

# GENERAL AGREEMENT ON TARIFFS AND TRADE

RESTRICTED

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## TRAINING ACTIVITIES

### The GATT Commercial Policy Courses

#### Note by the Director-General

1. Nature of the Courses. The regular GATT Commercial Policy Courses are open to government officials, in principle from developing countries whether contracting parties to the General Agreement or not, who have, or may have in the future, responsibilities in the formulation and conduct of foreign trade policy within their administrations. Interest in these courses has continued to increase, and in recent years the demand for places on these commercial policy courses has far exceeded the number of fellowships available.
2. The principal aim of the GATT Commercial Policy Courses is to help the participants achieve a deeper understanding of trade policy matters, and to enable them to acquire a full, up-to-date knowledge of the GATT and its related instruments and of the work undertaken by it and other international bodies in the field of trade policy which will be helpful to them in work within their own administrations and promote a more effective participation of their countries in GATT activities.
3. The Programme. This covers topical questions in the field of international economic relations. It includes lectures and discussions on the principles and the structure of international trade, the working out and implementation of trade policy, the principal problems and sectors of international trade, the expansion of the trade and promotion of the exports of the developing countries, the provisions of the General Agreement, the work of the CONTRACTING PARTIES and the various GATT bodies, the relationship between international trade and monetary problems, the agreements negotiated during the Tokyo Round of Multilateral Trade Negotiations, and the Action Programme resulting from the 1982 Ministerial Meeting. Particular emphasis is laid on practical work which involves the organization of seminars, group discussions and the preparation of studies on subjects of particular interest to participants. In addition to GATT secretariat officials, a number of guest lecturers are invited to contribute to the courses, including senior officials from other international organizations, from permanent delegations and from the private sector. Recently a trade negotiation simulation exercise has been added reflecting constant efforts to improve the practical content of the course. Opportunities are also provided whenever possible for participants to attend meetings of GATT, so as to allow them to gain direct knowledge of the methods and procedures followed by the GATT in dealing with specific problems. Towards the end of the course, to round up the training, a fortnight's study tour abroad

takes place on the basis of a work programme proposed by the host governments and intended to familiarize participants with the trade policy of the countries concerned, to arrange visits to industrial and commercial centres, and to establish useful relations with both the public and the private sectors. Around the middle of the course a one-week study tour in Switzerland is also undertaken.

4. Activities in 1985. Two regular courses in commercial policy will have been held in the GATT in 1985. The first, held from 18 February to 11 June was the Fifty-ninth course. This was a French-speaking course and was attended by 23 officials. The Sixtieth course which is English-speaking began on 19 August and will end on 10 December. Twenty-four officials are participating. Annex B contains a list of the government officials who attended the GATT commercial policy courses in 1985. Since 1955, when this GATT activity was initiated, 954 officials from 112 countries and ten regional organizations have attended the regular courses (see Annex A).

5. Study tours. In 1985, the participants in the Fifty-ninth French-speaking course were received by the French Government and the Commission of the European Communities in Brussels. At the invitation of the United Kingdom Government, the participants in the Sixtieth English-speaking course will visit this country. For each of these courses, a short study tour in Switzerland was sponsored by the Swiss Authorities.

#### Future of the GATT Training Programme

6. In the Council's report to the 40th Session in 1984 (L/5734, pages 80-81), reference was made to discussions on the GATT Training Programme which have been taking place in the Council and in the Committee on Budget, Finance and Administration. These discussions have covered the need to review the overall policy to be followed in the field of training over the coming years, as well as a number of related problems. As promised in the 1984 November meeting of the Council (C/M/183), the Director-General has been consulting with interested delegations on the future of the GATT Training Programme. The consultations have also taken up a number of questions such as how to solve the pressing problem of ensuring living accommodation for GATT trainees. The consultations are continuing and it is expected that as a result of these exchanges of views, it will be possible to put forward specific proposals to the Council. In the meantime, it is hoped that those governments in a position to do so, consider what assistance they might be able to give the secretariat in order to solve the urgent problem of accommodation for the GATT trainees.

