## RESTRICTED

# GENERAL AGREEMENT ON <br> TARIFFS AND TRADE 

L/4791
26 March 1979
Limited Distribution

Original: Spanish


#### Abstract

ACCESSION OF COLOMBIA Memorandum on Foreign Trade Régime

The following communication dated 20 March 1979 has been received from the Permanent Mission of Colombia.

I enclose herewith the updated Memorandum on Colombia's Foreign Trade Régime, for circulation to the contracting parties so that interested delegations may examine it before the meeting of the Working Party on the Accession of Colombis established by the CONTRACTING PARTIES.

This document is an updated version of the "Memorandum on Foreign Trade Régime" which was presented by the Colombian Government to the contracting parties to GATI on 14 June 1974 and circulated as document $L / 4039$, and it mentions only those aspects that have changed in one way or another in the meantime.


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## MEMORANDUM ON FOREIGN TRADE REGIME OF COLOMBIA

## 1. Introduction

This document is an updated version of the "Memorandum on Foreign Trade Regime:' presented by the Colombian Government to the CONTRACTING PARTIES to GATT on 14 June 1974, which was circulated as document L/4039. It mentions only those aspects that have changed in one way or another in the meantime.

## 2. Evolution of Colombia's foreim trade

Since 1966 Columbia's foreign trade has been developing rapidly, as reflected in an appreciable increase in total trade and a diversification of products and markets.

Indeed, totel trade increased from US $\$ 1,110$ million in 1966 to US $\$ 3,453$ million in 1976, representing an annual growth rate of 12 per cent. In 1978, on the basis of approved registrations, the figure reached approximately US $\$ 6,400$ million.

This strong upswing is attributable to various causes. First of all, one should mention the exchange and foreign trade régime established by the Government in 1967 (Decree No. 444), designed primarily to achieve adequate control of the structural balance-of-payments disequilibrium and better utilization of foreign exchange availabilities. Secondly, and in accordance with the provisions of that exchange régime, the government. pursuing a promotion policy, has established a series of foreign trade promotion mechanisms comprising exchange, tariff, tax, credit, technical and promotional incentives. At international level the situation has been no less positive: the world economic boom of the early 1970s, favourable international prices for primary products in those same years, a very prosperous situation for coffee from 1975 on, ard integration agreements within the framework of LAFTA and the Andean Agreement.

Together with the foregoing, sccount must be taken of the substantial development that has taken place in Colombia's industry over the past two decades, as a result of which it has been able to fulfil the conditions for growth and increase exports of manufactures about tenfold in the period 1966 to 1976 - from a value of US $\$ 62$ million in the first of those years to US $\$ 572$ million at the end of the period, and with a strong upward trend continuing thereafter.
(A) Exports

During the period under reference Colombis's total exports trebled, from US $\$ 436$ million in 1966 to US $\$ 1,715$ million in 1976 . This vigorous growth was mainly attributable to the substantial increase in coffee prices
in the years 1973 to 1976. In 1978 exports reached a value of US $\$ 3,000$ million, a.ccording to approved registrations.

Despite the increase in minor exports (i.e., other than coffee) in the period under reference, coffee is still Colombia's major export product. In 1966 minor exports made up 25 per cent of the total, while exports of coffee accounted for the remaining 75 per cent. From that year on and as a result of the factors already noted, minor exports have been gradually increasing their share which reached 56 per cent of the total over a short period of eight years (by 1974). In 1975 minor exports accounted for 54 per cent and in 197645 per cent of the total.

In 1978, manufactured goods made up 60 per cent of all exports other than coffee. Product diversification was reflected in that same year in exports under 1,733 tariff headings of the NABANDINA, including an appreciable number of industrial items of some technical complexity.

As regards destination, the same pattern continued during the period under consideration, with a slight decline in the share of the United States ( 36 per cent in 1971 and 31 per cent in 1976) and a continuing improvement in that of the European Economic Community ( 25 per cent in 1971 and 30 per cent in 1976). The member countries of the Andean Group and Japan accounted for 11 per cent and 3.5 per cent respectively in 1976. In absolute values, the growth of foreign trade was constant with all countries, and in particular with the Andean Group.
(B) Imports

Colombia's import policy has traditionally been determined by export earnings and by the country's needs in respect of raw materials and capital goois from abroad.

