

GENERAL AGREEMENT ON

RESTRICTED

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TARIFFS AND TRADE

Limited Distribution

TRAINING ACTIVITIES

The GATT Trade Policy Courses

Note by the Director-General

1. The GATT secretariat organizes trade policy courses open to government officials from developing countries, whether contracting parties to the General Agreement or not, who have responsibilities in the formulation and conduct of foreign trade policy in their administrations. The interest in these courses has continued to increase, especially after the launching of the Uruguay Round, and the demand far exceeds the number of fellowships available.

2. The principal aim of these courses is to help the participants achieve a deeper understanding of trade policy matters and acquire an up-to-date knowledge of the GATT, its related instruments, its work and that of other international bodies in the field of trade policy. This will enable them to work more effectively in their own administrations and promote more active participation of their countries in GATT.

3. The programme covers topical questions in the field of international economic relations. It includes lectures and discussions on the principles and the structure of international trade, the working out and implementation of trade policy, the principal sectors and problems of international trade, the expansion of the trade and promotion of exports of the developing countries, the provisions of the General Agreement, the work of the CONTRACTING PARTIES and the various GATT bodies, the relationship between international trade and monetary problems, and the agreements negotiated during the Tokyo Round of Multilateral Trade Negotiations. Since the beginning of 1987, particular attention is given to the Uruguay Round of Multilateral Trade Negotiations and the work of the negotiating groups.

4. In addition to GATT secretariat officials, a number of guest lecturers are invited to contribute to the courses, including senior officials from other international organizations and from permanent delegations. Particular emphasis is laid on practical work which involves the organization of seminars, group discussions and the preparation of working papers. Participants take part in a workshop on negotiating techniques which pays special attention to preparatory work on the strategy for a negotiation. This exercise is made possible through a unilateral contribution from the Swiss Government. They also take part in a trade negotiations simulation exercise which involves using general knowledge of trade policy, tactics and strategy in a simulated GATT-type situation.

5. Opportunities are also provided whenever possible for participants to attend meetings of GATT, so as to allow them to gain direct knowledge of the methods and procedures followed by the GATT in dealing with specific problems.

6. During the course participants undertake a study tour in Switzerland and a study tour abroad. The programme includes visits to industrial and commercial centres and meetings with officials from the host government. It is intended to familiarize participants with the trade policy of the countries concerned and to establish useful relations with both the public and the private sectors.

7. In 1990, two regular courses were organized: the Sixty-ninth and the Seventieth. The first was Spanish-speaking, and the second which is English-speaking began on 13 August and will end on 30 November. Participants in the Spanish-speaking course took part in a study tour in Spain, and those in the present English-speaking course were hosted by the Government of Canada. For each of these courses, a short study tour in Switzerland was also programmed.

8. Since 1955, when this GATT activity was initiated, 1,195 officials from 114 countries and ten regional organizations have attended the regular courses (see Annex A). Annex B contains a list of the government officials who attended the GATT Trade Policy Courses in 1990.

Acknowledgements

9. The Director-General wishes to express his gratitude to the United Nations Development Programme for its cooperation in the implementation of the fellowships, to the governments and organizations which have kindly received the participants during visits and study tours for their cooperation and hospitality, to those lecturers from outside the GATT who have given their time to participate in the courses, and to those governments which have sponsored special activities in the courses.

