

DLT for SMEs trade facilitation

Fast Track Trade Platform mechanism

WTO Blockchain Workshop

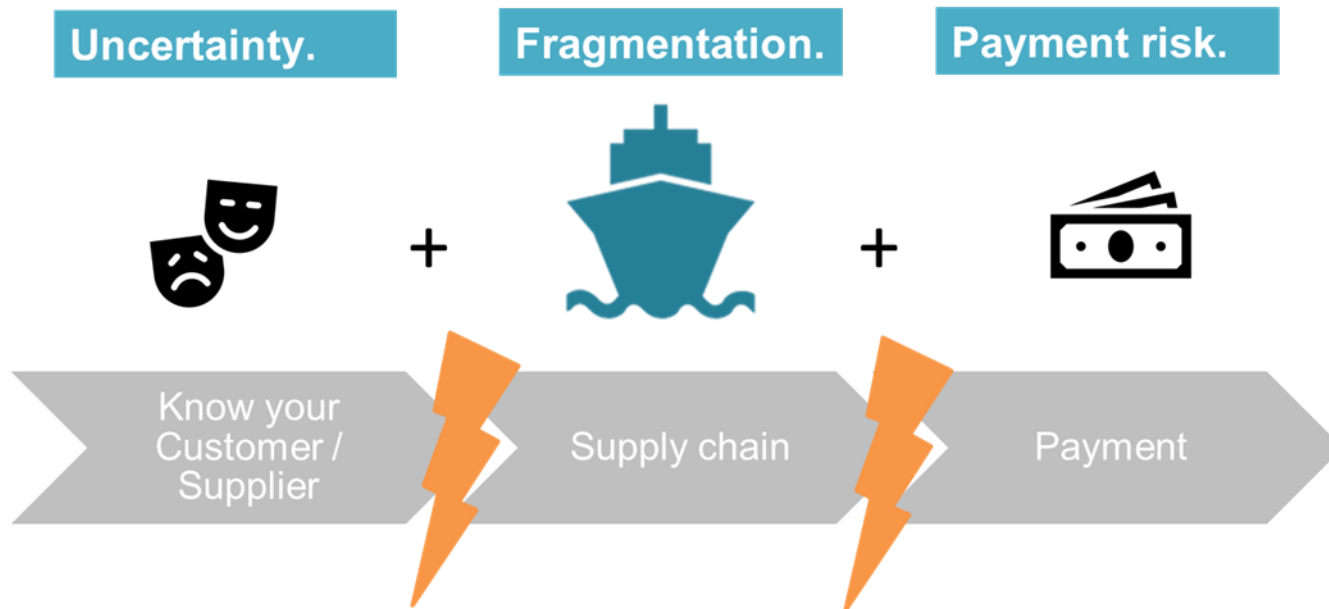
27 November 2018



What challenges does FTT solve for SMEs?

3 key painpoints

So many needs!



- Finding each other
- Accessing payment and ERP systems
- Securing financing
- Transaction visibility
- Protecting key people and business assets

Our Vision

FTT is a platform with open APIs that:

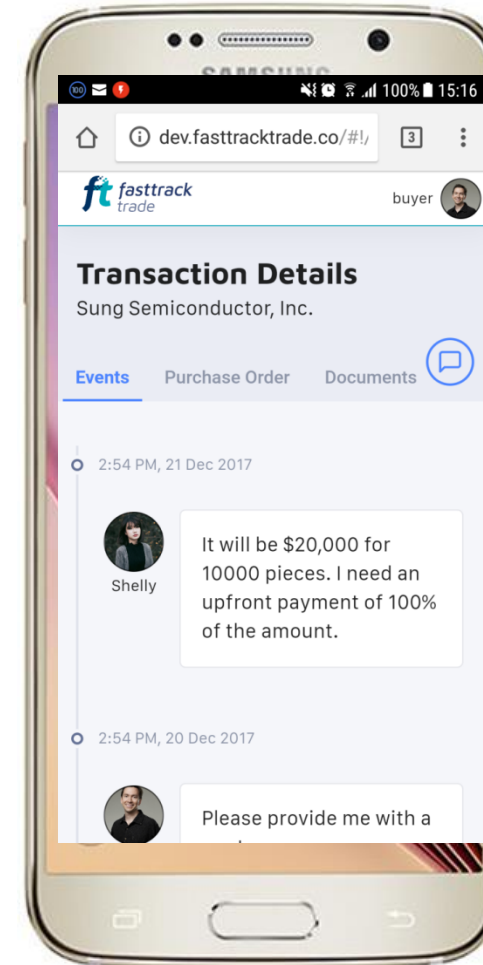
- 1) Enables **every SME** to connect, trade and pay, **domestically**, and **cross border**,
- 2) Processes **SME transactions** previously excluded **from financing**,
- 3) Sets global standards for data **safety, traceability**, and **transparency**,
- 4) Creates **fully digital economies**.