Acknowledgements

7. The Director-General wishes to express his gratitude to the United Nations Development Programme for its cooperation in the implementation of the fellowships, to the governments and organizations which have kindly received the participants during visits and study tours for their cooperation and hospitality, and to those lecturers from outside the GATT who have given their time to participate in the courses.

ANNEX A

Area Distribution of Participants in the Geneva Courses  
from December 1955 to December 1985

	Fellowship Holders	Non-Fellowship Participants
<u>Africa</u> (Forty-four countries) (Five organizations)	<u>298</u>	<u>4</u>
Algeria	3	
Angola	1	
Benin	9	
Burkina Faso (ex Upper Volta)	3	
Burundi	8	
Cameroon	9	
Central African Republic	8	
Chad	3	
Comoros	1	
Congo	10	
Egypt	26	1
Equatorial Guinea	1	
Ethiopia	4	
Gabon	5	
Gambia	3	
Ghana	15	1
Guinea	5	
Guinea-Bissau	2	
Ivory Coast	4	
Kenya	7	
Lesotho	2	
Liberia	1	
Libya	2	
Madagascar	20	
Malawi	11	
Mali	10	
Mauritius	2	
Morocco	6	
Niger	2	
Nigeria	17	1
Rhodesia and Nyasaland (ex Fed. of)	4	
Rwanda	3	
Senegal	12	
Sierra Leone	5	
Somalia	3	
Sudan	7	
Swaziland	1	
Tanzania	9	
Togo	13	
Tunisia	11	
Uganda	5	
Zaire	13	
Zambia	4	1
Zimbabwe	2	

	Fellowship Holders	Non-Fellowship Participants
<u>Africa (cont'd)</u>		
CEAO	1	
CEPGL	1	
Mano River Union	1	
OAU	1	
UDEAC	2	
<u>Asia (Excluding Middle East)</u> (Twenty-five countries)	<u>206</u>	<u>14</u>
Afghanistan	1	
Bangladesh	8	
Burma	12	
China	5	
Fiji	2	
Hong Kong	9	10
India	28	
Indonesia	17	
Iran	5	
Japan		3
Kampuchea	3	
Korea	13	
Lao	2	
Malaysia	13	
Maldives	1	
Nepal	4	
Pakistan	17	
Papua New Guinea	1	
Philippines	18	
Singapore	7	
Sri Lanka	17	
Thailand	15	1
Tonga	2	
Viet Nam	4	
Other	2	
<u>Middle East (Seven countries)</u> (One organization)	<u>61</u>	<u>1</u>
Iraq	3	
Israel	13	1
Jordan	1	
Lebanon	5	
Saudi Arabia	1	
Syria	12	
Turkey	25	
GCC	1	

	Fellowship Holders	Non-Fellowship Participants
<u>Latin America and Caribbean Area</u> (Twenty-three countries) (Four organizations)	<u>232</u>	<u>18</u>
Argentina	22	
Barbados	3	
Bolivia	7	
Brazil	22	
Chile	16	1
Colombia	16	
Costa Rica	6	
Cuba	18	4
Dominican Republic	3	
Ecuador	10	
El Salvador	1	
Guatemala	1	
Haiti	13	
Honduras	4	
Jamaica	6	
Mexico	11	3
Nicaragua	4	1
Panama	3	2
Paraguay	7	1
Peru	19	
Trinidad and Tobago	6	2
Uruguay	10	1
Venezuela	11	3
Andean Group	1	
CARICOM	1	
LAIA (ex LAFTA)	7	
SIECA	4	
<u>Europe (Thirteen countries)</u>	<u>109</u>	<u>11</u>
Bulgaria	12	1
Cyprus	2	
Czechoslovakia	1	2
Finland	3	
Germany, Fed. Rep. of		2
Greece	19	
Hungary	11	
Malta	3	1
Poland	17	3
Portugal	7	1
Romania	17	
Spain	1	1
Yugoslavia	16	
<b>TOTAL (One hundred and twelve countries and ten organizations)</b>	<b>906</b>	<b>48</b>