On the basis of this policy, the Government has been liberalizing imports since 1973, mainly through systematic cariff reduction and transfer of products to the free import régime.

An overall analysis of Colombia's purchases from abroad in the period 1966-1976 shows that they increased from US\$674 million in 1966 to US $\$ 1,708$ million in 1976, i.e., by 153 per cent. In addition, and continuing along the same growth trend: in 1978 foreien purchases reached a value of US $\$ 3,400$ million, according to approved registrations.

A breakdown of these imports shows that since 1970 the most vigorous crowth was in respect of raw materials and intermediate products for industry; these increased by 166 per cent, from US $\$ 369$ million in 1970 to US\$983 million in 1976.

Second in order of importance are imports of eapital goods, which rose from US $\$ 373$ million in 1970 to US $\$ 783$ milition in 1976.

L/4791
Page 4

As regards the geographical origin of imports, the principal supplier is the United States which in 1976 accounted for 42 per cent of the total. Next in order of importance come the European Economic Community, Japan, Spain, LAFTA and the Andean Group.

## (C) Trade balance

Up until 1970 Colombia's trade balance had always shown a deficit. Since then there has been a positive balance on some occasions and an appreciable decline in the level of deficits. Thus, whereas in 1966 the deficit reached US $\$ 285$ million, in 1976 it was only US $\$ 37$ million.

As may be seen from the relevant table annexed to this document, Colombia traditionally has a positive trade balance with the European Economic Community, the socialist countries and the Andean Group, and a deficit balance with the United States, Japan and Spain.

## 3. Export poliey

Under the authority conferred upon it by the exchange statutes, on 17 October 1978 the Foreign Trade Council approved a new organic statute designed to harmonize foreign marketing with domestic market supply requirements and to afford a greater measure of security for the exporter so that he can programe his production with a view to export and at the same time assure his sales, and in addition to safeguard existing markets and open up new ones.

In accordance with the principle of free export and taking into account the above criterion, the new regulations have grouped exportable goods in the following way:
(a) Goods that may be freely exported: those for which domestic demand is covered adequately, and which are produced in sufficient quantity to allow exports without the domestic market being affected; likewise, products that are basically intended for export and certain raw materials that cannot be processed in Colombia because of infrastructure deficiencies.
(b) Products subject to endorsement or prior approval by other specislized bodies: here the ob,jective is to exercise quality control or sanitary enntrol in respect of the products to be exported.
(c) Products subject to export suspension: these include basic raw materials for domestic industry which are not in surplus, unprocessed raw materials for which Colombia has processing facilities, goods the domestic production of which is inadequate, flora and faune resources that are in danger of extinction, and works of art.
4. Import policy
(A) Liberalization

The salient feature of Colombia's foreign trade policy in the past five years has been import liberalization, in regard to both the import régime and tariffe.

The proportion of tariff headings covered by the free import régime increased from 34 per cent in 1974 to 53 per cent in 1978.

There have also been important changes in tariff levels. Indeed, while 3,849 tariff headings are currently dutiable at the rate of 40 per cent or less and only 922 headings are subject to customs duties higher than 40 per cent, 3,655 headings were dutisble in 1974 at the rate of 40 per cent or less and 1,094 at rates above that level.

It should be noted that this policy of the Colombian Government is in contrast with the present trend in the world market, where protectionism is on the increase, particularly on the part of the developed countries. For this reason the Colombian Government considers that its foreign trade Liberalization process constitutes a more than adequate contribution not only to the multilateral. trade negotiations but also as a reasonable offer for Colombia's definitive accession to the Genersl Agreement on Tarifis and Trade.
(B) Other aspects

In radition to those mentioned in the memorandum of 1974, the following new sspects should be underlined:
(a) General mules

Acting under special provisions, in March 1978 the Foreign Trade Council updated and rationalized the regalations then in effect in regard to the conditions, requirements and mode of submission for import applications.

In addition, in order to provide importers with all necessary information on import formalities, INCOMEX has published a special handbook on "Rules and Procedures for Importing into Colombia".
(b) Security deposits for payments abroad

The advance deposit, which is a prior requirement for obtaining an exchange licence, is at preser. equivalent to the following amonts:

- 40 per cent of the foreign exchange value for imports of products for immediate utilization;
- 60 per cent for other imports.