What is FastTrackTrade?

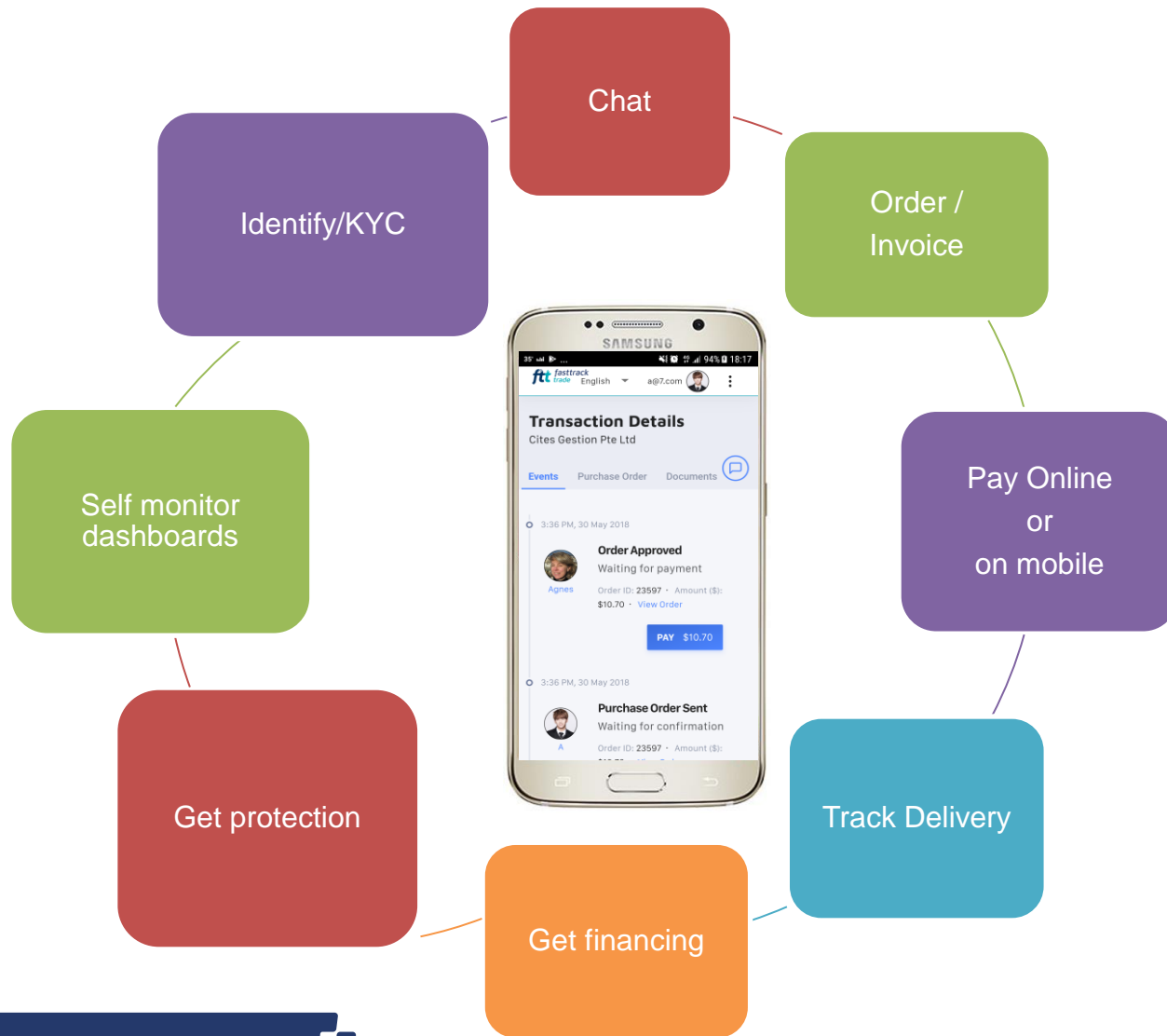
Our users say: “The *Facebook* for SMEs, on blockchain”