ANNEX BPARTICIPANTS IN THE COURSES IN 19851. Fifty-ninth Commercial Policy Course (French-speaking) -  
February-June 1985

Country	Name and Title
Argentina	Mr. Ricardo S. LARRIERA, Secretary of Embassy, Economic Affairs Directorate, Ministry of Foreign Affairs and Worship, Buenos Aires.
Benin	Mr. Laurent LEKE, Director of Foreign Trade, Ministry of Trade, Cotonou.
Bolivia	Mrs. Miriam SILES CRESPO de Claire, Technical Adviser, Economic Affairs Directorate, Ministry of Foreign Affairs and Worship (Chancellery), La Paz.
Brazil	Mr. Carlos Alberto Michaelson DEN HARTOG, Third Secretary, Trade Policy Division, Ministry of Foreign Affairs, Brasilia.
Burundi	Mrs. Victoire NDIKUMANA, Head, Price Approval Service, Prices and Supervision Department, Ministry of Commerce and Industry, Bujumbura.
Cameroon	Mr. Moïse AKOM MVONDO, Deputy Head, Agreements and Conventions Service (Trade Co-operation), Foreign Trade Directorate, Ministry of Trade, Yaoundé.
Central African Republic	Mr. Jérôme LOBA, Head, Trade Agreements Service, Ministry of Trade and Industry, Bangui.
Congo	Mr. Jacob LIKIBI, Regional Director of Trade and Consumption of Niari, Ministry of Trade and Consumption, Loubomo.
Costa Rica	Mr. José de J. CONEJO, Deputy Director for Economic and Commercial Affairs, Ministry of Foreign Affairs, San José.
Haiti	Mr. Alfred AUGUSTE, Assistant Director of Foreign Trade, Ministry of Trade, Port-au-Prince.
Ivory Coast	Mr. Jacques SORO Pogniré, Chief of Service for African Economic Organizations, Foreign Trade Directorate, Ministry of Trade, Abidjan.

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Country	Name and Title
Madagascar	Miss Véronique DARA, Head of the Multilateral Relations Division, Ministry of Trade, Antananarivo.
Mali	Mr. Modibo KEITA, Head of the Internal Trade and Prices Section, Regional Directorate of Economic Affairs for the Bamako District, Bamako.
Morocco	Mr. Mohamed EL MOUSTAQIM, Trade Inspector, Ministry of Trade, Industry and Tourism, Rabat.
Peru	Mr. Luis Enrique LEON Aviles, Economist, Economic Affairs Directorate, Ministry of Foreign Affairs, Lima.
Senegal	Mr. Sambou Oumané TOURE, Technical Adviser, Ministry of Trade, Dakar.
Sudan	Mr. Abd El Moniem AHMED, Chief Inspector, Ministry of Trade and Supply, Khartoum.
Togo	Mr. Latévi Kpègla LAWSON-HELLU, Head of Division, Trade Directorate, Ministry of Trade and Transport, Lomé.
Tunisia	Miss Emna BEN BRAHIM, Foreign Affairs Secretary, Ministry of Foreign Affairs, Secretariat of State for International Co-operation, Tunis.
Viet Nam	Mr. Dinh Ngoc BA, In charge of Trade Relations with EEC Countries, Department II, Ministry of Foreign Trade, Hanoi.
Yugoslavia	Mr. Stanislav STAKIC, Counsellor for Co-operation with Developing Countries of Africa and the Near East, Foreign Relations Committee of the Socialist Republic of Serbia, Belgrade.
SIECA	Mr. Alfonso José SANDINO Camacho, Legal Counsellor, Permanent Secretariat of the General Treaty for the Economic Integration of Central America (SIECA), Guatemala City (Guatemala).
UDEAC	Mr. Paul Désiré ATEMEZEM Kemmo, Director of General Secretariat Services, Secretariat of the Customs and Economic Union of Central Africa (UDEAC), Bangui (Central African Republic).



