

## Abdel-Hamid Mamdouh

[Hamid.mamdouh@outlook.com](mailto:Hamid.mamdouh@outlook.com)



### PROFILE

- Played key roles in trade policy and diplomacy for thirty-five years. He believes unequivocally in the Multilateral Trading System (MTS) and its rule-based foundation.
- From his work as a negotiator for Egypt (since 1985) and then as a senior WTO official (since 1990), he has authoritative knowledge and profound experience in trade policy and negotiations and a rich history of providing guidance to inter-governmental trade negotiations in the GATT and the WTO.
- During the Uruguay Round, he was the lead Secretariat official on the negotiation and drafting of the General Agreement on Trade in Services (GATS) and part of the Legal Drafting Group for the overall WTO Agreement.
- A profound understanding and grasp of the challenges faced by Members going forward with WTO reform, drawing on previous experiences with the transformative reform process of the Uruguay Round.
- Extensive legal expertise based on long career in public international law (trade law) and international trade negotiations.
- Long WTO senior management experience on matters relating to the overall management of the Organization.
- Extensive experience with the implementation of the WTO Agreement and its related instruments:
  - Providing advice to dispute panels relating to Trade in Services.
  - Providing advice to member governments of the WTO, developed as well as developing countries regarding their treaty obligations.
  - Delivering technical assistance to developing countries at governmental, non-government and academic levels.
  - Outreach to the private sector and civil society, in countries members of the WTO, on issues relating to the interface between domestic services regulation and treaty obligations under the GATS.
  - Frequently solicited for advice and guidance to governments and Chairpersons on substantive and procedural solutions to problems faced, in the work of WTO bodies.
- Long track record of outreach at senior levels in governments and private sector, including guidance on key negotiating issues.
- High degree of credibility and good standing with both developing and developed country Members.
- Solid internal WTO management and leadership experience.
- Egyptian/Swiss national - Arabic mother-tongue, excellent English, and fluent French.

## PROFESSIONAL EXPERIENCE

### ***Senior Counsel, King & Spalding LLP***

*December 2017- present*

Advising private sector clients (companies and associations) as well as governments on legal, policy and negotiating matters relating to trade in services, electronic commerce and investment. Also provides technical assistance and capacity building to government officials, negotiators and international organizations in relation to trade in services.

### ***Visiting Industry Professor, Queen Mary, University of London***

*September 2018- present*

As a visiting professor with the Centre for Commercial Law Studies (CCLS), leads and supervises applied research on current international trade policy issues focusing on legal and regulatory aspects, particularly in relation to services trade, e-commerce, and the digital economy. Also contributes to the centre's advisory and outreach activities in these policy and regulatory areas.

### ***Director of the Trade in Services and Investment Division of the WTO***

*May 2001 -September 2017*

The Trade in Services Division of the WTO is the part of the Organization responsible for servicing the WTO Council for Trade in Services, which oversees the implementation of the General Agreement of Trade in Services (GATS), as well as further negotiations on the liberalization of services trade and the creation of new trade rules. The Division is also responsible for providing legal, policy and technical advice to Member governments of the WTO through consultations and various types of technical assistance activities. As a senior Director, he played an important role as part of the senior management team of the Organization.

### ***Senior Counsellor in the Trade in Services Division.***

*May 1993 - 2001*

Secretary of the WTO Council for Trade in Services since the establishment of the WTO in 1995. During that time, also responsible for legal affairs relating to Trade in Services. That included, among other things, finalizing the legal drafting of the General Agreement on Trade in Services (GATS).

### ***Assistant to the Deputy Director General of the GATT***

*May 1991 - May 1993*

Responsibilities included assisting the Deputy Director General in all his functions relating to managing the GATT Secretariat as well as providing guidance and support to the Uruguay Round negotiations with a particular focus on the services segment with a focus on the negotiation and the drafting of the GATS.

### ***Legal Advisor on Dispute Settlement***

*January 1990 - May 1991*

Started career with the GATT Secretariat as a legal advisor on dispute settlement. Shortly after joining the Secretariat, at the height of the Uruguay Round negotiations, was assigned to work full time on the design and content of a future services agreement (which would eventually take form as the GATS). This responsibility continued throughout the negotiations.

### ***First Secretary (Commercial) - Permanent Mission of Egypt in Geneva***

*December 1985 - December 1989*

Participated as part of the Egyptian delegation to the GATT in the preparation for, and conduct of, the Uruguay Round. Played a very active role in shaping developing country positions in a number of negotiating subjects, in particular the then emerging areas of trade in services, investment and trade-related aspects of intellectual property protection (TRIPS). Was also heavily involved in negotiating groups dealing with institutional and legal issues that related to the overall functioning of the multilateral trading system.

### ***Assistant to the Under-Secretary for Commercial Representation (Ministry of Economy and Foreign Trade)***

*September 1983 - December 1985*

Responsibilities included various trade policy matters, bilateral trade relations with Egypt's trading partners as well as Secretary-ship of the Council for Foreign Services Affairs (responsible for postings and promotions of members of the Service).

### ***Third Secretary (Commercial) - Embassy of Egypt, Canberra, Australia***

*September 1980 - September 1983*

With the Head of the Commercial Office, responsible for bilateral trade relations between Egypt and Australia.

### ***Third Secretary (Commercial) Embassy of Egypt, Addis Ababa, Ethiopia***

*September 1979 - September 1980*

With the Head of the Commercial Office, responsible for bilateral trade relations between Egypt and Ethiopia, as well as representing Egypt at the UN Economic Commission for Africa.

### ***Commercial Attaché - Ministry of Economy and Foreign Trade, Cairo***

*January 1976 - September 1979*

---