

GENERAL AGREEMENT ON TARIFFS AND TRADE

TRAINING ACTIVITIES

The GATT Commercial Policy Courses

Note by the Director-General

1. Two courses in commercial policy were held in Geneva during the year 1979, the first, for English-speaking participants, from February to June, and the second, for French-speaking participants, from August to December. The participants received fellowships granted by the GATT secretariat. The Courses - which are a substantial activity of the GATT secretariat since 1955 - are open to Government officials, mainly from the developing countries, whether they are contracting parties to the General Agreement or not, who have, or may have in the future, responsibilities in the formulation and conduct of foreign trade policy inside their administrations. The demand for places on these commercial policy courses continues to exceed the number available. Since 1955, 687 officials from 104 countries and two regional organizations have attended the forty-eight courses in Geneva (see Annex A).
2. In 1979, the Forty-seventh Course (February-June) was attended by twenty-one officials and nineteen others are at present attending the Forty-eighth Course (August-December). The participants in these two courses are listed in Annex B.
3. The principal aim of the GATT Commercial Policy Courses is to help participants to a deeper understanding of trade policy matters - in particular the principles of greater freedom and expansion of trade - and to enable them to acquire a full, up-to-date knowledge of the work undertaken by GATT and other international bodies in the fields of trade policy which will be helpful to them in work within their own administrations. In recent courses, particular attention has been focused on GATT trade negotiations.
4. The programme of the course, which covers topical questions in the field of international economic relations, includes lectures and discussions on the principles and the structure of international trade, the working out and implementation of trade policy, the principal problems and sectors of international trade, the expansion of the trade and promotion of the exports of the developing countries, the provisions of the General Agreement, the work of the CONTRACTING PARTIES and the various GATT bodies, the relationship between international trade and monetary problems, and especially the Tokyo Round of Multilateral Trade Negotiations. Particular emphasis is laid on practical work, which involves the organization of seminars and discussion groups and, especially, the preparation of group-studies on a subject of particular interest to the participants. In addition to GATT secretariat officials, a number of guest lecturers are invited to contribute to the courses, including senior officials of delegations and of international organizations, and occasionally members of the academic world or the private sector. Opportunities are also provided whenever possible for participants to attend meetings of GATT, so as to allow them to gain direct knowledge of the methods and procedures followed by the GATT in dealing with specific problems.

5. Towards the end of the course, to round-up the training, a fortnight's study tour abroad takes place, during which the host governments prepare a work programme that allows participants to get acquainted with the trade policy of the countries concerned, to visit industrial and commercial centres, and to establish useful relations with both the public and the private sectors. During the course, three or four days are also reserved for study visits in Switzerland.

At the invitation of the Governments of Ireland and the Federal Republic of Germany, participants in the 47th Course visited those countries where a most instructive programme had been prepared for them. Participants in the Forty-eighth course will be visiting Egypt at the invitation of the authorities concerned.

6. The Director-General wishes to express his gratitude to the United Nations Development Programme for its cooperation in the implementation of the fellowships, to the governments which have kindly received the participants during visits and study tours for their cooperation and hospitality, and to those lecturers from outside the GATT who have given their time to participate in the courses.

ANNEX AArea Distribution of Participants in the Geneva Courses
from December 1955 to December 1979

	Fellowship Holders	Non-Fellowship Participants
<u>Africa</u> (Thirty-eight countries)	<u>199</u>	<u>3</u>
Algeria	2	
Benin	6	
Burundi	7	
Cameroon	6	
Central African Republic	3	
Chad	2	
Congo	7	
Egypt	24	1
Ethiopia	2	
Gabon	3	
Gambia	2	
Ghana	12	1
Guinea	1	
Guinea-Bissau	1	
Ivory Coast	2	
Kenya	3	
Lesotho	1	
Libya	2	
Madagascar	16	
Malawi	9	
Mali	8	
Mauritius	1	
Morocco	3	
Niger	2	
Nigeria	12	
Rhodesia and Nyasaland (ex. Fed. of)	4	
Rwanda	2	
Senegal	8	
Sierra Leone	4	
Somalia	2	
Sudan	5	
Tanzania	6	
Togo	9	
Tunisia	6	
Uganda	3	
Upper Volta	2	
Zambia	1	
Zaire	10	1