2. Sixtieth Commercial Policy Course (English-speaking) -  
August-December 1985

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Country	Name and Title
Burma	U HAN HTUN, Assistant Director, International Trade Department, Ministry of Trade, Rangoon.
China	Mr. YI Xiaozhun, Officer, Department of International Relations, Ministry of Foreign Economic Relations and Trade, Beijing.
Egypt	Mr. Mohsen M. NESSEEM El-Sayed Habiba, Commercial Attaché, Ministry of Economy and Foreign Trade, Commercial Representation Department, Cairo.
Ethiopia	Mr. Kebede ABERRA, Head, Research and Manpower Development Department, Ministry of Foreign Trade, Addis Ababa.
Gambia	Mr. Sarriang K.H. CEESAY, Under-Secretary (Trade), Trade Division, Ministry of Finance and Trade, Banjul.
Ghana	Mr. Vital A.K. AGBLEY, Senior Commercial Officer, Ministry of Trade, Accra.
Hong Kong	Mr. Charles YEUNG Kam-cheung, Trade Officer, Trade Department, Hong Kong.
India	Mr. P.S.M. NAIR, Section Officer, Ministry of Commerce, New Delhi.
Indonesia	Mr. Santoso HADINOTO, Assistant to Head, Directorate for Economic Cooperation among Developing Countries, Sub-Directorate for Economic Cooperation among Member Countries of the Organization of the Islamic Conference, Department of Foreign Affairs, Jakarta.
Jamaica	Miss Delrose E. MONTAGUE, Administrative Officer, Foreign Trade Division, Ministry of Foreign Affairs and Foreign Trade, Kingston.
Kenya	Mr. Peter M. KIMANI, External Trade Officer, Department of External Trade, Ministry of Commerce and Industry, Nairobi.

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Country	Name and Title
Korea	Mr. YOON Dong-Sup, Deputy Director, Trade Promotion for America Division, Ministry of Trade and Industry, Seoul.
Nigeria	Mr. Innocent O. UWALEME, Commercial Officer, Federal Ministry of Commerce and Industries, Lagos.
Pakistan	Mr. Ezaz AZIM, Deputy Secretary Exports (General), Ministry of Commerce, Islamabad.
Philippines	Mr. Victor G. GARLITOS, Acting Bank Economist, Department of Economic Research - International, Central Bank of the Philippines, Manila.
Singapore	Mr. TONG Tek Liang, Country Officer (ASEAN), Ministry of Foreign Affairs, Singapore.
Sri Lanka	Mr. Tapassarage DHARMASENA, Assistant Director of Commerce, Department of Commerce, Colombo. (Presently, Sri Lanka Embassy in Rome.)
Thailand	Miss Kobkul KANCHANALAI, Economist, Department of Business Economics, Ministry of Commerce, Bangkok.
Trinidad and Tobago	Mrs. Janice V. DICKSON, Economist, Ministry of Industry, Commerce and Consumer Affairs, Port-of-Spain.
Turkey	Mr. Ahmet S. GUNKUT, Chief of Section, Under-Secretariat for Treasury and Foreign Trade, Ankara.
Yugoslavia	Mr. Ivan ARANDJELOVIC, Counsellor for the Overseas Developed Countries, Federal Secretariat for Foreign Trade, Belgrade.
Zaire	Mr. Loma-Djesa MUKANGA, Head of Department, Department of External Trade, Kinshasa.
CARICOM	Mr. Wayne M. C. KING, Trade and Tariffs Officer, Caribbean Community Secretariat (CARICOM), Georgetown (Guyana).
Cooperation Council for the Arab States of the Gulf (GCC)	Mr. Ali S. ATAR, Specialist, Secretariat General, Cooperation Council for the Arab States of the Gulf (GCC), Riyadh (Saudi Arabia).