

**MULTILATERAL TRADE  
NEGOTIATIONS  
THE URUGUAY ROUND**

RESTRICTED

MTN.GNS/PROF/W/1  
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Group of Negotiations on Services

Working Group on Professional Services

ILLUSTRATIVE LIST OF ACCREDITED AND NON-ACCREDITED  
PROFESSIONAL SERVICES

Note by the Secretariat

1. At the first meeting of the Working Group on professional services on 30 and 31 July 1990, the request was made that the secretariat draw up a non-exhaustive list of accredited and non-accredited professional services. It was suggested that such a compilation might help delegations identify those professional services where progressive liberalisation might take place by means of mutual recognition, and of those where liberalisation might take place without such mutual recognition.

2. The following informal list is based on various sources including the secretariat's proposed reference list of sectors contained in MTN.GNS/W/50. The list does not claim in any definitive way to delineate the possible coverage of the professional services sector but merely to illustrate one of the key characteristics of this sector: namely, that professional (including business) services comprise a mix of activities, some of which can be carried out only by accredited or licensed professionals, and others that can generally be provided by all, although it is understood that for certain professional services this distinction between accredited and non-accredited activities may vary from country to country.

A. Activities generally considered to be accredited professional services:

- Legal professions (lawyers, solicitors, etc.)
- Legal advice / consultancy
- Accountancy services (accounting, auditing, taxation advice, insolvency)
- Architectural services
- Construction and Engineering services\*
- Quantity Surveyors
- Health services (e.g. medical and veterinary practitioners, nurses, pharmacists, dentists, opticians)

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\* Mainly discussed in the Working Group on Construction and Engineering Services.

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- Linguistic services (e.g. interpreters)
- Others (e.g. estate agents, patent agents, actuaries, notaries, stockbrokers, teachers, psychologists, tourist guides, criminologists, journalists)

B. Activities generally considered not to require accreditation and often referred to as business services:

Marketing services

- Advertising, direct marketing and sales promotion
- Market research and public opinion polling
- Public relations
- Fairs and exhibitions, other marketing services

Consultancy services

- Management and administrative services
- Computer related services and software development
- Recruitment consultancy
- Training and education services/consultancy
- Other specialisations (e.g. mining/geology, agriculture and fisheries)

Operational services

- Provision of personnel (e.g. secretarial, temporary labour)
- Contract cleaning services
- Waste disposal and processing
- Security services
- Translation services
- Other operational services

Other technical services

- Maintenance and repair of equipment
- Quality control and inspection
- Testing and certification
- Design
- Photographic services, commercial art
- Other technical services

Other business services