The security documents for obtaining exchange licences are negotiable, they are not interest-bearing, and they may be used to pay for imports; they are a prior requirement not for obtaining an import licence or import registration, but for submitting the application for an exchange licence, and in the event that the exchange licence is not approved the deposit in legal currency is reimbursed to the importer.

The following are exempted from this requirement:
Payments for import freight;
Payments against foreign loans;
Payments in respect of debts for a maximum period of thirty-two months covering imports of equipment and capital goods;

Payments for exchange licences intended for subsistence costs abroad.
(c) Deposit documents for foreign payments, customs clearance deposit

In 1976 the Monetary Board established a deposit in legal currency which must be lodged with a commercial bank before goods are given customs clearance; this deposit is essential for obtaining exchange licences. It is in an amount equivalent to 35 per cent of the value in foreign currency of the corresponding exchange licence, and may be used for payment of the relevant import transaction.

Exemption from the deposit requirement applies to imports of goods included among the exceptions to the "Security deposit for payments abroad!" as listed in the relevant section of the 1974 memorandum.
(d) Domestic taxes on imports

The rate of the Export Promotion Fund tax has been raised to 5 per cent.

Exemptions are still the same ones as were reported in the 1974 memorendum, with the exception of imports from LAFTA member countries for wilich the tex applies solely to negotiated products. The Natinnal Coffee Producers' Fcderation tax, charged at the rate of 1.5 per cent, ja now paid into the national treasury as ordinary revenue not earmarked for and sperific purpose.
(e) Capital

In late 1976 the Commission of the Cartagena Agreement approved Decisions 103 and 109 which amend part of Decision 24, in particular as regards foreign investment and the definition of investors: the ceiling for remittance of profits has been raised from 14 to 20 per cent, the reinvestment obligation has been raised from 5 to 7 per cent, and foreign investors are now permitted to participate in the expansion of mixed national enterprises.

## 5. Cartagena Agreement

Since the withdrawal of Chile in 1976, the members of the Andean Group have been Bolivia, Ecuador, Peru, Venezuela and Colombia.

In addition there have been the following changes within the framework of the Agreement;

## (A) Liberalization programme

This covers the whole tariff field except for products included in the exceptions list and products reserved for sectoral programmes of industrial development, in respent of which the regime and customs duties applied are those established for imports from third countries.

The liberalization process includes four modalities:

1. Automatic tariff reduction. At present, tariffs are being reduced on products included in the list under article $52(F)$ and article 100 of the Agreement in accordance with the "Arequipa Protocol": i.e. by 6 per cent each year as from 31 December 1976, and 8 per cent in the final year, so as to reach 0 per cent on 31 December 1.983. In the case of Bolivia and Ecuador, the tariff reduction process in respect of products coming from these countries was completed in December 1973: so that they are now duty free. Similarly: Bolivia and Ecuador began the liberalization process on 31 December 1979 and will complete it on 31 December 1989.
2. Scctoral programmes of industrial development. Each programe comprises threc pheses: allocations, liberalization programmes and adoption of the common eyternal tariff. The products included in such programnes are covered by the free import regime.

To date, the following programes have been approved:
(a) Metal-working programine: the liberalization process is carried out according to the type of allocation. If it is shared with other countries, annual and successive tariff reductions of 40 per cent, 30 per cent and 30 per cent are applied as from the moment at which any of the countries to which an allocation hes been made goes into production.

If the allocation is exclusive, imports from the other member countries will be subject to duty that may not be higher than the 1969 "initial starting point" for tariff reduction, and this duty will remain in effect until 31 December 1980.
(b) Petrochemical programme: the rate of import duty applicable to products alloceted on a shared basis is the lowest in force under the "initial starting point" system in 1969. These duties are to be entirely eliminated by 31 December 1980.

For products allocated exclusively to Colombia, the duty applied is that in force vis-à-vis third countries, and it is to be eliminated by December 1980.
(c) Automotive programe: domestic regulations are in course of preparation in the national legislation of each of the member countries of the Agreement.
3. Common list. This includes products negotiated in the first stage of LAFTA; they are covered by the free import regime and are duty free.
4. Froducts not produced in the sub-region, There is a special list of products covered by the free import regime and which are duty free.