What is needed on the ground



Reinventing the user journey: simple, user centric, mobile first




**One single platform
for SMEs,
with functions that pop
up when you need them**

Users spend 5mn to describe their business profile

Log in (with identity checks)

Email *
ahugot@citesgestion.com

Password *
..... 

First Name *

Last Name *

Company Name *


UEN Number *



Location *
Singapore ▼

Phone Number *


By clicking on the sign up button below, you agree to [FTT Privacy Policy](#)


Business Profile




Get GO Global Pte Ltd
201734282C, Singapore
 


Instant freight forwarding quotes, bookings and payments for end-to-end cross-border B2B shipments across ASEAN and globally.







































 Favorite

 Message


BtoB Connect: connect and chat with any user immediately

 Dashboard Transactions **Companies** Financing

English ▾ Agnes 

 80RR FinTech Hub SG 201805254K, Singapore  	 Alphazetta 201628078H, Singapore  	 Amici miei PTI Ltd 201119007H, Singapore  	 Asia Business Trade Association 11111112K, Singapore   
<p>Trattoria Amanda Italian food</p>			
<p>The premier business association dedicated to the promotion of regional trade issues in cooperation with governments and businesses, especially SMEs.</p>			
 Favorite	 Message	 Favorite	 Message
 Bambu 201604442C, Singapore  	 Bankbazaar 201539054K, Singapore  	 BitTemple 20181155Z, Singapore   	 Blockchain Worx 201727769R, Singapore  
<p>B2B Technology company offering robo-advisory services</p>			
<p>We're changing the way people access financial products. Compare and instantly apply for credit cards and personal loans. https://www.bankbazaar.sg/</p>			
<p>International block-chain incubator dedicated to high-quality block-chain projects globally to bring about positive changes across all domains.</p>			
<p>Blockchain Design studio for digital transformation and paperless process</p>			
 Favorite	 Message	 Favorite	 Message
 Favorite	 Message	 Favorite	 Message

BtoB Trade: Buy/sell, invoice & pay instantaneously




DashboardTransactionsCompaniesFinancing

EnglishJohn

Buy

DISCOVER SUPPLIERS



Bryane Kwok
Inkwell Solutions Pte Ltd

ORDER DATE23 Nov 2018

ORDER AMOUNTSGD535.00


ORDER STATUSApproved

DELIVERYPending

PAYMENTDone

FINANCINGRequest sent

INSURANCE-



Double Find
Double-Find Pte Ltd.

ORDER DATE-

ORDER AMOUNT-

ORDER STATUS-

DELIVERY-


PAYMENT-

FINANCING-

INSURANCE-

Sell

ACTIVATE YOUR MERCHANT ACCOUNT



Shelly Sung
Sung Semiconductor, Inc.


ORDER DATE27 Sep 2018

ORDER AMOUNTSGD10,700.00

ORDER STATUSApproved

DELIVERY-

PAYMENTPending payment



Shelly Sung
Sung Semiconductor, Inc.

