1 ARTICLE 4

1.1 Text of Article 4

Article 4

Government-Directed Procurement, Mandatory Sub-Contracts and Inducements

4.1 Purchasers of civil aircraft should be free to select suppliers on the basis of commercial and technological factors.

4.2 Signatories shall not require airlines, aircraft manufacturers, or other entities engaged in the purchase of civil aircraft, nor exert unreasonable pressure on them, to procure civil aircraft from any particular source, which would create discrimination against suppliers from any Signatory.

4.3 Signatories agree that the purchase of products covered by this Agreement should be made only on a competitive price, quality and delivery basis. In conjunction with the approval or awarding of procurement contracts for products covered by this Agreement a Signatory may, however, require that its qualified firms be provided with access to business opportunities on a competitive basis and on terms no less favourable than those available to the qualified firms of other Signatories.¹

¹ Use of the phrase “access to business opportunities ... on terms no less favourable ...” does not mean that the amount of contracts awarded to the qualified firms of one Signatory entitles the qualified firms of other Signatories to contracts of a similar amount.

4.4 Signatories agree to avoid attaching inducements of any kind to the sale or purchase of civil aircraft from any particular source which would create discrimination against suppliers from any Signatory.

1.2 General

1. The Committee has discussed matters under Article 4 of the Agreement on Trade in Civil Aircraft from time to time, for instance at its meetings of 21 November 2001, 12 November 2003, 9 June 2004, and 10 November 2004.¹

¹ TCA/M/13, TCA/M/17, TCA/M/18 and TCA/M/19.