By way of exception, a few products will be reserved for production by Bolivia or Ecuador.
(B) Common External Tariff

This will comprise two stages: the Comon Minimum External Tariff and the Common External Tariff.

1. Common Minirrum External Tariff (CMET). On 31 December 1970 the Commission of the Cartagena Agreement approved the duties in the Common Minimum External Tariff and these were applied in full as from 31 December 1975 hy Colombia, Peru and Venezuela in respect of products not included among those reserved for sectoral programmes of industrial developnent. The CMET is to be in force until 1979.
2. Common External Tariff (CET). The CET is to be approved by the Commission of the Cartagena Agreement by 31 Necember 1979. Colombia, Peru and Venezuela will have to begin their process of approximation to the CET through successive annual approximations as from 31 December 1980, so that the CET will be fully in effect by 31 December 1983. The deadline for Bolivia and Ecuador is 31 December 1989.

The sectoral industrial development programmes have their own rules regarding the CET.

## 6. Trade under compensation agreements

The agreements signed with the following countries are still in force: Spain, Poland, German Democratic Republic, Romania, Hungary, Bulgaria and Yugoslavia. They have all been duly ratified by the Congress of Colombia.

ANNEX
Indicators of Colombia's Foreign Trade

Table 1
COLOMBIA'S TRADE 1966-1976
(US\$ million)

| Year | Total <br> trade | Exports | Imports | Trade balance |
| :---: | :---: | :---: | :---: | :---: |
| 1966 | 1.110 | 436 | 674 | - 238 |
| 1967 | 946 | 449 | 497 | - 48 |
| 1968 | 1.172 | 529 | 643 | -. 114 |
| 1969 | 1.236 | 551 | 685 | - 134 |
| 1970 | 1.520 | 677 | 843 | - 166 |
| 1971 | 1.574 | 645 | 929 | - 284 |
| 1972 | 1.725 | 866 | 859 | + 7 |
| 1973 | 2.239 | 1.177 | 1.062 | $+115$ |
| 1974 | 3.014 | 1.417 | 1.597 | - 180 |
| 1975 | 2. 960 | 1.465 | 1.495 | - 30 |
| 1976 | 3.453 | 1.745 | 1.708 | $+\quad 37$ |

Source: IVational Statistical Department (DANE).

Table 2
COMPOSITION OF COLOMBIA'S EXPORTS (1966-1976)
(US\$ million)

| Year | Total <br> exports | Coffee <br> exports | $\%$ | Minor <br> exports | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 1966 | 436 | 328 | 75 | 108 | 25 |
| 1967 | 449 | 322 | 72 | 127 | 28 |
| 1968 | 529 | 351 | 66 | 178 | 34 |
| 1969 | 551 | 344 | 62 | 207 | 38 |
| 1970 | 677 | 459 | 68 | 218 | 32 |
| 1971 | 645 | 395 | 61 | 250 | 39 |
| 1972 | 866 | 430 | 50 | 436 | 50 |
| 1973 | 1.177 | 597 | 51 | 580 | 49 |
| 1974 | 1.417 | 622 | 44 | 795 | 56 |
| 1975 | 1.465 | 672 | 46 | 793 | 54 |
| 1976 | 1.745 | 967 | 55 | 778 | 45 |

Source: National Statistical Department (DANE).

L/4791
Page 12

Table 3
COFFEE EXPORTS BY COLOMBIA

| Year | Gross tons <br> (thousand) | Value <br> (US\$ million) | $\%$ of total <br> exports |
| :--- | :--- | :--- | :--- |
| 1966 | 337.282 | 328 | 75 |
| 1967 | 368.803 | 322 | 72 |
| 1968 | 398.568 | 351 | 66 |
| 1969 | 391.921 | 344 | 62 |
| 1970 | 387.135 | 459 | 68 |
| 1971 | 393.036 | 395 | 61 |
| 1972 | 390.813 | 430 | 50 |
| 1973 | 405.065 | 597 | 44 |
| 1974 | 41.649 | 622 | 46 |
| 1975 | 488.270 | 672 | 55 |
| 1976 | 391.030 |  |  |

Source: National Statistical Department (DANE).