ORDER DATE06 Jul 2018


ORDER AMOUNTSGD11,332.00

ORDER STATUSApproved

DELIVERY-

PAYMENTPending payment


Special deals



Circles.Life
201731407N, Singapore

Asia's first fully digital telco and consumer company

FavoriteMessage




Funding Societies Pte Ltd.
200314345G, Singapore

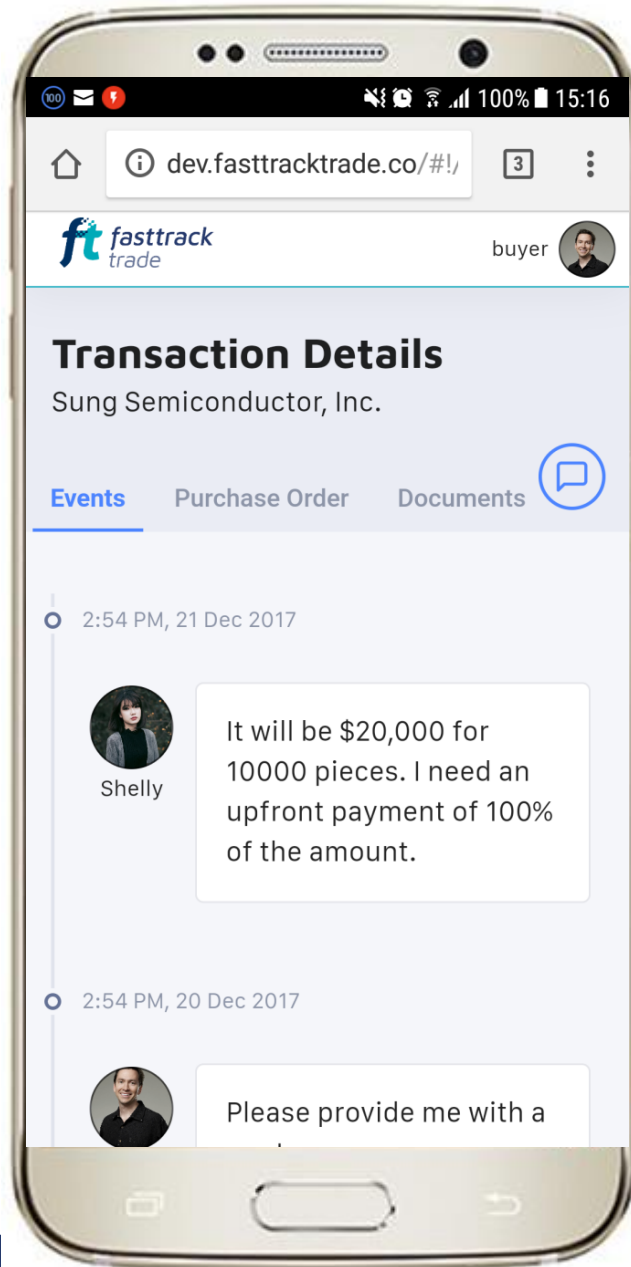
Stronger SMEs Stronger societies Southeast Asia's biggest peer-to-peer financing platform