	Fellowship Holders	Non-Fellowship Participants
<u>Asia (excluding Middle East)</u> (Twenty-three countries)	<u>147</u>	<u>8</u>
Afghanistan	1	
Bangladesh	5	
Burma	8	
Fiji	1	
Hong Kong	9	4
India	24	
Indonesia	12	
Iran	5	
Japan		3
Kampuchea	3	
Korea	10	
Lao	2	
Malaysia	9	
Nepal	3	
Pakistan	12	
Papua New Guinea	1	
Philippines	14	
Singapore	2	
Sri Lanka	12	
Thailand	9	1
Tonga	1	
Vietnam	2	
Other	2	
<u>Middle East (Seven countries)</u>	<u>53</u>	<u>1</u>
Iraq	2	
Israel	12	1
Jordan	1	
Lebanon	5	
Saudi Arabia	1	
Syria	12	
Turkey	20	
<u>Latin America and Caribbean Area</u> (Twenty-three countries) (Two organizations)	<u>158</u>	<u>15</u>
Argentina	14	
Barbados	2	
Bolivia	4	
Brazil	13	
Chile	13	1
Colombia	11	

	Fellowship Holders	Non-Fellowship Participants
<u>Latin America and Caribbean Area</u> (contd.)		
Costa Rica	2	
Cuba	16	4
Dominican Republic	2	
Ecuador	7	
El Salvador	1	
Guatemala	1	
Haiti	8	
Honduras	2	
Jamaica	3	
Mexico	10	3
Nicaragua	3	1
Panama	1	1
Paraguay	3	1
Peru	13	
Trinidad and Tobago	5	
Uruguay	9	1
Venezuela	7	3
LAFTA	6	
SIECA	2	
<u>Europe (Thirteen countries)</u>	<u>93</u>	<u>10</u>
Bulgaria	11	
Cyprus	1	
Czechoslovakia	1	2
Finland	3	
Germany, Fed. Rep. of		2
Greece	19	
Hungary	10	
Malta	3	1
Poland	15	3
Portugal	5	1
Romania	14	
Spain	1	1
Yugoslavia	10	
<u>TOTAL (One hundred and four countries and two organizations)</u>	<u>650</u>	<u>37</u>

ANNEX B

Participants in the Forty-Seventh and Forty-Eighth
Geneva Courses

1. Forty-Seventh (English-speaking) Commercial Policy Course - February - June 1979

Country	Name and Title
Argentina	Mr. Juan JANIGA, Technical Adviser, Secretariat of Foreign Trade and International Economic Negotiations, Buenos Aires.
Bangladesh	Mr. Abdul QUADER, Research Officer, Ministry of Commerce, Dacca.
Bolivia	Miss Gloria JIMENEZ, Economist, Economic Integration Department, Ministry of Finance, La Paz.
Bulgaria	Mr. Atanas PAPARIZOV, Chief of Section, Ministry of Foreign Trade, Sofia.
Burma	U Mg Mg YI, Assistant Director, International Trade Department, Ministry of Trade, Rangoon.
Greece	Mr. Lucian KAPLANTZIS, Rapporteur, Division of International Agreements, Ministry of Finance, Athens.
Hong Kong	Mr. Dominic LIU Yan-wah, Trade Officer, Trade, Industry and Customs Department, Hong Kong.
India	Mr. S.P. AGGARWAL, Under-Secretary, Ministry of Commerce, New Delhi.
Israel	Mrs. Zahava GLICKSMAN, Assistant Adviser in International Affairs, Ministry of Trade, Industry and Tourism, Jerusalem.
Jamaica	Miss Clover A. WALCOTT, Administrator, Ministry of Foreign Affairs, Kingston.
Korea	Mr. Hyun Bai SHIN, Assistant Director, Economic Cooperation Division, Ministry of Foreign Affairs, Seoul.
Malawi	Mr. Katundu MTAWALI, Marketing Economist, Ministry of Agriculture and Natural Resources, Lilongwe.
Malaysia	Miss Sulaiman NORHAYATI, Assistant Director, International Trade Division, Ministry of Trade and Industry, Kuala Lumpur.
Mauritius	Mr. Nizamuddin BUNDHUN, Administrative Officer, Ministry of Commerce and Industry, Port-Louis.
Nepal	Mr. R.M. MUDVARI, Deputy Director, Department of Commerce, Kathmandu.