## Table 4

MINOR EXPORTS BY COLOMBIA (other than coffee)

1966-1976

| Year | Gross tons <br> (thousand) | Value <br> (US\$ million) | $\%$ of total <br> exports |
| :---: | :---: | :---: | :---: |
| 1966 | 2.008 | 108 | 25 |
| 1967 | 2.321 | 127 | 28 |
| 1968 | 2.689 | 178 | 34 |
| 1969 | 3.307 | 207 | 38 |
| 1970 | 2.608 | 218 | 32 |
| 1971 | 2.520 | 250 | 39 |
| 1972 | 4.369 | 436 | 50 |
| 1973 | 3.450 | 580 | 49 |
| 1975 | 3.459 | 795 | 56 |
| 1976 | 3.312 | 793 | 54 |

Source: National Statistical Department (DANF).

Page 14
Table 5
COLOMBLA'S EXPORTS BY USE OR ECONOMIC DESTINATION

|  |  | 1970 | 1971 | 1972 | 4973 | 1974 | 1975 | 1976 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| I | Consumer goods | 51 | 70 | 116 | 196 | 323 | 314 | 314 |
|  | Non-durable | 47 | 64 | 106 | 169 | 257 | 285 | 281 |
|  | Durable | 4 | 6 | 10 | 27 | 66 | 29 | $33^{\circ}$ |
| II | Raw materials and Intermediate products | 611 | 558 | 687 | 953 | 1.074 | 1.145 | 1.425 |
|  | Fuels, lubricants and related products | 1 | 1 | 1 | 1 | 3 | 4 | 8 |
|  | For agriculture | 8 | 10 | 14 | 19 | 30 | 44 | 18 |
|  | For industry | 602 | 547 | 672 | 933 | 1.041 | 1.097 | 1.399 |
| III | Capital goods | 19 | 21 | 29 | 50 | 79 | 76 | 125 |
|  | Construction materials | 12 | 12 | 16 | 31 | 42 | 42 | 67 |
|  | For agriculture | 1 |  | 2 | 2 | 1 | 2 | 3 |
|  | For industry | 3 | 1 | 8 | 12 | 24 | 18 | 33 |
|  | Trensport equipment | 3 | 4 | 3 | 5 | 9 | 14 | 22 |
| IV | Miscellaneous | 1 | 5 | 11 | 5 | 23 | 4 | 1 |
|  | Total : | 682 | 654 | 843 | 1.204 | 1.499 | 1.539 | 1.865 |

Source: Benk of the Republic.
Table 6
PRINCIPAL PRODUCTS EXPORYED BY COLOMBTA

| Producta | 1970 | 1971 | 1972 | 1973 | 1974 | 1975 | 1976 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coffes, unfoasted | 459 | 395 | 430 | 597 | 622 | 672 | 967 |
| Cotton, raw and manufactured | 46 | 47 | 79 | 79 | 115 | 129 | 132 |
| Presh bananes | 18 | 15 | 14 | 15 | 25 | 32 | 41 |
| Unmanufactured tobacso | 7 | 9 | 10 | 15 | 19 | 13 | 25 |
| Live borine animals | 17 | 16 | 14 | 3 | , | 33 | 31 |
| Fresh and chilled meat | 5 | 12 | 24 | 40 | 32 | 23 | 22 |
| Crustaceans and molluscs | 5 | 6 | 9 | 9 | 11 | 12 | 20 |
| Hides, skins and leather | 2 | 2 | 17 | 20 | 8 | 6 | 8 |
| Raw sugar | 15 | 17 | 28 | 30 | 72 | 95 | 24 |
| Cement | 3 | 3 | 5 | 6 | 8 | 11 | 23 |
| Crude petroleum | 59 | 46 | 31 | 27 | 4 | -- | -0 |
| Fuel oil | 12 | 20 | 22 | 23 | 103 | 98 | 65 |
| Emeralds | 3 | 6 | 43 | 80 | 6 | 12 | 11 |
| Total: | 651 | 594 | 726 | .944 | 1.028 | 1.136 | 1.369 |
| Other | 26 | 51 | 140 | 233 | 389 | 329 | 376 |
| Total: | 677 | 645 | 866 | 1.177 | 1.417 | 1.465 | 1.745 |

Table 7
COLOMBIA'S TOTAL IMPORTS 1966-1976

| Year | Gross tons (thousand) | $\begin{gathered} \text { Value } \\ \text { (US\$ million) } \end{gathered}$ |
| :---: | :---: | :---: |
| 1966 | 1.804 | 674 |
| 1967 | 1.226 | 497 |
| 1968 | 1.492 | 643 |
| 1969 | 1.720 | 685 |
| 1970 | 1.837 | 843 |
| 1971 | 2. 349 | 929 |
| 1972 | 1.883 | 859 |
| 1973 | 2. 366 | 1.062 |
| 1974 | 2.471 | 1. 597 |
| 1975 | 1.952 | 1.495 |
| 1976 | 2. 308 | 1.708 |

Source: National Statistical Department.
Table 8
Source: Bank of the Republic.

