negotiations the countries in question should include specific offers designed to improve the conditions of access to their markets taking into account their economic development requirements. Such offers would

help to achieve the common objective of expanding trade among all participating countries. It is hoped that the offers, either on August 1st or subsequently, might relate to all sectors of trade including agriculture.

The Canadian Delegation wishes to suggest for the assistance of delegations preparing such offers a list of elements ranging over a number of broad areas which in the Canadian view should be covered if these offers are to make a meaningful contribution to the trade negotiations. In the interest of providing a list of practical suggestions, the Canadian authorities have reviewed actual trade barriers encountered by Canadian exporters in their efforts to trade in the markets of the countries in question and it is their hope that the negotiations will result in steps to reduce and where possible to eliminate these barriers.

The following measures illustrate the kind of action which if taken by these countries could in the Canadian view contribute both to their own economic development and to an expansion of their trade to the mutual advantage of themselves and their trading partners:

- (a) a selective reduction of tariffs;
- (b) the removal of burdensome documentation and consular fees and formalities;

- (c) the adjustment of special exchange taxes;
- (d) the elimination or modification of onerous prior deposits;
- (e) the adjustment of certain state-trading practices;
- (f) the removal or modification of other non-tariff barriers.

This general list of suggestions will be supplemented, as noted above, by more precise suggestions which in the interests of achieving practical results the Canadian Delegation would wish to make in informal bilateral discussions with representatives of the individual countries participating under the terms of the recommendation referred to in paragraph 1.

May 1, 1965.