

GENERAL AGREEMENT ON TARIFFS AND TRADE

TRAINING ACTIVITIES

The GATT Commercial Policy Courses

Note by the Director-General

1. Two courses in commercial policy were held in Geneva during the year 1978, the first, for English-speaking participants, from February to June, and the second, for French-speaking participants, from August to December. The participants received fellowships under the United Nations Development Programme. The Courses - which are a substantial activity of the GATT secretariat since 1955 - are open to Government officials, mainly from the developing countries, whether they are contracting parties to the General Agreement or not, who have, or may have in the future, responsibilities in the formulation and conduct of foreign trade policy inside their administrations. The demand for places on these commercial policy courses continues to exceed the number available. Since 1955, 647 officials from 102 countries and two regional organizations have attended the forty-six courses in Geneva (see Annex A).
2. In 1978, the Forty-fifth Course (February-June) was attended by twenty-one officials and twenty others are at present attending the Forty-sixth Course (August-December). The participants in these two courses are listed in Annex B.
3. The principal aim of the GATT Commercial Policy Courses is to help participants to a deeper understanding of trade policy matters - in particular the principles of greater freedom and expansion of trade - and to enable them to acquire a full, up-to-date knowledge of the work undertaken by GATT and other international bodies in the fields of trade policy which will be helpful to them in work within their own administrations. In recent courses, particular attention has been focused on GATT trade negotiations.
4. The programme of the course, which covers topical questions in the field of international economic relations, includes lectures and discussions on the principles and the structure of international trade, the working out and implementation of trade policy, the principal problems and sectors of international trade, the expansion of the trade and promotion of the exports of the developing countries, the provisions of the General Agreement, the work of the CONTRACTING PARTIES and the various GATT bodies, the relationship between international trade and monetary problems, the Tokyo Round of Multilateral Trade Negotiations, etc. Particular emphasis is laid on practical work, which involves the organization of seminars and discussion groups and, especially, the preparation of group-studies on a subject of particular interest to the participants. In addition to GATT secretariat officials, a number of guest lecturers are invited to contribute to the courses, including senior officials of delegations and of international organizations, and occasionally members of the academic world or the private sector. Opportunities are also provided whenever possible for participants to attend meetings of GATT, so as to allow them to gain direct knowledge of the methods and procedures followed by the GATT in dealing with specific problems.

5. Towards the end of the course, to round-up the training, a fortnight's study tour abroad takes place, during which the host governments prepare a work programme that allows participants to get acquainted with the trade policy of the countries concerned, to visit industrial and commercial centres, and to establish useful relations with both the public and the private sectors. During the course, three or four days are also reserved for study visits in Switzerland.

At the invitation of the Governments of Poland and the Netherlands, participants in the 45th Course visited those countries where a most instructive programme had been prepared for them. Participants in the Forty-sixth course will be visiting Belgium, the European Communities and Spain at the invitation of the authorities concerned.

6. The Director-General wishes to express his gratitude to the United Nations Development Programme for providing fellowships for the courses, to the governments which have kindly received the participants during visits and study tours for their cooperation and hospitality, and to those lecturers from outside the GATT who have given their time to participate in the courses.

ANNEX A

Area Distribution of Participants in the Geneva Courses
from December 1955 to December 1978

	United Nations Fellowship Holders	Non-Fellowship Participants
<u>Africa</u> (Thirty-six countries)	<u>187</u>	<u>3</u>
Algeria	2	
Benin	6	
Burundi	6	
Cameroon	6	
Central African Empire	2	
Chad	2	
Congo	7	
Egypt	22	1
Ethiopia	2	
Gabon	3	
Gambia	2	
Ghana	12	1
Guinea-Bissau	1	
Ivory Coast	2	
Kenya	3	
Lesotho	1	
Libya	2	
Madagascar	15	
Malawi	8	
Mali	7	
Morocco	3	
Niger	2	
Nigeria	11	
Rhodesia and Nyasaland (ex. Fed. of)	4	
Rwanda	2	
Senegal	6	
Sierra Leone	4	
Somalia	2	
Sudan	5	
Tanzania	6	
Togo	9	
Tunisia	6	
Uganda	3	
Upper Volta	2	
Zambia	1	
Zaire	10	1