ANNEX AArea Distribution of Participants in the Geneva Courses
from December 1955 to November 1990

	Fellowship Holders	Non-Fellowship Participants
<u>Africa</u> (Forty-three countries) (Five organizations)	<u>362</u>	<u>4</u>
Algeria	4	
Angola	1	
Benin	11	
Burkina Faso (ex Upper Volta)	3	
Burundi	10	
Cameroon	10	
Central African Republic	10	
Chad	3	
Comoros	2	
Congo	11	
Côte d'Ivoire	7	
Egypt	30	1
Equatorial Guinea	2	
Ethiopia	6	
Gabon	6	
Gambia	4	
Ghana	20	1
Guinea	5	
Guinea-Bissau	2	
Kenya	12	
Lesotho	2	
Liberia	1	
Libya	2	
Madagascar	21	
Malawi	14	
Mali	11	
Mauritius	3	
Morocco	9	
Niger	2	
Nigeria	20	1
Rwanda	3	
Senegal	14	
Sierra Leone	5	
Somalia	3	
Sudan	9	
Swaziland	1	
Tanzania	14	
Togo	14	
Tunisia	12	
Uganda	6	
Zaire	15	1
Zambia	7	
Zimbabwe (ex Fed. of Rhodesia and Nyasaland)	7	

	Fellowship Holders	Non-Fellowship Participants
<u>Africa (cont'd)</u>		
CEAO	1	
CEPGL	1	
Mano River Union	2	
OUA	1	
UDEAC	3	
<u>Asia (Excluding Middle East)</u> (Twenty-seven countries)	<u>261</u>	<u>18</u>
Afghanistan	1	
Bangladesh	12	
Brunei Darussalam	1	
China	9	
Fiji	2	
Hong Kong	9	14
India	32	
Indonesia	22	
Iran	5	
Japan		3
Kampuchea	3	
Korea	17	
Laos	3	
Malaysia	17	
Maldives	1	
Mongolia	1	
Myanmar (ex Burma)	15	
Nepal	5	
Pakistan	19	
Papua New Guinea	3	
Philippines	22	
Singapore	7	
Sri Lanka	22	
Thailand	20	1
Tonga	2	
Viet Nam	9	
Other	2	
<u>Middle East (Seven countries)</u> (One organization)	<u>71</u>	<u>1</u>
Iraq	3	
Israel	16	1
Jordan	1	
Lebanon	5	
Saudi Arabia	4	
Syria	12	
Turkey	29	
GCC	1	

	Fellowship Holders	Non-Fellowship Participants
<u>Latin America and Caribbean Area</u> (Twenty-four countries) (Four organizations)	<u>330</u>	<u>18</u>
Argentina	30	
Bahamas	1	
Barbados	4	
Bolivia	13	
Brazil	28	
Chile	23	1
Colombia	20	
Costa Rica	8	
Cuba	22	4
Dominican Republic	6	
Ecuador	13	
El Salvador	5	
Guatemala	4	
Haiti	15	
Honduras	7	
Jamaica	10	
Mexico	16	3
Nicaragua	6	1
Panama	6	2
Paraguay	13	1
Peru	24	
Trinidad and Tobago	9	2
Uruguay	15	1
Venezuela	14	3
Andean Group	3	
CARICOM	1	
LAIA (ex LAFTA)	8	
SIECA	6	
<u>Europe (Thirteen countries)</u>	<u>119</u>	<u>11</u>
Bulgaria	14	1
Cyprus	2	
Czechoslovakia	1	2
Finland	3	
Germany, Fed. Rep. of		2
Greece	19	
Hungary	11	
Malta	4	1
Poland	17	3
Portugal	7	1
Romania	19	
Spain	1	1
Yugoslavia	21	
TOTAL (One hundred and fourteen countries and ten organizations)	1,143	52