Table 9
EVOLUTION OF COLOMBIA'S TRADE WITH LAFTA COUNTRIES
1966-1976
(US\$'000)

| Year | Exports | Imporis | $\begin{aligned} & \text { Trade } \\ & \text { balance } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| 1966 | 31.835 | 57.817 | - 25.982 |
| 1967 | 23.078 | 38.073 | - 14.995 |
| 1968 | 34.184 | 47.948 | -13.764 |
| 1969 | 54.543 | 74.027 | -19.484 |
| 1970 | 82.091 | 78.723 | + 3.368 |
| 1971 | 90.397 | 94.805 | - 4.408 |
| 1972 | 107.360 | 86.743 | + 20.617 |
| 1973 | 111.692 | 119.019 | - 7.327 |
| 1974 | 203.396 | 198.424 | $+4.972$ |
| 1975 | 233.042 | 160.508 | + 72.534 |
| 1976 | 228.174 | 209.247 | $+18.927$ |

Source: National Statistical Department (DANE)

Table 10
COLOMBIA'S TRADE WITH ANDEAN GROUP COUNTRIES
1966-1976
(US\$'000)

| Year | Total trade | Exports | Imports | Trade balance |
| :---: | :---: | :---: | :---: | :---: |
| 1966 | 34.633 | 15.906 | 18.727 | -2.821 |
| 1967 | 25.345 | $13.30{ }^{\prime}$ | 12. 043 | +1.259 |
| 1968 | 35.191 | 17.706 | 17.485 | + 221 |
| 1969 | 58.179 | 37.470 | 20.709 | $+16.761$ |
| 1970 | 92.622 | 62.449 | 30.1.73 | + 32.276 |
| 1971 | 110.045 | 69.169 | 40.876 | $+28.293$ |
| 1972 | 125.456 | 86.420 | 39.036 | $+47.384$ |
| 1973 | 139.942 | 87.912 | 52.030 | $+35.882$ |
| 1974 | 255.528 | 149.577 | 105.951 | $+43.626$ |
| 1975 | 278.048 | 189.884 | 88.164 | $+101.720$ |
| 1976 | 321.564 | 195.071 | 126.493 | $+68.578$ |

Source: National Statistical Department (DANE).

Source: National Statistical Department (DANE).
Table 12
$\frac{\text { COLOMBIA'S TRADE BALANCE BY MAJOR COUNTRIES }}{\frac{\text { AND ECONOMIC AREAS }}{(U S \$ 1000)}}$

|  | 1971 |  |  | 1972 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exports | Imports | $\begin{aligned} & \text { Trade } \\ & \text { balance } \end{aligned}$ | Exports | Imports | $\begin{gathered} \text { Trade } \\ \text { balance } \end{gathered}$ |
| United States | 234.453 | 397.047 | - 162.594 | 289.134 | 336.217 | - 47.083 |
| EEC | 162.740 | 171.823 | - 9.083 | 181.375 | 158.222 | + 23.153 |
| Spain | 30.403 | 35.704 | - 5.301 | 53.829 | 42.408 | + 11.421 |
| Socialist countries | 24: 734 | 17.410 | $+7.324$ | 20.395 | 11.018 | + 9.377 |
| LAFTA (without Andean Group) | 13.781 | 42.478 | - 28.697 | 20.940 | 47.707 | - 26.767 |
| Andean Group | 69.169 | 40.876 | + 28.293 | 86.420 | 39.036 | + 47.384 |
| Japan | 17.818 | 63.763 | - 45.945 | 33.570 | 66.346 | - 32.776 |
| Other | 91.186 | 160.340 | -69.154 | 180.295 | 157.996. | +22.299 |
| Total: | 644.284 | 929.441 | -285.157 | 865.958 | 858.950 | +7.008 |