Country	Name and Title
Nigeria	Mr. Emmanuel OWOLABI, Administrative Officer, Federal Ministry of Trade, Lagos.
Philippines	Miss Iluminada BOBADILLA, Senior Tariff Analyst, Tariff Commission, Quezon City.
Romania	Mr. Aurelian CRETU, Attaché, Ministry of Foreign Affairs, Bucharest.
Singapore	Mr. Freddie OH Keng Chin, Desk Officer, Ministry of Foreign Affairs, Singapore.
Sri Lanka	Mr. P. KANAGARETNAM, Assistant Director of Commerce, Department of Commerce, Colombo.
Turkey	Mr. Mehmet ONANER, Chief of Section, General Directorate for Exports, Ministry of Commerce, Ankara.

2. Forty-Eighth (French-speaking) Commercial Policy Course - August - December 1979

Country	Name and Title
Brazil	Miss Maria Clara Duclos CARISIO, Officer, Foreign Trade Bureau, Bank of Brazil, Rio de Janeiro.
Burundi	Mr. Léonce MUKANGARA, Foreign Trade Inspector, Department of Foreign Trade, Ministry of Commerce and Industry, Bujumbura.
Central African Republic	Mr. Gédéon N'GUENDJE, Technical Adviser, General Directorate of Customs, Ministry of Finance, Bangui.
Colombia	Miss Beatriz ZORNOSA, Foreign Trade Technician, Colombian Foreign Trade Institute, Bogota.
Egypt	Mrs. Nadia Mohamed Hussein HOSNY, Research Officer, Ministry of the Economy and Foreign Trade, Cairo.
Egypt	Mr. Mouawad El-Sayed EL-KHOLY, Second Commercial Secretary, Trade Representation, Ministry of the Economy, Foreign Trade and Economic Co-operation, Cairo.
Guinea	Mr. Saïdou DIALLO, Chief, International Organizations and Statistics Service, Ministry of Foreign Trade, Conakry.
Haiti	Mr. Jean Daniel ELIE, Technician, Foreign Trade Directorate, Department of Trade and Industry, Port-au-Prince.
Hungary	Mr. Egon DIENES-OEHM, Chief of Section and Legal Adviser, Legal Department, Ministry of Foreign Trade, Budapest.
Lebanon	Mr. Chafic N. BIRAC, Controller, Higher Customs Board, Beirut.
Madagascar	Miss Norosoa P. RAHARIMALALA, Head, Bi-lateral Relations Division, Ministry of the Economy and Trade, Antananarivo.
Mali	Miss Aïssata Daouda TRAORE, Head, General Trade Regulation Division, National Directorate of Economic Affairs, Bamako.
Peru	Mr. Erasmo A. RODRIGUEZ Rivera, Planning Officer, Ministry of Industry, Trade, Tourism and Integration, Lima.
Portugal	Mrs. Maria Armenia Rodrigues CLARO, Technician, Central Planning Department, Lisbon.
Portugal	Miss Maria Julia Costa PAIXAO, Economist, Foreign Markets Division, Export Promotion Centre, Lisbon.
Romania	Mr. Iulian DUMITRU, Second Economic Secretary, Ministry of Foreign Trade, Bucharest.

Country	Name and Title
Senegal	Mr. Baba DIENG, Inspector, Tariffs and Special Regimes Division, Directorate of Customs, Dakar.
Senegal	Mr. Aliou SECK, Technical Adviser, Department of State for the Budget, Dakar.
LAFTA	Mr. Héctor A. ROMERO Crampet, Technical Adviser, Latin-American Free Trade Association, Montevideo.