FavoriteMessage

10

 **fasttrack**
trade
Commerce Beyond Frontiers

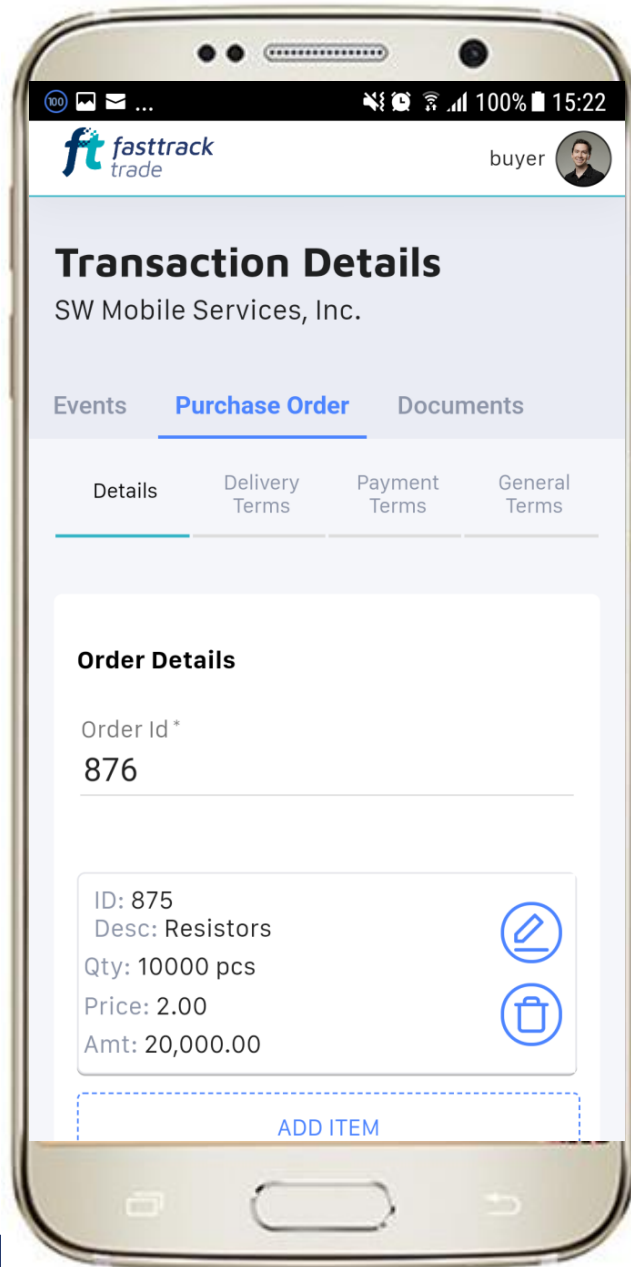
The 5 click trade!



1

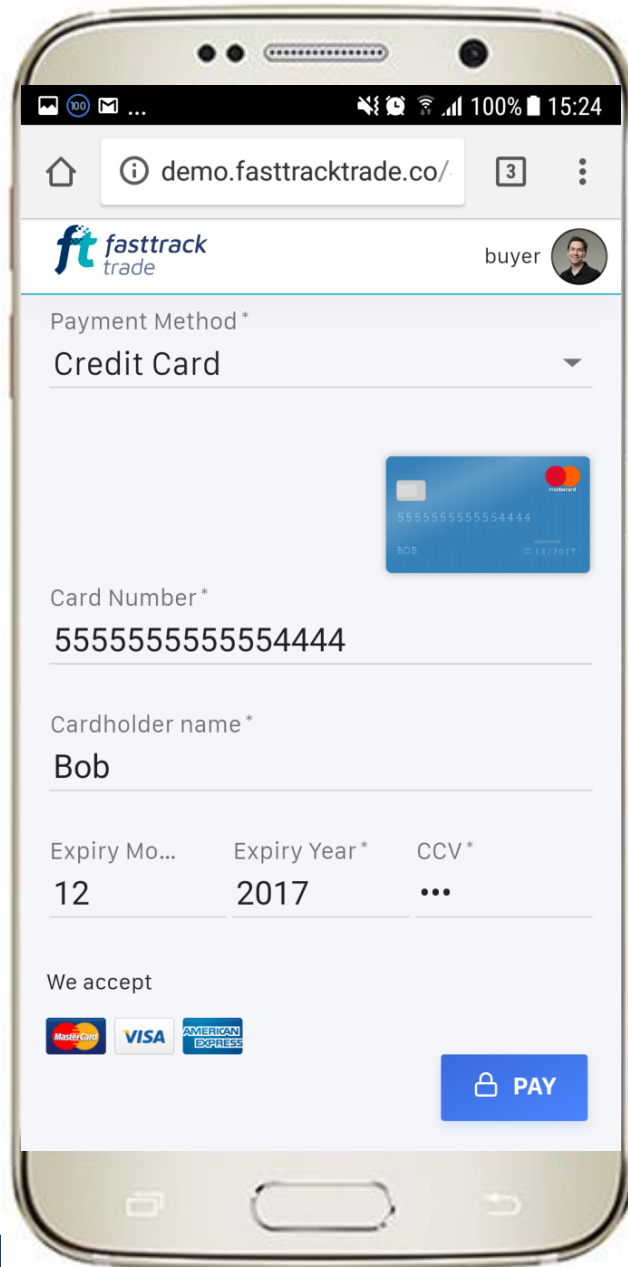
Identify trustworthy partners

Chat or invite potential trade parties.



