Chile's Investment Facilitation Policy: Domestic Aspects and International Cooperation

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1/ Statistics
FDI in Numbers

Between 1990-2015

US$217,5 billion

of FDI entered in Chile

Edison Solar 350 Mw Plant, Atacama Desert.
FDI in Chile, 2004-2014
US$ billions

The influx of FDI increased by 14.2% in 2014. According to CEPAL (Economic Commission for Latin America), Chile was the only economy in Latin America and the Caribbean that increased their FDI during 2014.
<table>
<thead>
<tr>
<th>Country</th>
<th>2014</th>
<th>2015</th>
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<tbody>
<tr>
<td>United States</td>
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<td>Turkey</td>
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</table>

2/ Objectives and Investment Policy Areas.
Chile Aims for Investment that:

- **Adds value** to our export sector.
- Creates competition in highly concentrated markets.
- Creates quality jobs, and allows for human capital to grow with continuous training.
- Points towards **sustainable growth**.
- Creates **clusters** with local actors.
- Spurs technological development and **innovation**.
- Reaches **various industries and regions** of the country.

**ALMA observatory**

US$1.4B

Atacama Desert.
Investment Policy Areas

- Investment Liberalization
- Investment Protection
- Investment Promotion
- Investment Facilitation
3/ Investment Facilitation
Regulatory Transparency and Predictability

Domestic Level


Transparent regulation-making processes

Law on Transparency and Access to Public Information (2009)

First Lobbying Law in Latin-America (2009)
Regulatory Transparency and Predictability

International Level

- Trade Agreements
- Double Taxation Avoidance Agreements
New Investment Promotion Agency with competence on Investment Facilitation

PRE- INVESTMENT stage

- sector-specific and legal advice
- key information for decision making
- field visits
- advice on accessing a subsidy for pre-investment studies.

LANDING stage

- advice for the installation of companies
- access to regional support networks
- advice on applying for sector specific funds

AFTERCARE services

- management of enquiries
- scheduling of meetings
- information for reinvestment
- assistance for exporting products.
International Cooperation
International Cooperation

Chapters on Transparency and Regulatory Improvement:

- Committee on Regulatory Improvement
- Intergovernmental Cooperation Activities
International Cooperation

The Pacific Alliance

MILA
MERCADO INTEGRADO LATINOAMERICANO
International Cooperation

- Experience sharing between Investment Promotion Agencies
Thank you

Héctor Casanueva
Ambassador
Permanent Representative of Chile to the WTO, WIPO, UNCTAD and ITC

Llanquihue Volcano
Puerto Varas