Table 12 (cont'd)

|  | 1973 |  | 1974 |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Exports | Imports | Trade <br> balance | Exports | Imports | Trade <br> balance |
| 445.160 | 432.162 | +12.998 | 531.243 | 643.106 | -111.863 |
| 286.291 | 240.996 | +45.295 | 342.242 | 361.525 | -19.283 |
| 53.402 | 44.453 | +8.949 | 37.938 | 49.471 | -11.533 |
| 35.105 | 14.455 | +20.650 | 43.557 | 25.308 | +18.249 |
| 23.780 | 66.989 | -43.209 | 53.819 | 92.473 | -38.654 |
| 87.912 | 52.030 | +35.882 | 149.577 | 105.951 | +43.626 |
| 48.892 | 36.867 | -37.975 | 20.698 | 135.491 | -114.793 |
| 196.797 | 123.566 | +73.231 | 237.814 | 183.887 | +53.927 |
|  |  |  |  |  |  |
| 1.177 .339 | 1.061 .518 | +115.821 | 1.416 .888 | 1.597 .212 | -180.324 |

Table 12 (cont'd)

| 1975 |  |  |  | 1976 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exports | Imports |  | Trade balance | Exports | Imports | Trade balance |
| 468.364 | 644.789 |  | 176.425 | 542.336 | 725.096 | - 182.760 |
| 861.606 | 331.326 | $+$ | 130.280 | 522.099 | 392.097 | + 130.002 |
| 38.592 | 50.319 | - | 11.727 | 35.727 | 47.024 | - 11.297 |
| 33.809 | 15.973 | + | 17.836 | 71.194 | 24.586 | + 46.608 |
| 43.158 | 72.344 | - | 29.186 | 33.103 | 82.754 | - 49.651 |
| 189.884 | 88.164 | + | 101.720 | 195.071 | 126.493 | +68.578 |
| 27.130 | 128.839 | - | 101.709 | 61.627 | 131.674 | - 70.047 |
| 202.644 | 163.040 | + | 39.604 | 283.996 | 178.396 | $+105.600$ |
| 1.465 .187 | 1.494.794 | - | 29.607 | 1.745.153 | 1.708.120 | + 37.033 |

L/4791
Page 24

Table 13
COLOMBIA'S SHARE IN AGGREGATE' WORLD TRADE

$$
\frac{1966-1976}{\text { (percentage) }}
$$

| Year | Share |
| :--- | :--- |
| 1966 | 0.28 |
| 1967 | 0.27 |
| 1968 | 0.27 |
| 1969 | 0.26 |
| 1970 | 0.27 |
| 1972 | 0.25 |
| 1974 | 0.19 |
| 1975 | 0.18 |
| 1976 | 0.17 |

[^1]
## Table 14

INDEX OF PRIGES OF COLOMBIA'S FOREIGN TRADE AND TERMS OF TRADE 1966-1975

Base: $1967=100$

| Year | Index of <br> import prices <br> c.i.f. | Index of <br> export prices <br> f.o.b. | Trade price <br> ratio |
| :---: | :---: | :---: | :---: |
| 1966 | 89.9 | 76.2 | 84.8 |
| 1967 | 100.0 | 100.0 | 100.0 |
| 1968 | 98.1 | 101.2 | 103.2 |
| 1969 | 91.9 | 100.6 | 109.5 |
| 1970 | 91.9 | 121.4 | 132.1 |
| 1971 | 91.1 | 119.5 | 123.1 |
| 1972 | 100.8 | 129.9 | 128.9 |
| 1973 | 153.1 | 195.6 | 150.4 |
| 1974 | 163.9 | 241.6 | 128.0 |
| 1975 |  |  | 147.4 |

Source: National Statistical Department (DANE).