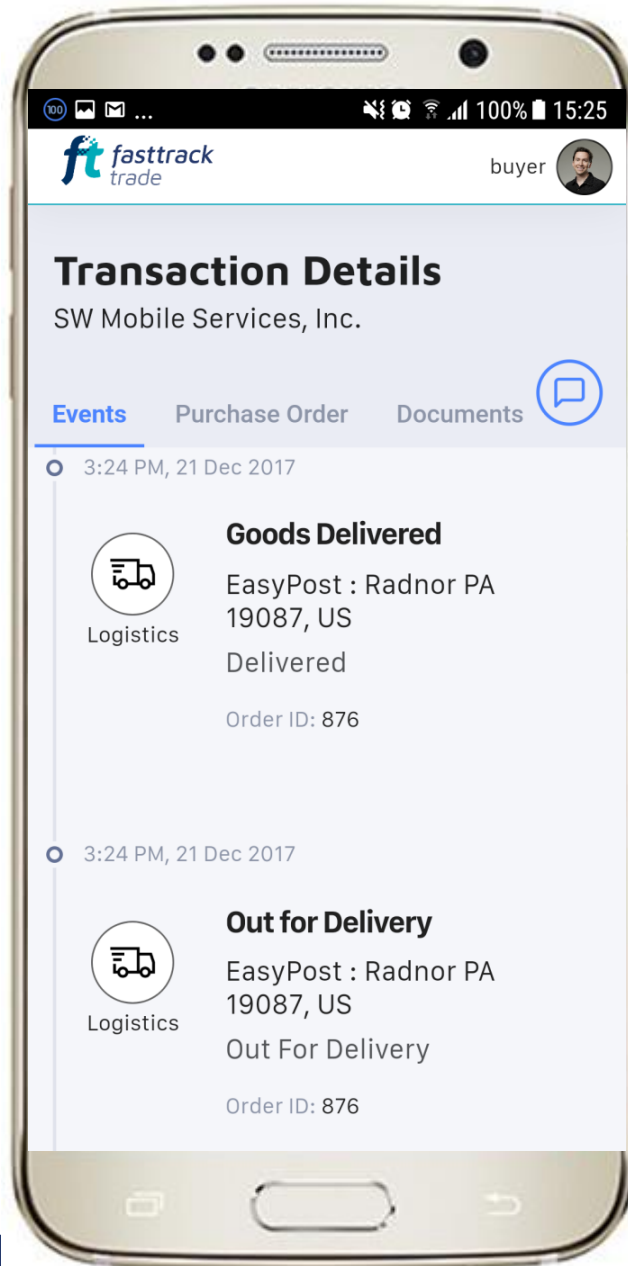
Manage your purchase online

Set PO terms and share
automatically generated trade
documents with your supplier.