ANNEX B

PARTICIPANTS IN THE COURSES IN 1990

1. Trade Policy Course (69th Course - Spanish) - February-June 1990

Country	Name and Title
Argentina	Mr. Ernesto Pablo DE LA GUARDIA, Embassy Secretary, Department of Multilateral Economic Negotiations, Ministry of Foreign Affairs and Worship, Buenos Aires.
Bolivia	Mrs. Rosa de Lourdes CHAVEZ BUSTIOS, First Secretary, Directorate-General of International Organizations, Ministry of Foreign Affairs and Worship, La Paz.
Bolivia	Mr. Max Alfredo GASTELU ZACONETA, Economic Adviser for GATT Affairs, Ministry of Foreign Affairs and Worship, La Paz.
Brazil	Mr. Luiz Afonso COSTA DE MEDEIROS, Adviser to the Head of the Division of Trade Operations, Ministry of Foreign Affairs, Brasilia.
Chile	Mrs. María Claudia IBAÑEZ ELCANO, Deputy Chief, Department of International Economic Organizations, Directorate-General of International Economic Relations, Ministry of Foreign Affairs, Santiago.
Chile	Mr. Claudio VICUÑA URQUETA, Trade Specialist, Studies and Budget Division, Department of Agriculture, Ministry of Agriculture, Santiago.
Colombia	Mrs. Luz Mary ESPINOSA VEGA, Chief, Industrial Affairs Section, Colombian Foreign Trade Institute (INCOMEX), Bogotá.
Costa Rica	Mr. Luis Fernando CHAVES GOMEZ, Technical Analyst, Ministry of Economic Affairs, Industry and Trade, San José.
Cuba	Mr. Efrén Máximo MORALES DIAZ, Trade Policy Specialist, Ministry of Foreign Trade, Havana.
Dominican Republic	Miss Cayetana Marisol VIDAL VANDER-HORST, Economist, Division of International Organizations, Ministry of Foreign Affairs, Santo Domingo.
Ecuador	Mr. Fernando Augusto SUAREZ MORENO, Chief, Technical Co-operation Section, Foreign Service First Secretary, Ministry of Foreign Affairs, Quito.

Country	Name and Title
El Salvador	Miss María Margarita CARIAS GONZALEZ, Chief, Economic Negotiations Department, Ministry of Economic Affairs, San Salvador.
Guatemala	Miss Hilitana Amarilis CARDONA RECINOS, Adviser, Industrial Policy Department, Ministry of Economic Affairs, Guatemala.
Guatemala	Mr. Luis Felipe GRANADOS AMBROSY, Analyst, Bank of Guatemala, Guatemala.
Honduras	Miss Brenda Xiomara NAPKY OSORIO, Chief, Foreign Trade Policy Department, Ministry of Economic Affairs, Tegucigalpa.
Mexico	Mr. Francisco ALCANTARA, Chief in the International Organizations Department, Directorate-General of International Trade Negotiations, SECOFI, Mexico.
Nicaragua	Mr. Armin Adarriel SANTAMARIA CANO, Chief, Department of Latin American Economic Organizations and GATT, Ministry of Foreign Affairs, Managua.
Paraguay	Miss Gloria Irma AMARILLA ACOSTA, International Economic Negotiations Specialist, Division of Multilateral Relations, Ministry of Industry and Trade, Asunción.
Paraguay	Mr. Alfredo Venerando NUÑEZ, Chief, Integration Division, Ministry of Foreign Affairs, Asunción.
Peru	Mr. Franklin Isaac MEZA GUTIERREZ, Officer of the Department of International Organizations, Central Directorate of International Negotiations, Foreign Trade Institute, Lima.
Uruguay	Miss Germaine BARRETO AMUNDARAIN, Economic Adviser, Mission of Uruguay to ALADI, Ministry of Foreign Affairs, Montevideo.
Uruguay	Mr. Francisco Mirko FORTEZA RASIN, Special Adviser, Directorate-General of Foreign Trade, Ministry of Economic Affairs and Finance, Montevideo.
Venezuela	Miss Marimer CHACIN MARIN, Planning Officer, Directorate of Trade Negotiations, Foreign Trade Institute, Caracas.
Venezuela	Mr. Rigoberto BASTIDAS ESPINOZA, Economic Adviser, Office of the Presidential Commissioner for International Economic Affairs, Ministry of Foreign Affairs, Caracas.