	United Nations Fellowship Holders	Non-Fellowship Participants
<u>Asia</u> (excluding Middle East) (Twenty-three countries)	<u>138</u>	<u>7</u>
Afghanistan	1	
Bangladesh	4	
Burma	7	
Fiji	1	
Hong Kong	9	3
India	23	
Indonesia	12	
Iran	5	
Japan		3
Kampuchea	2	
Korea	9	
Laos	3	
Malaysia	8	
Nepal	2	
Pakistan	12	
Papua New Guinea	1	
Philippines	13	
Singapore	1	
Sri Lanka	11	
Thailand	9	1
Tonga	1	
Vietnam	2	
Other	2	
<u>Middle East</u> (Seven countries)	<u>50</u>	<u>1</u>
Iraq	2	
Israel	11	1
Jordan	1	
Lebanon	4	
Saudi Arabia	1	
Syria	12	
Turkey	19	
<u>Latin America and Caribbean Area</u> (Twenty-three countries) (Two organizations)	<u>150</u>	<u>15</u>
Argentina	13	
Barbados	2	
Bolivia	3	

	United Nations Fellowship Holders	Non-Fellowship Participants
<u>Latin America and Caribbean Area</u> (contd.)		
Brazil	12	
Chile	13	1
Colombia	10	
Costa Rica	2	
Cuba	15	4
Dominican Republic	3	
Ecuador	7	
El Salvador	1	
Guatemala	1	
Haiti	7	
Honduras	2	
Jamaica	2	
Mexico	10	3
Nicaragua	3	1
Panama	1	1
Paraguay	3	1
Peru	12	
Trinidad and Tobago	5	
Uruguay	8	1
Venezuela	7	3
LAFTA	5	
SIECA	2	
<u>Europe (Thirteen countries)</u>	<u>86</u>	<u>10</u>
Bulgaria	10	
Cyprus	1	
Czechoslovakia	1	2
Finland	3	
Germany, Fed. Rep. of		2
Greece	18	
Hungary	9	
Malta	3	1
Poland	15	3
Portugal	3	1
Romania	12	
Spain	1	1
Yugoslavia	10	
TOTAL (One hundred and two countries and two organizations)	611	36

ANNEX B

Participants in the Forty-Fifth and Forty-Sixth
Geneva Courses

1. Forty-Fifth (English-speaking) Commercial Policy Course - February - June 1978

Country	Name and Title
Argentina	Mrs. Elsa MORUJA de Ferro, Principal Analyst, Secretariat of Foreign Trade, Ministry of Economics, Buenos Aires.
Barbados	Mr. Neville S. BROWNE, Economist, Ministry of Caribbean Affairs, External Trade & Industry, St. Michael.
Burma	U Myo LWIN, Assistant Director, International Trade Department, Ministry of Trade, Rangoon.
Hong Kong	Mr. TAM Shun-Sing, Trade Officer, Trade, Industry & Customs Department, Hong Kong.
Hungary	Mr. Laszlo BARTHA, Deputy Director, Department of Customs Policy & International Economic Organizations, Ministry of Foreign Trade, Budapest.
India	Mrs. Seethalakshmi KRISHNAN, Research Officer, Trade Policy Division, Ministry of Commerce, New Delhi.
Indonesia	Mr. Aswin DARWIS, Head of Section, GATT and International Monetary Affairs Section, Directorate of Multilateral Economic Cooperation, Department of Foreign Affairs, Jakarta.
Korea	Mr. Sunsup KONG, Assistant Chief, International Commerce Bureau, Ministry of Foreign Affairs, Seoul.
Lesotho	Miss Mahlape QOANE, Assistant Secretary, Ministry of Commerce & Industry, Maseru.
Libya	Mr. Issa Omar ASHOUR, Head, Trade & Consumption Office, Secretariat of Planning, Tripoli.
Malaysia	Miss SIAW Lean Sim, Assistant Director, International Trade Division, Ministry of Trade & Industry, Kuala Lumpur.
Mexico	Mr. Arturo JESSEL Pérez, Technical Officer, International Trade Negotiations General Department, Secretariat of Trade, Mexico.
Nigeria	Mr. Folarin V. IKUEWUMI, Assistant Secretary, Federal Ministry of Trade, Lagos.

