



komgo

Catalyzing the world's
commodity trade network

WTO Blockchain Forum
Nov 2019



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HELLO. WE ARE KOMGO.

Who we are:

Geneva based **blockchain software provider.**

Leading decentralized network for commodity trade finance actors.

Enhance post-trade processing by bringing efficiency, speed, trust, security and cost savings to the whole ecosystem.

11 users in production:

- 7 banks
- 4 corporates

USD1bn
turnover financed
(as of Oct. 2019)



A brand that contributes to a successful digital and innovative image.

Incorporated Aug '18 by 15 shareholders:



Why komgo:

- » Yearly **penetration tests.**
- » **Approved** by 11 key institutions.
- » **5 releases in 2019.**
- » **Processes & teams** supporting test & production environments.
- » The **only blockchain-based production** network at this stage in the trade finance industry.
- » With komgo you have: a **company**, a strong **brand**, an **efficient governance**, a fully **dedicated team**, **production grade infrastructure** and a good first **product base.**



APPLICATIONS

» 6 products released this year, covering core functionalities of commodity trade finance



Letter of
Credit



Document
verification



Risk cover



SBLC



Liquidity



KYC

**MORE TO
COME**



digital journey milestones

ING, Socgen and Mercuria team up to digitize the first oil transaction

Easy Trading Connect 1 presented during London IP Week [Easy Trading Connect Video](#)

ING, Socgen, ABN Amro and LDC team up to digitize the first ags transaction

Easy Trading Connect 2 [Easy Trading Connect Video](#)

komgo SA is incorporated with 15 investors

PRODUCTS DEVELOPMENT

- LC & SBLC
- LC Confirmation
- Receivable discounting
- KYC
- Liquidity
- Flow optimization (chat, timer, verification, etc.)

Sep'16

Feb'17

May'17

Jan'18

Aug'18

2019

Apr'17

Launch of the framing of Vakt (ING, Socgen, ABN Amro, Mercuria, Gunvor, Koch, Shell, BP, Equinor, Vitol, Trafigura, Glencore)

Dec'17

Incorporation of Vakt (ING, Socgen, ABN Amro, Mercuria, Gunvor, Koch, Shell, BP, Equinor)

28 Feb'18

Open Financing Platform Information Memorandum sent by the 5 initiating companies (ING, Socgen, ABN Amro, Mercuria, Shell) to invite 10 new investors

Dec'18
komgo SA is LIVE

Problem statement

- » Over the last decade increased transparency and new regulations have progressively eroded overall margins
- » The industry cannot continue operating with ancient old practices



... Evolution

- » Commodity trading is at a tipping point
- » The industry needs to become more efficient in its ways of working and its management of flows

... Solution

- » komgo is providing the network and tools to drive this transformation



A UNIQUE PROPOSITION

BLOCKCHAIN BENEFITS



Data control & security



Trust



Immutability



Self-governance



Single source of truth



Decentralized



Time stamping

KOMGO FEATURES



Stamp, certify & validate

Time-stamp and certify any document.



Exchange & transfer

Share and request documents with your counterparties.



Request, issue and receive financial instruments

Agree and sign smart contract based binding instruments.



Track & keep record

Detailed registration of all information exchanges.

USPs



Best in class technology



Network effect with strong industry support



Complete privacy – no data stored or collected by komgo



Neutral position balancing needs of corporates & banks



Seasoned and dedicated team



First mover advantage

ЖК

→ www.komgo.io