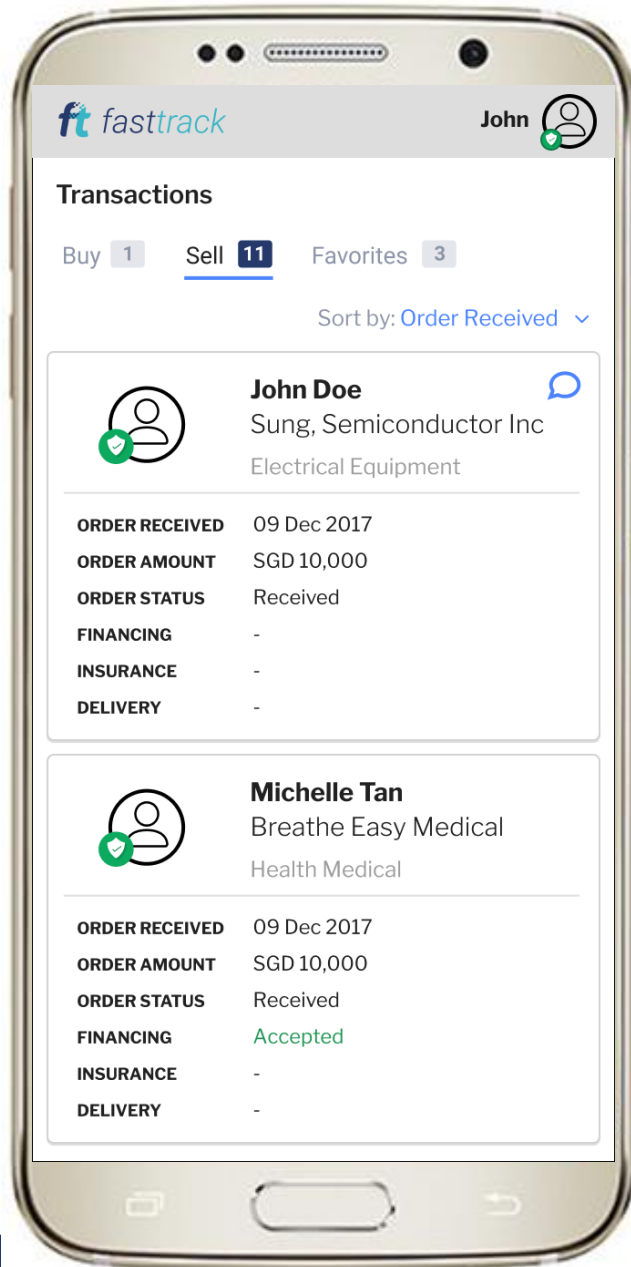
Pay
easily and securely

Pay your supplier directly online using « old payment mechanisms » like credit card, bank transfer, cash at POS, and **secure mobile wallet.**



Track delivery

Get instant visibility on your parcels during the delivery.



5

Monitor your purchases

Get a comprehensive view of your procurement through a dynamic dashboard

In 2 more clicks,
get your financing

The image shows a smartphone screen with the fasttrack trade app open. The status bar at the top shows 100% battery and 18:14. The app header includes the fasttrack trade logo and a user profile labeled 'buyer'. The main section is titled 'Financing' and features the funding societies logo. The text reads: 'Don't let the lack of funds hinder your business growth, tell us how much do you need.' Below this, there is a form with two fields: 'I need to finance' with a value of '\$ 42800' and a slider, and 'I plan to repay the loan in' with a value of '6 mths' and a slider. The phone's home button is visible at the bottom.

ft fasttrack
trade

buyer

Financing funding societies

Don't let the lack of funds hinder your business growth, tell us how much do you need.