2. Trade Policy Course (70th Course - English) - August-November 1990

Country	Name and Title
Bangladesh	Mrs. AYESHA Begum, Research Officer, Ministry of Commerce, Bangladesh Secretariat, Dhaka.
Egypt	Mr. Mohamed H.G. SHUAIR, Desk Officer, Economic Affairs Department, Ministry of Foreign Affairs, Giza.
Ethiopia	Mr. Hussein SHIESEHI, Economist, Foreign Trade Division, Office of the National Committee for Central Planning, Addis Ababa.
Ghana	Mr. Daniel K.O. HAGAN, Senior Commercial Officer, Ministry of Trade and Tourism, Accra.
Hong Kong	Mr. Simon Siu-hung FAN, Trade Officer, Trade Department, Kowloon.
India	Mr. Kashmir SINGH, Under Secretary, Ministry of Commerce, New Delhi.
Indonesia	Mr. Pitono PURNOMO, Head, Section of International Commodities Issues, Directorate for Multilateral Economic Cooperation, Directorate General for Foreign Economic Relations, Department of Foreign Affairs, Jakarta.
Israel	Mr. Avraham FRIEDMAN, Assistant Chief Economist, Foreign Trade Administration, Ministry of Industry and Trade, Jerusalem.
Kenya	Mr. Adam E. ADAWA, Assistant Secretary, Economic and Trade Division, Ministry of Foreign Affairs and International Cooperation, Nairobi.
Mongolia	Mr. Sharyn SHAGDARSUREN, Officer, International Organizations Department, Ministry of Foreign Affairs, Ulan Bator.
Myanmar	U TIN MAUNG WIN, Deputy Director, International Trade Promotion Department, Ministry of Trade, Yangon.
Nepal	Mr. BIDUR K.C., Joint Secretary, Ministry of Commerce, Kathmandu.
Nigeria	Mr. Oluwole C. OGUNLADE, Higher Trade Officer, External Trade Department, Federal Ministry of Trade, Garki-Abuja.

Country	Name and Title
Pakistan	Mr. Naved ARIF, Deputy Secretary, Ministry of Commerce, Islamabad.
Philippines	Miss Ma. Salome C. REBOSURA, Assistant Chief Trade and Industry Development Specialist, Bureau of International Trade Relations, Department of Trade and Industry, Manila.
Romania	Mr. Ion ANTON, Head, Scientific Research Section, Institute of World Economy, Bucharest.
Saudi Arabia	Mr. Hassan AL-SHEHRI, Economic Researcher, Foreign Trade Department, Ministry of Commerce, Riyadh.
Sri Lanka	Mr. Saman UDAGEDARA, Assistant Director of Commerce, Ministry of Trade and Commerce, Department of Commerce, Colombo.
Tanzania	Mr. Rogasian L.M. MKENDA, Principal Economist, Board of External Trade, Dar-es-Salaam.
Thailand	Mrs. Oranuch KANJANAPAIBUL, Senior Plan and Policy Analyst, Department of Foreign Trade, Ministry of Commerce, Bangkok.
Trinidad and Tobago	Miss Mary-Ann P. RICHARDS, Foreign Service Officer, International Trade Department, Ministry of External Affairs and International Trade, Port-of-Spain.
Turkey	Mr. Haluk M. ILICAK, First Secretary, Ministry of Foreign Affairs, Balgat, Ankara. (Presently: First Secretary, Permanent Mission of Turkey, Geneva.)
Viet Nam	Mr. To An TOAN, Head of General Section for Economic Cooperation, Department for Economic and Cultural Cooperation, Ministry of Foreign Affairs, Hanoi.
Yugoslavia	Mrs. Snezana ZUBIC-PETROVIC, Senior Adviser for GATT Services, Department for UNCTAD, GATT and International Commodity Agreements, Federal Secretariat for Foreign Economic Relations, Belgrade.
Zambia	Miss Elizabeth N. KACHAMBA, Senior Economist/Trade Promotion Officer, Foreign Trade Department, Ministry of Commerce and Industry, Lusaka.