Table 15

## COLOMBIA'S BALANCE OF PAYMENTS <br> 1970-1976 <br> (US\$ million)

Item 1970 |  | 1971 | 1972 |
| :--- | :--- | :--- | :--- |

A.: Goods, services and private
transfers

1. Exports, f.o.b.
2. Imports, f.o.b.

Trade balance (I-2)
3. Interest, profits and dividends
4. Miscellaneous services
5. Private transfers
B. Private capital
6. Direct investment
7. Long-term loans

Short-term assets and liabilities
C. Official capital
9. Transfers to the Government
10. Issue and withdrawal of bonds
11. Loans
12. Assets abroad
D. Bank of the Republic
13. Long-term liabilities
14. External liabilities in pesos

| -329 | -484 | -214 |
| :--- | :--- | :--- |
| +788 | +752 | +979 |
| -802 | -900 | -849 |
| -14 | -148 | +130 |
| -180 | -176 | -196 |
| -125 | -163 | -159 |
| -10 | +3 | +11 |
| +114 | +126 | -10 |
| +39 | +40 | +17 |
| +17 | +19 | + |
| +58 | +67 | -34 |
| +206 | +151 | +239 |



## Table 15 (cont'd)

|  | Item | 1973 | 1974 | 1975 | 1976 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A. | Goods, services and private transfers | - 80 | - 384 | - 98 | + 210 |
|  | 1. Exports, f.o.b. | +1.262 | +1.494 | +1.747 | +2.255 |
|  | 2. Imports, f.o.b. | - 982 | -1.510 | -1. 425 | -1.665 |
|  | Trade balance (1-2) | + 280 | - 16 | + 322 | + 590 |
|  | 3. Interest, profits and dividends | - 215 | - 192 | - 263 | - 313 |
|  | 4. Miscellaneous services | - 156 | - 198 | - 187 | - 106 |
|  | 5. Private transfers | + 11 | $+22$ | $\pm 30$ | + 39 |
| B. | Private capital | 55 | - 214 | - 87 | - 18 |
|  | 6. Direct investment | $+23$ | + 36 | $\pm 32$ | + 14 |
|  | 7. Long-term loans | 15 | 9 | 8 | - 39 |
|  | 8. Short-term assets and liabilities | 63 | - 241 | - 111 | + 7 |
| c. | Official capital | + 301 | + 224 | $\begin{array}{r} \\ +\quad 267 \\ \hline\end{array}$ | $\begin{array}{r} \\ +\quad 130 \\ \hline\end{array}$ |
|  | 9. Transfers to the Government | + 24 | + 33 | + 18 | + 12 |
|  | 10. Issue and withdrawal of bonds | $+42$ | - 3 | 3 | - 2 |
|  | 11. Loans | + 260 | + 202 | + 253 | + 124 |
|  | 12. Assets abroad | - 25 | 8 | - 1 | 4 |
| D. | Bank of the Republic | + <br> + | + 25 | $\begin{array}{r} \\ +\quad 20 \\ \hline\end{array}$ | + <br> + |
|  | 13. Long-term liabilities | + 9 | $\pm 13$ | + 18 | $+9$ |
|  | 14. External liabilities in pesos | $+24$ | $+12$ | + 2 | + 14 |

Table 15 (cont'd)


Source: Bank of the Republic.

## Table 15 (cont'd)

|  | Item | 1973 | 1974 | 1975 | 1976 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| E. | Errors and omissions, net | + 26 | 15 | + 37 | + 217 |
| F. | Allocation of special drawing rights | - | - | - | - |
| G. | $\underset{(H+I)}{\operatorname{Total}}(A+B+C+D+F)=$ | + 225 | - 364 | + 139 | + 562 |
| H. | Commercial banks | - 45 | + 269 | - 22 | $+57$ |
|  | 15. Assets | - 20 | 31 | 7 | - 17 |
|  | 16. Liabilities | - 25 | $+300$ | - 15 | + 74 |
| I. | Bank of the Republic | - 180 | + 95 | - 117 | -619 |
|  | 17. Contributions to IMF | - 19* | - 3* | + 3* | + 1* |
|  | 18. Other assets | - 148 | $+93$ | - 107 | - 62.9 |
|  | 19. Liabilities with IMF | - 28* | + 2* | 2* | 8* |
|  | 20. Other short-term liabilities | $\pm 15$ | + 3 | - 11 | +17 |

[^2]
[^0]:    Note: As indicated in $5 / 4754$, the General Customs Tariff of Colombia is available in the secretarjat for inspection.

[^1]:    Source: United Nations, Yearbook of International Trade Statistics 1977, International Bank, Directory Trade Annual 1968-1971.
    DANE, Foreign Trade yearbooks.

[^2]:    *Includes adjustments for variations in the rate of exchange vis-à-vis the SDR. Source: Bank of the Republic.

