Introduction

Trade Profiles contain detailed information on merchandise trade flows, including top products traded by each economy, an expanded section on trade in commercial services, as well as statistics on intellectual property. The information, available for WTO Members, Observers, and other selected economies, is derived from multiple domains, such as customs statistics, national accounts, Balance of Payments statistics, Foreign AffiliaTes Statistics (FATS), and industrial property statistics. Data are sourced from WTO Secretariat and external sources and presented in standardized and visualized format for quick reference.

I. The first section provides a snapshot of the importance of trade in the economy - GDP, GDP per capita, current account balance (% of GDP), trade per capita, trade (% GDP), as well as the economy’s ranking in world merchandise trade and trade in commercial services.

II. The second section is dedicated to Merchandise Trade indicators (customs-based statistics) - information on total trade flows broken down by broad product category and major origins and destinations. This section provides statistics on top exported and imported agricultural and non-agricultural products at the HS 4-digit level according to the definitions of the WTO Agreement on Agriculture and WTO Non-Agricultural Market Access (NAMA products).

III. The third section deals with Trade in Commercial Services - information on total trade flows (Balance of Payments based statistics) broken down by main service item and major origins and destinations. It also contains information on inward and outward FATS sales. This section provides detailed trade statistics for Transport, including its breakdown by mode of transport, Travel, Other commercial services and Goods-related services.

IV. The fourth and last section covers Industrial Property Indicators - annual number of applications for patents, trademarks, and industrial designs in the name of residents and non-residents of the reporting economy.

General Notes

Minor discrepancies between constituent figures and totals are due to rounding.

Annual average percentage changes are calculated using a geometric average. In case of data unavailability for the year 2017, the average annual percentage change 2010 - 2017 refers to 2010 - latest available year.

Unless otherwise indicated,

(i) all value figures are expressed in U.S. dollars;
(ii) trade figures include the intra-trade of free trade areas, customs unions, geographical and other groups;
(iii) merchandise trade figures are on a customs basis;
(iv) merchandise exports are f.o.b. and merchandise imports are c.i.f.

Data for the latest year are provisional.

The statistical data in this publication are supplied by and under the responsibility of the relevant statistical authorities. The use of such data by the WTO is without prejudice to the status of or sovereignty over any territory, or to the delimitation of international frontiers and boundaries.

Due to limitations in data availability, the data for “breakdown by main commodity group”, “breakdown by main destination and origin” and “top traded products” may be less recent than data for total merchandise trade.

Comments and enquiries on this booklet should be addressed to statistics@wto.org

Closing of date for the provision of trade flows is 31 May and 13 June 2018 for other indicators.
Technical notes

**GDP (Gross Domestic Product)** is the sum of output within the economy’s territory minus the sum of intermediate consumption (increased by taxes net of subsidies on products). It is measured in nominal terms and with market exchange rates.

**GDP per capita** is estimated as an economy’s Gross Domestic Product divided by the population. It is calculated on the basis of data for the three latest years available.

**Current account balance (% GDP)** is measured as the sum of an economy’s net exports of goods and services, net primary income, and net secondary income divided by GDP.

**Trade per capita** is estimated as an economy’s trade of goods and commercial services (average of exports and imports, balance of payments basis) divided by the population. It is calculated on the basis of data for the three latest years available.

**Trade to GDP ratio** is estimated as an economy’s trade of goods and commercial services (average of exports and imports, balance of payments basis) divided by GDP, on the basis of data for the three latest years available.

**Ranks in world trade of merchandise and commercial services** are defined first referring to European Union (EU (28)) members as individual traders and second referring to the EU (28) as one trader (i.e. excluding individual EU (28) members).

**Merchandise trade (customs-based statistics)**

The share in world total exports and imports of merchandise for individual economies is calculated using world trade including intra-EU (28) trade. For the EU (28) as one trading reporter the share is calculated on the basis of world trade excluding intra-EU (28) trade.

**Breakdown by main commodity group** according to the definitions contained in the WTO World Trade Statistical Review 2018

- **Agricultural products** refer to food (SITC Rev. 3 sections 0, 1, 4 and division 22) and raw materials (SITC Rev. 3 divisions 21, 23, 24, 25 and 26). It differs from the definition contained in the WTO Agreement on Agriculture (AoA) (see below).

- **Fuels and mining products** include ores and other minerals; fuels and non-ferrous metals.

- **Manufactures** refer to iron and steel, chemicals, other semi-manufactures, machinery and transport equipment, textiles, clothing and other consumer goods. Please note that due to the products not classified in the three main product groups, the sum of shares may not add up to a 100.

