DLT for SMEs trade facilitation

Fast Track Trade Platform mechanism
WTO Blockchain Workshop
27 November 2018
What challenges does FTT solve for SMEs?

### 3 key painpoints

- **Uncertainty.**
- **Fragmentation.**
- **Payment risk.**

### So many needs!

- Finding each other
- Accessing payment and ERP systems
- Securing financing
- Transaction visibility
- Protecting key people and business assets
Our Vision

FTT is a platform with open APIs that:

1) Enables every SME to connect, trade and pay, **domestically**, and **cross border**,  
2) Processes **SME transactions** previously excluded **from financing**,  
3) Sets global standards for data **safety**, **traceability**, and **transparency**,  
4) Creates **fully digital economies**.
What is FastTrackTrade?

Our users say: “The Facebook for SMEs, on blockchain”
What is needed on the ground

- A smartphone
- data connection (3G)
- FastTrackTrade
Reinventing the user journey: simple, user centric, mobile first

One single platform for SMEs, with functions that pop up when you need them

Chat
Order / Invoice
Pay Online or on mobile
Identify/KYC
Self monitor dashboards
Get protection
Get financing
Track Delivery

Get financing
Users spend 5mn to describe their business profile

Log in (with identity checks)

Business Profile

Get GO Global Pte Ltd
201734282C, Singapore

Instant freight forwarding quotes, bookings and payments for end-to-end cross-border B2B shipments across ASEAN and globally.

Favorite
Message
BtoB Connect: connect and chat with any user immediately
BtoB Trade: Buy/sell, invoice & pay instantaneously
The 5 click trade!
Identify trustworthy partners

Chat or invite potential trade parties.
Set PO terms and share automatically generated trade documents with your supplier.

2 Manage your purchase online
Pay easily and securely

Pay your supplier directly online using « old payment mechanisms » like credit card, bank transfer, cash at POS, and **secure mobile wallet**.
Get instant visibility on your parcels during the delivery.
Get a comprehensive view of your procurement through a dynamic dashboard.
In 2 more clicks, get your financing
All events/data are hashed, timestamped and logged into our distributed ledger network.

Simple, Secure, Seamless
Data protection and respect of local regulations

- Privacy by Design
- User decides to share or not
- Data is « Hashed »
- Value stays locally
A neutral protocol for international BtoB trade to enable open, sustainable, multi-lateral & fully digital trade corridors.