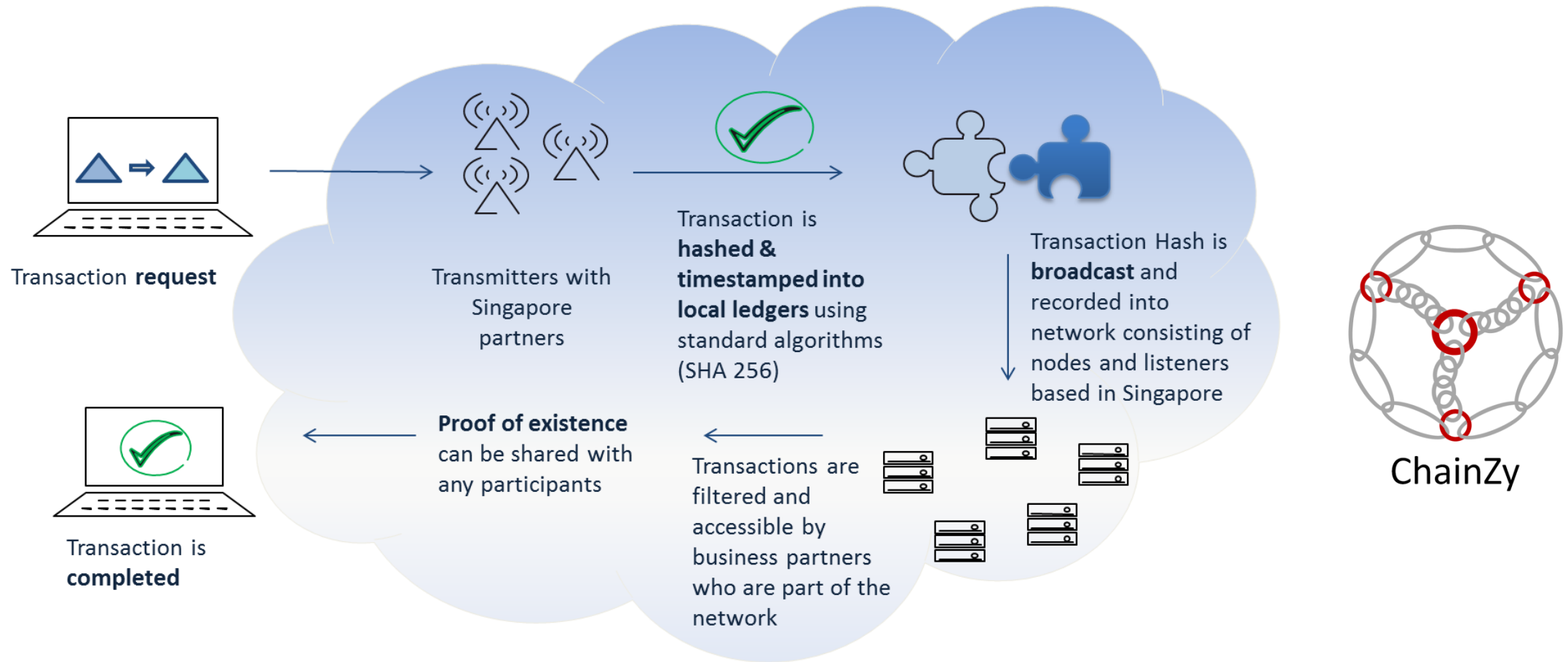
I need to finance

\$ 42800

I plan to repay the loan in

6 mths

All events/data are hashed, timestamped and logged into our distributed ledger network.



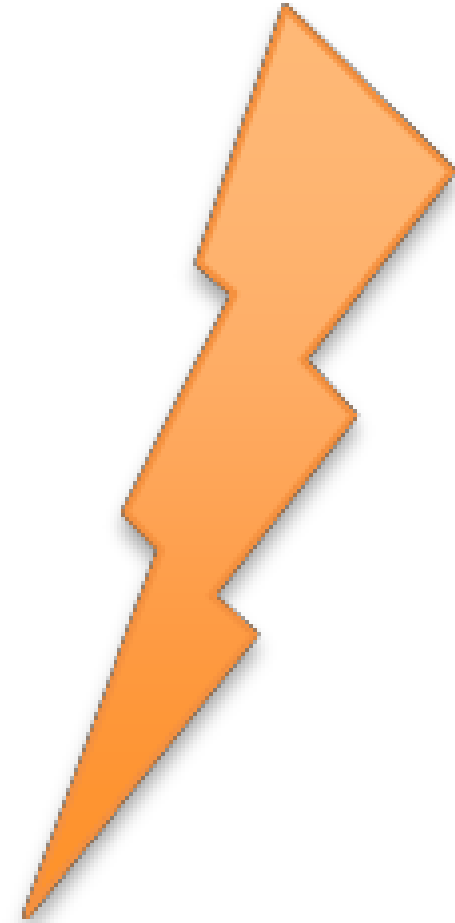
Simple, Secure, Seamless

Data protection and respect of local regulations



8AHih34cdTr56ghZE31

- Privacy by Design
- User decides to share or not
- Data is « Hashed »
- Value stays locally



A neutral protocol for international BtoB trade to enable open, sustainable, multi-lateral & fully digital trade corridors

