Mongolian National Chamber of Commerce & Industry

Mongolia’s national experience and practices in issuing the non-preferential certificates of origin

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• Introduction of Mongolia & MNCCI
• Overview of C/O issuance
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• Possible dispute case related to CO issuance
About Mongolia

Mongolia is a land-locked country surrounded by Russia to the north and China to the south.

Total population 3,12 million
Territory: 1,566,600 km² (19th largest in the world, 6th in Asia)
Capital City: Ulaanbaatar
Language: Mongolian (Hello - Sain bainuu)
Political System: Parliamentary
Religion: Buddhism (most of people)
1 US$ = 2450 MNT (tugrug)
<table>
<thead>
<tr>
<th><strong>GDP per capita</strong></th>
<th>3,686.45 USD (2016)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Gross domestic product</strong></td>
<td>11.16 billion USD (2016)</td>
</tr>
<tr>
<td><strong>Population</strong></td>
<td>3.027 million (2016)</td>
</tr>
</tbody>
</table>
COUNTRY PROFILE

• Being a land-locked country between China and Russia, Mongolia is a country of vast emptiness and is one of the last few places in the world, where nomadic life is still a living tradition.

• Mongolia is well-known as historical Mongolia of Genghis-Khan, with various geopolitical, cultural and geographical features.
MNCCI TODAY

3400+ MEMBERS

25 REPRESENTATIVES ABROAD

27 BUSINESS COUNCILS

COOPERATION WITH 126 ORGANIZATIONS IN OVER 100 COUNTRIES

BRANCH OFFICES IN ALL 21 PROVINCES
MAIN SERVICES

CERTIFICATE OF ORIGIN
FORM-D, Halal certificate

INDEPENDENT EXPERTISE
Grants certificate

Application for registration of PATENT, TRADEMARK, PRODUCT DESIGN, GEOGRAPHICAL INDICATIONS

Issues “CERTIFIED ORGANIC” label to eco and organic product
Grants **GREEN HOTEL** label to the hotels and enterprises offering an advantageous management service to the nature

Organization of domestic and international **EXHIBITIONS AND TRADE FAIRS**

Provides **“ATA CARNET”**

Grants **FORCE MAJOR & HARDSHIP** certificate

Ticketing office for domestic and international flights

**ONE-STOP SERVICE CENTER**
EVENTS

- CEO SUMMIT
- NATIONAL CSR FORUM
EVENTS

- CHAMBER BUS PROGRAM
- ENTREPRENEURSHIP CHALLENGE PROJECT /21 PROVINCE/
- INTERNATIONAL BUSINESS MEETING AND FORUM
- BUSINESS TOURS
Overview of Certificate of Origin issuance

• Mongolian National Chamber of Commerce and Industry (further MNCCI) is a sole body in Mongolia, authorized by Mongolian law to determine the products origin and to issue the Certificates of origin in terms of international trade
• MNCCI issues Preferential and Non-preferential Certificates of Origin since 1990.
Overview of Certificate of Origin issuance
/continued/

• The fee ranges from 4 up to 60 USD per CO depending on the value of the shipment with 9.2 USD as average
• The MNCCI together with governmental bodies is going to take the initial steps towards the trade facilitation through establishing the Single electronic window of foreign trade
Issuance of Certificates of Origin /Mongolia/ in 2016-2017

- **Total amount in sets**
  - **2016**:
    - Form A: 3077
    - Form B: 8656
  - **2017**:
    - Form A: 3929
    - Form B: 10799
### Certificates of origin by commodity

<table>
<thead>
<tr>
<th>Commodity</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coal</td>
<td>36.4%</td>
</tr>
<tr>
<td>Copper concentrates</td>
<td>26.0%</td>
</tr>
<tr>
<td>Gold, unwrought or in semi-manufactured forms.</td>
<td>9.5%</td>
</tr>
<tr>
<td>Crude oil</td>
<td>6.0%</td>
</tr>
<tr>
<td>Iron ores and concentrates</td>
<td>5.1%</td>
</tr>
<tr>
<td>Containing more than 12,0 % by weight of cashmere</td>
<td>3.7%</td>
</tr>
<tr>
<td>Zinc ores and concentrates</td>
<td>2.9%</td>
</tr>
<tr>
<td>Leucite; nepheline and nepheline syenite; fluorspar.</td>
<td>1.4%</td>
</tr>
<tr>
<td>Other</td>
<td>9.0%</td>
</tr>
</tbody>
</table>
Export by country

<table>
<thead>
<tr>
<th>Rank</th>
<th>Country</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>China</td>
<td>85.0%</td>
</tr>
<tr>
<td>2</td>
<td>United Kingdom</td>
<td>10.7%</td>
</tr>
<tr>
<td>3</td>
<td>Russian Federation</td>
<td>1.1%</td>
</tr>
<tr>
<td>4</td>
<td>Other</td>
<td>3.3%</td>
</tr>
</tbody>
</table>
Possible dispute case related to CO issuance

- Agricultural Stock Exchange/ASE/ of Mongolia with MNCCI
- Urge MNCCI to issue CO based on statement from Agricultural Stock Exchange, which costs businesses an additional amount of fee
- MNCCI counts those additional fees as an obstacle to the export
- According to the Disciplines to be ensured by the Members, in order to grant the certificate MNCCI does not require the above mentioned statement from ASE
THANK YOU FOR YOUR ATTENTION