**Breakdown by main destination and origin**: EU (28) members are grouped as one trading partner. Re-imports are also included.

- **Agricultural Products, Top exported products and Top imported products** are the top five traded agricultural goods of an economy at the HS 4-digit level. According to the definition of the WTO Agreement on Agriculture (AoA), agricultural goods refer to HS chapters 1 to 24 (excluding fish and fish products) and a number of manufactured agricultural products (for further information see “The Legal Texts, The Results of the Uruguay Round of Multilateral Negotiations”, WTO). This definition does not correspond to the definition of agricultural products presented in the breakdown of merchandise trade by main commodity group (see above).

- **Non-Agricultural Products, Top exported products and Top imported products** (NAMA products) are the top five non-agricultural goods of an economy at the HS 4-digit level. Non-agricultural goods refer to the products not covered by the WTO Agreement on Agriculture.

**Trade in Commercial Services (Balance of Payments based statistics)**
**Commercial services** equal total services minus "government goods and services, not included elsewhere".

The share of commercial services in world total exports and in world total imports for individual economies is calculated using world trade including intra-EU (28) trade. For the EU (28) as one trading reporter the share is calculated on the basis of world trade excluding intra-EU (28) trade.

The breakdown by main services item follows the definition of the 6th edition of the IMF Balance of Payments Manual (BPM6).

**Transport** cover sea, air and other including land, internal waterway, space and pipeline transport services that are performed by residents of one economy for those of another and that involve the carriage of passengers, the movement of goods (freight), rentals (charters) of carriers with crew, and related supporting and auxiliary services, including postal and courier services. Please note that due to postal and courier services not classified in the breakdown by mode of transport, the sum of shares may not add up to a 100.

**Travel** covers the goods and services acquired by a traveller while outside the territory of residence. Travel can be undertaken for personal or business reasons.

**Other commercial services** include Construction; Insurance and pension services; Financial services; Charges for the use of intellectual property, n.i.e.; Telecommunications, computer and information services; Other business services; Personal, cultural and recreational services.

**Goods-related services** cover Manufacturing services on physical inputs owned by others and Maintenance and repair services n.i.e.

**Breakdown by main destination and origin**: EU (28) members are grouped as one trading partner.

**FATS (Foreign Affiliates Statistics)** refer to data for foreign affiliates for which foreign investors own more than 50 per cent of the voting power at each stage of the ownership chain. Sales measure gross operating revenues, less rebates, discounts and returns. In the profiles FATS sales refer to affiliates primarily engaged in services activities and exclude wholesale and retail trade and repair activities. For individual economy's coverage refer to tables A62 and A63 in the publication WTO World Trade Statistical Review 2018.

**Industrial property**

Data refer to the annual number of applications for patents, trademarks and industrial designs in the name of residents and non-residents of the considered economy, recorded by filing office.
Statistical sources

Eurostat; the International Monetary Fund; the International Trade Centre; the Organisation for Economic Co-operation and Development; the United Nations Statistics Division; the United Nations Commodity Trade Statistics Database; the United Nations Conference on Trade and Development; the World Intellectual Property Organization; the World Trade Organization and national statistics.

EU (28) refers to the EU members as of July 2013, including EC-12 (Belgium, Denmark, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain and United Kingdom) and Austria, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Finland, Hungary, Latvia, Lithuania, Malta, Poland, Romania, Slovak Republic, Slovenia and Sweden. The Separate Customs Territory of Taiwan, Penghu, Kinmen and Matsu is referred to as Chinese Taipei in the tables.

Symbols and abbreviations

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<th>Symbol</th>
<th>Description</th>
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<tr>
<td>...</td>
<td>Not available, not reported</td>
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<tr>
<td>-</td>
<td>Not applicable</td>
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<td>GDP</td>
<td>Gross Domestic Product</td>
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<td>AOA</td>
<td>WTO Agreement on Agriculture</td>
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<td>NAMA</td>
<td>WTO Non-Agricultural Market Access</td>
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<td>HS</td>
<td>Harmonized Commodity Description and Coding System</td>
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<td>GATS</td>
<td>General Agreement on Trade in Services</td>
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<td>FATS</td>
<td>Foreign AffiliaTes Statistics</td>
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<td>ICTs</td>
<td>Refers to &quot;Telecommunications, computer, and information services&quot;</td>
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<td>Intellectual property</td>
<td>Refers to &quot;Charges for the use of intellectual property n.i.e.&quot;</td>
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<td>Personal &amp; cultural</td>
<td>Refers to &quot;Personal, cultural and recreational services&quot;</td>
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