Country	Name and Title
Pakistan	Mr. Mahfoozur RAHMAN, Section Officer, Ministry of Commerce, Islamabad.
Peru	Mr. Luis A. SANCHEZ Marchena, Advisor in International Negotiations, Ministry of Commerce, Lima.
Philippines	Mr. Libran N. CABACTULAN, Staff Economist, National Economic & Development Authority, Manila.
Sierra Leone	Mr. Alfred KUMBU-SMART, Trade Officer, Ministry of Trade and Industry, Freetown.
Sri Lanka	Mr. K.J. WEERASINGHE, Assistant Director of Commerce, Department of Commerce, Colombo.
Thailand	Mrs. Apiradi TANTRAPORN, Economist, Department of Business Economics, Ministry of Commerce, Bangkok.
Turkey	Mr. Ali Metin ERTEM, Reporter, General Directorate of Assessment, Ministry of Commerce, Ankara.
Uruguay	Miss Clotilde GIAMBRUNO Maroño, Adviser, Foreign Trade Bureau, Ministry of Economy and Finance, Montevideo.

2. Forty-Sixth (French-speaking) Commercial Policy Course - August-December 1978

Country	Name and Title
Benin	Mr. Adolphe DANVIDE, Officer, Directorate of Foreign Trade, Ministry of Trade and Tourism, Cotonou.
Brazil	Miss Maria-Theresa LAZARO, Secretary of Embassy, Trade Policy Division, Ministry of Foreign Affairs, Brasilia.
Central African Empire	Mr. Fidèle SELENGOUMA, Director, Research and Documentation Bureau, Ministry of Trade and Industry, Bangui.
Colombia	Mr. Carlos CAMACHO Mendoza, Foreign Trade Technician, Division of International Organizations, Colombian Institute of Foreign Trade, Bogota.
Cuba	Mrs. Margarita RUIZ Bravo, Trade Policy Specialist, Ministry of Foreign Trade, Havana.
Ghana	Mr. Daniel B. ARTHUR, Foreign Trade Officer, Ministry of Trade and Tourism, Accra.
Guinea-Bissau	Mr. Aguinaldo EMBALO, Director of Imports, Ministry of Trade, Bissau.
Haiti	Miss Joselaine JUSME, Foreign Trade Technician, Department of Trade and Industry, Port-au-Prince.
Lebanon	Mr. Kamal SALLOUM, Customs Controller, Higher Customs Board, Beirut.
Morocco	Miss Rajae KADILI, Chief of Service, Directorate of Foreign Trade, Ministry of Trade and Industry, Rabat.
Portugal	Mrs. Carminda ROQUE LINO, Technician to the Cabinet of Macao, Presidency of the Council of Ministers, Lisbon.
Rwanda	Mr. Védaste SENYANA, Director of Budget Control, Department of Finance, Ministry of Finance and the Economy, Kigali.
Senegal	Mr. Doudou DIANE, Technical Adviser, Ministry of Finance and Economic Affairs, Dakar.
Syria	Mr. Mohamed NAKCHEBANDI, Deputy Director of Foreign Trade, Ministry of Economy and Foreign Trade, Damascus.

Country	Name and Title
Togo	Mr. Abéda PIYINDA, Head of the Foreign Trade Division, Ministry of Trade and Transport, Lomé.
Tunisia	Miss Arbia OUENZERFI, Foreign Affairs Secretary, Directorate of International Co-operation, Ministry of Foreign Affairs, Tunis.
Turkey	Mr. Tuncay OZANTURK, Adviser, General Secretariat of Foreign Trade, General Directorate of Agreements, Ministry of Trade, Ankara.
Uruguay	Mr. Rodolfo PEREZ Blanco, Adviser, Import Price Control, General Directorate of Foreign Trade, Montevideo.
Yugoslavia	Miss Jasna STRUKELJ, Economic Relations Adviser, Committee for Economic Relations with Foreign Countries of the Republic of Slovenia, Ljubljana.
Zaire	Mr. Ntomboji TSHIMANGA WA TSHIMANGA, Bureau Chief, Department of Foreign Trade, Kinshasa.